

Eastern PA CoC: 2019 Renewal Project Scoring Sheet

Finalized 9/5/19

The time period used for all data will be October 1, 2017 – September 30, 2018

#	Criteria	Data Source	Point Structure
Performance = 30 points			
1a (part of SPM Metric 7b.1)	<p>RRH-Housing Stability: Exit to Permanent Housing (RRH only).</p> <p>Measurement: % of exits to permanent housing destination among those who exited project.</p> <p>Note: Individuals who exit to any of the below listed “destinations” will be removed from the calculation and therefore will not count negatively towards this outcome:</p> <ul style="list-style-type: none"> • Hospital or other residential non-psychiatric medical facility • Foster care home or foster care group home • Long-term care facility or nursing home • Deceased 	PA-HMIS; APR from DV providers	<p>RRH:</p> <ul style="list-style-type: none"> • 100% = 10 points • 95-99% = 7 points • 85-94% = 4 points • 80-84% = 2 points
1b (SPM Metric 7a.1)	<p>SSO-Housing Stability: % of people placed into Emergency Shelter, Transitional Housing or Permanent Housing (SSO-Street Outreach only)</p> <p>2018 CoC Performance = 51%</p>	PA-HMIS	<p>SSO:</p> <ul style="list-style-type: none"> • 75-100% = 10 points • 50-74% = 7 points • 49-25% = 4 points • Below 25% = 0 points
1c (SPM Metric 7b.2)	<p>PSH-Housing Stability: Exit to other Permanent Housing or retention of PSH (PSH only).</p> <ul style="list-style-type: none"> • 2018 CoC Performance = 96% <p>Measurement: % of project participants remained in PSH project or exited to other permanent housing.</p> <p>Note: Individuals who exit to any of the below listed “destinations” will be removed from the calculation and therefore will not count negatively towards this outcome:</p> <ul style="list-style-type: none"> • Hospital or other residential non-psychiatric medical facility • Foster care home or foster care group home • Long-term care facility or nursing home • Deceased 	PA-HMIS; APR from DV providers	<ul style="list-style-type: none"> • 100% = 10 points • 95-99% = 7 points • 85-94% = 4 points • 80-84% = 2 points
2 (SPM Metric 2)	<p>Returns to Homelessness within 6 months of exit to permanent housing destination</p> <ul style="list-style-type: none"> • 2018 CoC Performance = 0% (SSO); 4% (PH) • NOTE: DV programs are exempt from this measure due to the fact that households typically cycle between returning to their 	PA-HMIS	<p>SSO projects:</p> <ul style="list-style-type: none"> • 0% = 3 points • 1-10% = 1 point <p>PH projects:</p> <ul style="list-style-type: none"> • ≤ 2% = 3 points • 3-10% = 1 point

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	abuser and a DV program multiple times until they ultimately break all ties with their abuser.		
3	<p>Projects dedicated to serving survivors of Domestic Violence only: Degree to which victim service projects improve safety for the population served.</p> <p>Evaluate the practices of victim service providers around serving survivors of domestic violence, dating violence, sexual assault, or stalking, and their ability to house survivors and meet safety outcomes.</p>	Renewal Summary Form	<p>3 total points (1 point per question)</p> <ul style="list-style-type: none"> Do survivors indicate that they feel safer after they receive services? How do you capture/evaluate this? Do survivors define safety in their own way? If you do not currently capture/evaluate this data, how will you begin to do so within the next 12 months? Have you implemented Housing First DV practices/philosophy? How have you or how will you? Is there a safety plan that addresses housing in the file of each project participant?
4 (SPM Metric 1b)	<p>Length of time homeless: length of time between project entry and residential move-in</p> <ul style="list-style-type: none"> HUD Goal = <30 days; 2018 CoC Performance = average of 162 days homeless prior to housing move in (ES & PH) and average 184 days (ES, TH, PH) 	PA-HMIS; Coordinated Entry data	<ul style="list-style-type: none"> Not scored in 2019; recommendation to provide training for correctly entering data into HMIS for this measure. Possibly score in 2020.
5a	<p>Income Growth: EARNED Income growth among program leavers & stayers (SSO, TH & RRH only)</p> <ul style="list-style-type: none"> 2018 CoC Performance Measures: Earned income for system leavers & stayers = 21% increase 	PA-HMIS; APR from DV providers	<ul style="list-style-type: none"> 30+% increase = 5 points 25-29% = 3 points 21-24% = 1 points
5b	<p>Income Growth: Non-employment cash income growth (UNEARNED) among program leavers & stayers (SSO, TH & RRH only)</p> <ul style="list-style-type: none"> 2018 CoC Performance Measures: Unearned income for system leavers & stayers = 34% increase 	PA-HMIS; APR from DV providers	<ul style="list-style-type: none"> 45+% increase = 5 points 40-44% = 3 points 34-39% = 1 points
5c *new*	<p>Income Growth: Increase in TOTAL income (PSH only)</p> <ul style="list-style-type: none"> 2018 CoC Performance Measures: Total income for system leavers & stayers = 50% increase 	PA-HMIS; APR from DV providers	<ul style="list-style-type: none"> 69+% increase or maintain income = 8 points 60-68% = 5 points 50-59% = 2 points
6	<p>Non-cash/ Mainstream Benefits</p> <ul style="list-style-type: none"> Average outcome in FY2018 = 95% 	PA-HMIS; APR from DV providers	<ul style="list-style-type: none"> 100% of program participants enrolled in 1+ mainstream benefit = 7 points 87-99% enrollment = 3 points
Monitoring = 29 points			

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7	Project Participant Eligibility <ul style="list-style-type: none"> • Prior residence of each head of household served during the reporting period = literally homeless 	PA-HMIS; APR from DV providers	<ul style="list-style-type: none"> • 94%+ = 5 points • 90-93% = 2 points
8	Unit Utilization Rate <ul style="list-style-type: none"> • Goal = full utilization 	# units per renewal app compared to average unit utilization; PA-HMIS; APR from DV providers	<ul style="list-style-type: none"> • 95-100% utilization = 5 points • 90-94% = 3 points • 85-89% = 1 point
9	Drawdown Rates <ul style="list-style-type: none"> • HUD requires a minimum of quarterly draws 	e-LOCCS	<ul style="list-style-type: none"> • Met benchmark = 4 points • Did not meet benchmark = 0 points
10	Funds recaptured by HUD <ul style="list-style-type: none"> • Goal = full spend down 	e-LOCCS	<ul style="list-style-type: none"> • 100% = 5 points • 95-99% = 4 points • 90-94% = 2 points • 85-89% = 1 point
11	Timely APR submission <ul style="list-style-type: none"> • HUD requires APRs to be submitted within 90 days of end of grant 	Last submitted APR	<ul style="list-style-type: none"> • Timely submission = 4 points • Submitted beyond 90 days = 0 points
12a	SSO/TH/RRH-Cost effectiveness: Cost per Household <ul style="list-style-type: none"> • <u>SSO/TH/RRH</u> – Average cost per Household served 	<u>Numerator:</u> Services + admin line items from Grant Inventory Worksheet (GIW) <u>Denominator:</u> # of HHs served per PA-HMIS or APR from DV providers	SSO/TH/RRH projects will be ranked in order of lowest to highest cost per household. Points will be awarded in quartiles (25% of projects in group): <ul style="list-style-type: none"> • Top 25% of projects with lowest cost/HH = 3 points • Second quartile of projects (26-50%) = 2 points • Third quartile (51-75%) = 1 point • Bottom 25% of projects with highest cost per HH = 0 points
12b	PSH-Cost effectiveness: Cost per Household <ul style="list-style-type: none"> • <u>PSH</u> – Average cost per household 	<u>Numerator:</u> Services + admin line items from GIW <u>Denominator:</u> # of HHs served per PA-HMIS or APR from DV providers	PSH projects will be ranked in order of lowest to highest cost per household. Points will be awarded in quartiles (25% of projects in group): <ul style="list-style-type: none"> • Top 25% of projects with lowest cost/HH = 3 points • Second quartile of projects (26-50%) = 2 points • Third quartile (51-75%) = 1 point • Bottom 25% of projects with highest cost per HH = 0 points
13a	SSO/TH/RRH-Cost effectiveness: Cost per Positive Exit <ul style="list-style-type: none"> • <u>SSO/TH/RRH</u> – Average cost per exit to Permanent Housing destination. 	<u>Numerator:</u> Services + admin line items from GIW	SSO/TH/RRH projects will be ranked in order of lowest to highest cost per household. Points will be awarded in

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		<u>Denominator:</u> Leavers to PH per PA-HMIS or APR from DV providers	quartiles (25% of projects in group): <ul style="list-style-type: none"> • Top 25% of projects with lowest cost/HH = 3 points • Second quartile of projects (26-50%) = 2 points • Third quartile (51-75%) = 1 point • Bottom 25% of projects with highest cost per HH = 0 points
13b	PSH-Cost effectiveness: Cost per household for Positive Retention and Positive Exit <ul style="list-style-type: none"> • PSH – Average cost per household that remains in PSH or exits to other Permanent Housing destination. 	<u>Numerator:</u> Services + admin line items from GIW <u>Denominator:</u> Stayers + Leavers to other PH per PA-HMIS or APR from DV providers	PSH projects will be ranked in order of lowest to highest cost per household. Points will be awarded in quartiles (25% of projects in group): <ul style="list-style-type: none"> • Top 25% of projects with lowest cost/HH = 3 points • Second quartile of projects (26-50%) = 2 points • Third quartile (51-75%) = 1 point • Bottom 25% of projects with highest cost per HH = 0 points
14	HUD Monitoring <ul style="list-style-type: none"> • Any findings during monitoring should be resolved within the HUD timeline identified. 	Letter verifying no monitoring; If monitored, evidence of no outstanding findings	<ul style="list-style-type: none"> • No monitoring within the last two years, or monitored with no outstanding issues = 0 points • Project monitored and has unresolved findings = - 5 points
15a	Severity of Need/Vulnerability: Need for specialized services. <ul style="list-style-type: none"> • In order to encourage providers to serve the most vulnerable within our CoC, additional points will be awarded to projects that serve a high % of participants with physical & mental health conditions • <u>Measurement:</u> Avg. to be calculated and measured separately for each project type based on average # of disabilities among all project participants. 	HMIS or DV comparable database	<ul style="list-style-type: none"> • Meet or exceed CoC average vulnerability = 7.5 points • Up to 25% below average vulnerable = 2.5 points • Less = 0 points
15b	Severity of Need/Vulnerability: Percent of households with zero income at program entry	HMIS or DV comparable database	<ul style="list-style-type: none"> • 30%+ program participants with zero income at program entry = 2 points • 25-29% participants entered w/ zero income = 1 point
15c (NEW)	Severity of Need/Vulnerability: Percent of chronically homeless households at entry	HMIS or DV comparable database	<ul style="list-style-type: none"> • Numerator: # of chronically homeless households served during the data review period (10/1/17 – 9/30/18) • Denominator: # of total households served during the data review period

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			<ul style="list-style-type: none"> • % of 2.5 points awarded, based on % of chronic households served
16	Housing First Approach: CoC policy requires all CoC-funded projects to operate using a Housing First Approach.	Housing First questionnaire	<ul style="list-style-type: none"> • 10 points if respond “yes” to the Housing First questionnaire.
CoC Participation			
17	RHAB Participation and CoC Leadership. <ul style="list-style-type: none"> • <u>RHAB Participation:</u> Full participation in RHAB is expected in order to further the goals of the CoC. • <u>CoC Leadership:</u> The CoC frequently requests volunteer participation with various Committees and Sub-Committees. 	RHAB Secretary, Committee/ Sub-committee Chair, CoC Staff; Renewal Summary Form	<p>Maximum points = 10</p> <p><u>RHAB Participation:</u> % of 10 points, based on % of RHAB meetings attended</p> <ul style="list-style-type: none"> • Lehigh Valley: because RHAB meetings are held quarterly, participation in RHAB subcommittee meetings will also be included in this calculation. <p><u>CoC Leadership:</u></p> <ul style="list-style-type: none"> • If less than 10 points were awarded for RHAB participation, 1 additional point will be awarded for each Committee/ Sub-Committee meeting attended, up to 3 points. (Total combined points not to exceed 10.) <p><u>BONUS OPPORTUNITY:</u> If 10 points were awarded for RHAB participation and a representative from the organization also participated on a Committee/Sub-Committee, one bonus point will be added.</p>
18	Attend CoC meetings. Full participation in CoC is expected in order to further the goals of the CoC.	CoC registration/ attendance sheets; Renewal Summary Form	Not scored in 2019
19	Attend CoC webinars and training. Full participation in webinar and training opportunities is expected of all CoC funded organizations	CoC training attendance records	3 points awarded for attending full day face-to-face training: Housing Focused Case Management, offered on May 21, 2018 and May 22, 2018 (same training occurred in two locations) Required webinars during the review period include: <ul style="list-style-type: none"> • 5/9/18: Working with Opioid Use Disorders webinar = 1 point

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			<ul style="list-style-type: none"> • 9/12/18: Best practices in serving survivors of domestic violence, dating violence, sexual assault, and stalking webinar = 1 point <p>One optional face-to-face training was conducted during the review period – a two-day face-to-face Diversion training presented by Cleveland Mediation Center on June 11-12, 2018. If project did not receive full points from attending the required CoC training and webinars, 2 points will be awarded for attendance at the Diversion training. Max points to be awarded = 5 total points for Criteria 19.</p>
20	<p>High quality data entry (<5% missing/null data). Full participation in HMIS is required of all CoC-funded organizations.</p>	HMIS or DV comparable database	<ul style="list-style-type: none"> • Data quality equal to or less than 5% missing/null data = 4 points • Null/missing data exceeding 5% = 0 points
21	<p>Timeliness of HMIS Data Entry. Per the HMIS Participation Agreement, all data should be entered into PA-HMIS within 7 days. Timeliness specifically looks at project entry and exit dates. For example, this measure will compare a household's actual enrollment date against the date that their enrollment date was entered in HMIS.</p>	HMIS or DV comparable database	<ul style="list-style-type: none"> • Not scored in 2019. • TBD if DV providers can be evaluated on this criteria within the HMIS comparable software.

Housing First Questionnaire: Is your program operating using a housing first approach?

Organization Name: _____

Project Name: _____

Person Completing this form: _____

Date: _____

- 1) Admission/tenant screening and selection practices promote the acceptance of applicants regardless of their sobriety or use of substances, completion of treatment, and participation in services.
 Yes No Comment (if needed): _____

- 2) Applicants are not rejected on based on having no income, minor criminal convictions, or behaviors that indicate a lack of "housing readiness."
 Yes No Comment (if needed): _____

- 3) Supportive services emphasize housing procurement over therapeutic goals. Services plans are highly tenant-driven without predetermined goals.
 Yes No Comment (if needed): _____

- 4) Participation in services or program compliance is not a condition of staying in our program.
 Yes No Comment (if needed): _____

- 5) Use of alcohol or drugs in and of itself is not considered a reason for program dismissal.
 Yes No Comment (if needed): _____

- 6) We prioritize those with the highest need for services rather than "first come/first serve", such as duration of homelessness and other barriers.
 Yes No Comment (if needed): _____

- 7) Case managers/service coordinators are trained in and actively employ evidence-based practices for client/tenant engagement such as motivational interviewing and client-centered counseling.
 Yes No Comment (if needed): _____

- 8) Services are informed by a harm reduction philosophy that recognizes that drug and alcohol use and addiction are a part of tenants' lives, where tenants are engaged in non-judgmental communication regarding drug and alcohol use, and where tenants are offered education regarding how to avoid risky behaviors and engage in safer practices.
 Yes No Comment (if needed): _____

- 9) Our primary focus is assisting people in our program with a housing plan for swift exit to permanent housing.
 Yes No Comment (if needed): _____

2019 Renewal Scoring Criteria: Summary of Point Allocation

#	Criteria	Point Structure	
		SSO/TH/RRH	PSH
Performance = 30 points			
1a	Housing Stability: Exit to Permanent Housing (TH & RRH only)	10	
1b	Housing Stability: Exit street to ES, TH or PH (SSO only)	10	
1c	Housing Stability: Retention of Permanent Housing/ Exit to other PH (PSH only)		10
2	Returns to Homelessness within 6 months of exit to permanent housing destination	3 (DV exempt)	3 (DV exempt)
3	Improve Safety for persons fleeing DV (DV only)	3 (DV only)	3 (DV only)
4 *new*	Length of time homeless: Time between CE referral and PH placement	Not scored in 2019	Not scored in 2019
5a	Earned income growth (SSO, TH & RRH only)	5	
5b	Unearned income growth (SSO, TH & RRH only)	5	
5c *new*	Increase in total income (PSH)		10
6	Non-cash/ Mainstream Benefits	7	7
Monitoring = 29 points			
7	Project Participant Eligibility	5	5
8	Unit Utilization Rate	5	5
9	Drawdown Rates	4	4
10	Funds recaptured by HUD	5	5
11	Timely APR submission	4	4
12	Cost effectiveness: Cost per Household	3	3
13	Cost effectiveness: Cost per Positive Exit	3	3
14	HUD Monitoring	- 5 if unresolved issues	- 5 if unresolved issues
HUD Priorities = 22 points			
15a	Severity of Need: Need for specialized services	7.5	7.5
15b *new*	Severity of Need: % of Households with zero income at program entry	2	2
15c *new*	Severity of Need: % households chronically homeless at enrollment	2.5	2.5
16	Housing First Approach	10	10
CoC Participation = 19 points			
17	RHAB Participation/CoC Leadership	10	10
18	Attended CoC meetings	Not scored in 2019	Not scored in 2019
19	Attended CoC webinars and training	5	5
20	HMIS Participation and high data quality	4	4
21	Timeliness of HMIS Data Entry	Not scored in 2019	Not scored in 2019
TOTAL		100	100
BONUS	CoC Leadership (part of # 17)	+1	+1