






Overview of the 2022 CoC Competition for the Eastern PA CoC and Western PA CoC (PA Balance of State CoCs)

PRESENTED BY:  
DMA - DIANA T. MYERS AND ASSOCIATES, INC.  
8/16/22

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## Webinar Agenda

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1. HUD Policy Priorities
2. Highlights/Changes in FY22 NOFO
3. Funding and Tiering Information
4. Scoring of the CoC Application
5. New Projects
6. DV Bonus
7. Transitions
8. Expansions
9. Renewal Projects
10. Consolidations
11. Appeals
12. E-snaps submissions
13. Resources
14. Q&A

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# HUD Policy Priorities

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## HUD Policy Priorities

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- 1) Ending homelessness for all persons
- 2) Using a Housing First Approach
- 3) Reducing Unsheltered Homelessness
- 4) Improving System Performance
- 5) Partnering with Housing, Health and Service Agencies
- 6) Racial Equity (*expanded*)
- 7) Improving Assistance to LGBTQ+ Individuals (*new*)
- 8) Persons with Lived Experience (*expanded*)
- 9) Increasing Affordable Housing Supply (*new*)

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## 1) Ending Homelessness for all Persons:

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- **Identify, engage and effectively serve** all persons experiencing homelessness;
- **Measure performance** based on local data that consider the **challenges faced by all subpopulations** experiencing homelessness in the geographic area;
- **Partner with housing, healthcare, and supportive services providers** to expand housing options;
- Use local **data to determine the characteristics** of individuals and families with the **highest needs and longest experiences of homelessness** to develop **housing and supportive services tailored** to their needs.

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## 2) Using a Housing First Approach

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- Housing First prioritizes **rapid placement** and stabilization in permanent housing and **does not have service participation requirements or preconditions**.
- CoC Program funded projects **should help individuals and families move quickly** into permanent housing, and the CoC should measure and help projects reduce the length of time people experience homelessness.
- CoCs should **engage landlords and property owners to identify an inventory** of housing available for rapid rehousing and permanent supportive housing participants, **remove barriers** to entry, and adopt **client-centered service methods**.
- HUD encourages CoCs to **assess how well Housing First approaches** are being implemented in their communities.

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### 3) Reduce Unsheltered Homelessness

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- In recent years, the number of people experiencing unsheltered homelessness has risen significantly.
- **CoCs should explore all available resources**, including CoC and ESG funded assistance, housing subsidized, and supportive services to provide permanent housing options for people who are unsheltered.

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### 4) Improving System Performance

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- Use system performance measures (e.g., average length of homeless episodes, rates of return to homelessness, rates of exit to permanent housing destinations) to **determine how effectively they are serving people experiencing homelessness**.
- Use Coordinated Entry process to **promote participant choice**, coordinate homeless assistance and **mainstream housing**, and services to ensure people experiencing homelessness **receive assistance quickly**, and make homelessness assistance **open, inclusive, and transparent**.
- Review all projects eligible for renewal to determine their **effectiveness** in serving people experiencing homelessness, including **cost-effectiveness**.
- Look for opportunities to implement **continuous quality improvement** and other process improvement strategies.

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## 5) Partnering with Housing, Health & Service Agencies

- Using cost performance and outcome data, CoCs should improve how all available resources are utilized to end homelessness. To maximize mainstream and other resources, HUD encourages CoCs to:
  - a) **Work closely with healthcare organizations**
  - b) **Partner closely with PHAs and other housing organizations**
  - c) Partner with local workforce development centers
  - d) Work with tribal organizations to ensure that tribal members can access CoC-funded assistance (where applicable)

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## 6) Racial Equity (expanded)

- In nearly every community, Black, Indigenous, and other **people of color are substantially overrepresented** in the homeless population.
- Responses to preventing and ending homelessness should **address racial inequities to ensure successful outcomes** for all persons experiencing homelessness using proven approaches, such as:
  - **developing a coordinated community response** created in partnership with a racially diverse set of stakeholders and people experiencing homelessness
  - **partnering** with organizations with experience serving underserved populations.
- CoCs should review local policies, procedures, and processes with attention to **identifying barriers that result in racial disparities, and taking steps to eliminate barriers** to improve racial equity and to address disparities

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## 7) Improving Assistance to LGBTQ+ Individuals (new)

- CoCs should **address the needs of LGBTQ+, transgender, gender non-conforming, and non-binary individuals and families** in their planning processes.
- CoCs should **ensure privacy, respect, safety, and access** regardless of gender identity or sexual orientation in projects.
- CoCs should also consider **partnering with organizations** with expertise in serving LGBTQ+ populations.

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## 8) Persons with Lived Experience (expanded)

- CoCs should **include in the local planning process people who are currently experiencing or have formerly experienced homelessness**.
- People with lived experience should determine how local policies may need to be revised and updated to improve the effectiveness of homelessness assistance programs, including participating in **planning and oversight** activities and **developing local competition processes**.
- CoC leaders and stakeholders should also prioritize **hiring people who have experienced homelessness** in areas where their expertise is needed (e.g., peer outreach and support).

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## 9) Increasing Affordable Housing Supply (new)

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- CoCs play a critical role in **educating local leaders and stakeholders about the importance of increasing the supply of affordable housing** and the specific consequences of the continued lack of affordable housing.
- CoCs should engage local leaders about steps such as **zoning and land use reform** that would increase the supply of affordable housing.

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## Highlights and Changes in the 2022 CoC NOFO

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# Parts of the CoC Consolidated Application Submission

## CoC Application

- Completed by the Collaborative Applicant. Questions relate to how the CoC planning body, governance structure, overall performance, and the strategic planning process. This part of the application is scored and will determine the order in which CoCs are funded.

## Project Applications

- Completed by renewal project recipients and new project applicants. These are the applications that describe what each project is requesting funding to do.

## Priority Listing

- Completed by the Collaborative Applicant. This list includes all project applications, including the Planning Project. This is also how the CoC tells HUD if it is planning to reallocate funds (take funds from an existing grant and put toward new projects). The CoC must rank all new and renewal projects except the Planning project and YHDP projects, if applicable.

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# Key Changes

- **Due September 30, 2022, at 8pm**
- Normally CoCs have around 90 days to submit CoC Application. This year CoCs have around 60 days.
- Tier 1 is 95% ARD (more on that in a bit)
- Increased points for CoC System Performance
- Increased points for leveraging housing/healthcare partners to create new housing
  - Leveraging housing/healthcare is no longer a bonus. It is part of base points.
- Changed how DV Bonus projects are scored
- New questions added, or questions expanded related to:
 

▪ Addressing needs of DV survivors	▪ Coordinated entry
▪ Public housing coordination	▪ Addressing needs of LGBTQ+ individuals
▪ Utilizing non-congregate sheltering	▪ Promoting racial equity
▪ Partnerships with public health agencies	▪ Involving individuals with lived experience

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# Funding & Tiering Information

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## Funding & Tiering of Projects

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- Tier 1 = Tier 1 is equal to 95 percent Annual Renewal Demand (ARD)
- Tier 2 = Tier 2 is the difference between Tier 1 and the maximum amount of renewal, reallocation, and CoC Bonus funds that a CoC can apply for but does not include YHDP renewal or YHDP replacement projects, CoC planning projects
- CoC Bonus = 5% of Final Pro Rata Need (FPRN), which is the higher of ARD and Preliminary Pro Rata Need (PPRN)
- In addition, HUD is awarding an additional \$52M in bonus projects specifically for survivors of domestic violence.
  - DV Bonus = 10% of PPRN

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## Tier 2

- Tier 2 projects will be competitively funded based on a maximum score of 100 points:
  - CoC Score = Up to 50 points
  - Project Ranking = Up to 40 points
  - Commitment to Housing First= Up to 10 points
  
- Tier 2 projects may be:
  - Renewals or
  - New projects created through reallocation or
  - New CoC Bonus projects or
  - New DV Bonus projects

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## What does this mean for the Eastern PA CoC?

**The Eastern PA CoC may apply for up to \$19,778,862 . This includes the ARD + CoC Bonus + DV Bonus + CoC Planning grant.**

CoC Number and Name	PPRN	Estimated ARD	Tier 1	CoC Bonus	DV Bonus	CoC Planning
<b>Eastern PA CoC PA-509</b>	\$14,537,426	\$16,967,703	\$16,119,318	\$848,385	\$ 1,453,743	\$509,031

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## What does this mean for the Western PA CoC?

**The Western PA CoC may apply for up to \$15,215,640.** This includes the ARD + CoC Bonus + DV Bonus + CoC Planning grant.

CoC Number and Name	PPRN	Estimated ARD	Tier 1	CoC Bonus	DV Bonus	CoC Planning
<b>Western PA CoC PA-601</b>	\$10,301,555	\$13,134,708	\$12,477,973	\$656,735	\$1,030,156	\$394,041

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## Scoring of 2022 CoC Application

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## Scoring of CoC Application

Comparison of Scoring Categories, 2017-2022	2017 NOFO	2018 NOFO	2019 NOFO	2021 NOFO	2022 NOFO
Project Ranking, Review, and Capacity	29	29	29	30	30
System Performance	49	56	60	23	59
Homeless Management Information System	13	13	9	11	9
Point-in-Time Count	6	6	6	3	5
Performance and Strategic Planning	60	48	40	-	-
CoC Coordination and Engagement	43	48	56	96	83
Housing & Healthcare Coordination	-	-	-	10 Bonus	14
<b>TOTAL</b>	<b>200</b>	<b>200</b>	<b>200</b>	<b>163 + 10</b>	<b>200</b>

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## Significant Scoring Changes

- System performance points were significantly reduced in 2021 due to impact of COVID-19. However, HUD has returned the system performance points to their prior levels.
- Housing and healthcare coordination (leveraging housing and healthcare resources to create new housing) is no longer a bonus but is part of base points.
- The Performance and Strategic Planning section appears to be phased out.
- Points for COVID-19 response were removed, but there are new questions about collaborations with public health.

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## CoC Coordination and Engagement

Up to **83 points** to be awarded to CoCs

- that demonstrate **coordination with other systems of care** that serve homeless individuals and families, including **sources of funding other than the CoC Program**;
- **an inclusive and outcome-oriented community process**, including an organization structure(s) and decision making process for developing and implementing a CoC strategy that is **inclusive of representatives from both the private and public sectors**;
- has a **fair and impartial project review and selection process**; and
- has created, maintained, and built upon a **community-wide inventory of housing** for homeless individuals and families

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## CoC Coordination and Engagement

Rating Factor	Max Points
Inclusive Structure and Participation	5*
Coordination with Federal, State, Local Private, and other Organizations	3
Ensuring Families are Not Separated	1
CoC Collaboration Related to Children and Youth	3
Addressing the Needs of DV Survivors	5
Addressing the Needs of LGBTQ Individuals	7*
Public Housing Authorities	10
Discharge Planning	2
Housing First	10
Street Outreach	3
Criminalization	2
Rapid Rehousing	10
Mainstream Benefits and Other Assistance	2
Utilizing Non-Congregate Sheltering ( <i>new</i> )	1
Partnerships with Public Health Agencies ( <i>new</i> )	5
Coordinated Entry	3
Promoting Racial Equity in homelessness	7
Involving Individuals with Lived Experience	3*
Section 3 Requirements for CoCs	-2
Increasing Affordable Housing Supply ( <i>new</i> )	1

\* = point increase from FY21

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## Project Capacity, Review & Ranking

Up to **30 points** to be awarded to CoCs that demonstrate:

- the existence of a **coordinated, inclusive, and outcome-oriented community process** for the solicitation, objective review, ranking, and selection of project applications, and
- **a process by which renewal projects are reviewed for performance and compliance.**

Rating Factor	Max Points
Objective Criteria	8
Using System Performance Measures	8
Use of a Comparable Database to Evaluate DV Providers	1
Rapid Return to Permanent Housing and Severity of Barriers Experienced by Participants	4
Promote Racial Equity in the Local CoC Process	2*
Reallocating Projects	4
Ranking and Selection Process	3

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## Project Capacity, Review & Ranking

### Objective Criteria: up to 8 points

The CoC must demonstrate it publicly notified applicants and used local competition criteria based on objective criteria:

- Up to 2 of the 8 points for attaching the CoC’s local scoring and rating criteria, including point values, that was publicly posted at the time the CoC notified the public it was accepting applications.
- Up to 2 of the 8 points based on the CoC’s use of objective criteria (e.g., cost-effectiveness, type of population served, type of housing proposed; commitment to Housing First);
- Up to 2 of the 8 points where the **use of the objective criteria accounted for at least 33 percent of the total points** available for project applications; and
- Up to 2 of the 8 points for use of more than one objective criterion.

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## Project Capacity, Review & Ranking

### Using System Performance Measures: up to 8 points

The CoC must demonstrate it publicly notified applicants and used local competition criteria based on SPMs:

- Up to 2 of the 8 points for attaching the CoC's local scoring and rating criteria, including point values, that included outcome measures related to CoC SPMs;
- Up to 2 of the 8 points based on the CoC's use of measures related to SPMs (e.g., returns to homelessness, first-time homeless, jobs and income growth) in its local review, selection, rating process;
- Up to 2 of the 8 points where **the use of the measures related to system performance accounted for at least 20 percent of the total points** available for project applications; and
- Up to 2 of the 8 points for use of more than one measure related to system performance criteria, including rapid returns to permanent housing

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## Homeless Management Information System (HMIS)

Up to **9** points will be awarded to CoCs that demonstrate the existence of a **functioning HMIS, including a comparable database used by DV providers**, that facilitates the collection of information on homelessness using residential and other homeless services and stores that data in an electronic format.

Rating Factor	Maximum Points
Housing Inventory Count	1
Comparable Database for DV Providers	2
Bed Coverage	4
Longitudinal Systems Analysis (LSA)	2

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## Point-in-Time Count

Up to **5** points will be awarded to CoCs that **collect, use and submit 2022 PIT Count data.**

Rating Factor	Maximum Points
PIT Count and Data Submission	3*
Effectively Count Youth	2*

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## System Performance

Up to **59** points will be awarded to CoCs that have CoC systemwide performance related to reducing homelessness.

Rating Factor	Maximum Points
Reducing the Number of Homeless Individuals and Families	10*
Reduction in the Number of First-time Homeless	3*
Length of Time Homeless	13*
Successful Permanent Housing Placement or Retention	13*
Returns to Homelessness	8*
Jobs and Income Growth	7*
HMIS Performance Measures <i>(removed FY21; added back in)</i>	5

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## Coordination with Housing and Healthcare

Up to **14** points will be awarded to CoCs that **submit new permanent supportive housing and rapid rehousing project applications demonstrating coordination with housing providers and healthcare organizations.**

Rating Factor	Maximum Points
Leveraging Housing Resources	7*
Leveraging Healthcare Resources	7*

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## Leveraging Housing Resources up to 7 points

- CoCs will receive full points by demonstrating that they have applied for at least one permanent supportive housing or rapid re-housing project that utilizes housing subsidies or subsidized housing units not funded through the CoC or ESG programs. Must document these agreements with letter of commitments or formal contracts/documents.
- In the case of PSH, must leverage housing resources for at least 25% of the units included in the project
- In the case of RRH, must serve at least 25% of program participants with leveraged housing resources

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## Leveraging Healthcare Resources up to 7 points

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- These points are available for CoCs that demonstrate through a written commitment from a health care organization that:
  - In the case of a substance abuse treatment or recovery provider, it will provide access to treatment or recovery services for all program participants who qualify and choose those services; OR
  - The value of assistance being provided is at least an amount that is equivalent to 25% of the funding being requested for the project, which will be covered by the healthcare organization.

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## New Projects

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## New Projects

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Eligible **Bonus & Reallocation** projects:

- Permanent Supportive Housing (PH-PSH)
- Rapid Re-Housing (PH-RRH)\*
- Joint TH and PH-RRH (Joint TH/RRH)\*
- Dedicated HMIS project
- SSO to develop or operate a coordinated entry system (SSO-CE)\*
- Expansion project
- Transition Grant

All new projects will be reviewed by HUD to determine if they meet project quality threshold requirements

\*Project types also eligible for the DV Bonus

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## Permanent Supportive Housing (PSH)

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- Permanent Supportive Housing (PSH) is permanent housing with indefinite leasing or rental assistance paired with supportive services to assist persons experiencing homelessness and have a disability or families with an adult or child member with a disability achieve housing stability.
- New **PH-PSH projects in the Eastern and Western PA CoCs** must serve:
  - Persons experiencing **chronic homelessness** at the time they initially enroll in the project.

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## PSH: Chronic Dedicated

**Beds Dedicated to Chronically Homeless Individuals and Families:** A permanent supportive housing bed that is dedicated are no chronically homeless persons located within the CoC's geographic specifically for use by chronically homeless individuals and families within a CoC's geographic area, as reported in the CoC's HIC and the FY 2022 permanent housing project applications. When a program participant exits the project, the bed must be filled by another chronically homeless participant unless there are none in the project's geography.

- **Reminder:** While the disability of a child may qualify the household for PSH, a household does not meet the chronic definition if the child is the household member with the qualifying disability.

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## PSH

HUD **project quality threshold** for Permanent Supportive Housing. One point for each of the following and must receive at least **3 out of 4 points to pass threshold**.

- The type of housing proposed, including the number and configuration of units, will fit the needs of the program participants (e.g., two or more bedrooms for families).
- The type of supportive services that will be offered to program participants will ensure successful retention in or help to obtain permanent housing, including all supportive services regardless of funding source.
- The proposed project has a specific plan for ensuring program participants will be individually assisted to obtain the benefits of mainstream health, social, and employment programs for which they are eligible to apply meets the needs of program participants (e.g., Medicare, Medicaid, SSI, Food Stamps, local Workforce office, early childhood education).
- Program participants are assisted to obtain and remain in permanent housing in a manner that fits their needs (e.g., provides the participant with some type of transportation to access needed services, safety planning, case management, additional assistance to ensure retention of permanent housing).

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## Rapid Re-Housing (PH-RRH)

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- Rapid Rehousing provides supportive services and short or medium-term tenant-based rental assistance to help an individual or family experiencing homelessness, with or without disabilities, move as quickly as possible into permanent housing and achieve stability in that housing.
- New **PH-RRH projects** may serve persons who qualify as homeless under paragraphs (1), (2), or (4) of 24 CFR 578.3. Additionally, these projects may serve persons who qualify as homeless under paragraph (3) of 24 CFR 578.3 if the CoC is approved to serve persons in paragraph (3)  
*(Continued on next slide)*

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## Rapid Re-Housing (PH-RRH)

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- Persons who qualify as homeless under paragraphs (1), (2), or (4) of 24 CFR 578.3 (HUD Homeless Definition) include:
  - **Category 1:** persons residing in a place not meant for human habitation; residing in an emergency shelter or coming directly from the streets;
  - **Category 4:** persons fleeing or attempting to flee domestic violence, human trafficking, sexual assault and stalking situations
  - **\*Note regarding category 2** (Individuals or family who will imminently lose their primary nighttime residence within 14 days and no subsequent residence has been identified and lacks the support to obtain other permanent housing): *Serving individuals who are homeless under paragraph 2 in RRH and TH/RRH programs will depend on CoC policy, Written Standards and Coordinated Entry Policies/Procedures.*

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## PH-RRH

HUD **project quality threshold** for Rapid Rehousing projects. One point for each of the following and must receive at least **3 out of 4 points to pass threshold**.

- The type of housing proposed, including the number and configuration of units, will fit the needs of the program participants (e.g., two or more bedrooms for families).
- The type of supportive services that will be offered to program participants will ensure successful retention in or help to obtain permanent housing, including all supportive services regardless of funding source.
- The proposed project has a specific plan for ensuring program participants will be individually assisted to obtain the benefits of mainstream health, social, and employment programs for which they are eligible to apply meets the needs of program participants (e.g., Medicare, Medicaid, SSI, Food Stamps, local Workforce office, early childhood education).
- Program participants are assisted to obtain and remain in permanent housing in a manner that fits their needs (e.g., provides the participant with some type of transportation to access needed services, safety planning, case management, additional assistance to ensure retention of permanent housing).

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## Joint Transitional Housing/ Rapid Re-Housing Component (TH/RRH)

- The Joint TH and PH-RRH component project (also known as TH-RRH) combines two existing program components—transitional housing and permanent housing-rapid rehousing—in a single project to serve individuals and families experiencing homelessness.
- Funding limited to:
  - Leasing of a structure or units, and operating costs to provide transitional housing;
  - Short- or medium-term tenant-based rental assistance on behalf of program participants to pay for the rapid rehousing portion of the project
  - Supportive Services
  - HMIS
  - Admin
- Grantee must be able to provide both components, TH and RRH
- Participants may choose to receive only one of the components

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## Joint TH/RRH

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Most appropriate for:

- Locations with large number of people living in unsheltered locations – provide temporary low-barrier housing while helping to quickly move to permanent housing.
- Communities that lack safe crisis housing for people fleeing domestic violence to access while searching for a safe permanent place to reside.
- Youth have high rates of unsheltered homelessness – it provides a tool to develop projects tailored to the unique developmental needs of youth and help them move quickly to permanent housing with available supportive services to help them maintain that housing.

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## Joint TH/RRH

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**Eligibility** follows PH-RRH guidelines.

HUD project quality threshold for Joint TH and PH-RRH: 1 point for each of the following – project must receive 4 out of 6 to pass threshold.

- The type of housing proposed, including the number and configuration of units, will fit the needs of the program participants (e.g., 2 or more bedrooms for families)
- **Provide enough RRH to ensure that at any given time a program participant may move from TH to PH. This may be demonstrated by identifying a budget that has 2x resources for the RRH portion of the project than the TH portion, by having 2x as many PH-RRH units at a point in time as TH units, or by demonstrating that the budget and units are appropriate for the population being served by the project.**
- Supportive services offered will ensure successful retention or help to obtain permanent housing
- Plan for ensuring access to /connection with mainstream benefits
- Program participants are assisted to obtain and remain in permanent housing in a manner that fits their needs
- Adheres to a housing first model (updated wording)

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## New Projects: Funding

- “Screen 6A. Funding Request” Question 2 is where you will select the source of funds.
- There are various options regarding funding for new projects depending upon the project type for which you are applying.

	Reallocation	Bonus	Reallocation + Bonus	DV Bonus
PH-PSH	YES	YES	YES	NO
PH-RRH	YES	YES	YES	YES
Joint TH and PH-RRH	YES	YES	YES	YES
SSO-CE	YES	YES	YES	YES
HMIS	YES	YES	YES	NO

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## New Projects – Leveraging

- HUD NOFO includes an opportunity for CoCs to be awarded up to 14 points in the scoring of their CoC application for submitting RRH and/or PSH project applications that leverage non-CoC resources to cover housing and healthcare costs.
- **Leveraging housing costs:** 7 points will be awarded to the CoC if a new project application includes housing subsidies or subsidized housing units for at least 25% of the units (PSH) or at least 25% of the participants in the project (RRH).
  - These housing resources may come from private organizations, state/local government, Public Housing Agencies, including use of a set aside or limited preference, Faith-Based organizations, and/or Federal programs other than the CoC or ESG Programs. Examples of leveraging housing resources may include: an allocation of Section 8/ Housing Choice Vouchers from your local Public Housing Authority, versus utilizing CoC funding to provide Rental Assistance; an allocation of units at a Low Income Housing Tax Credit building that provides subsidized housing; among other opportunities.

*(continued on next slide)*

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## New Projects – Leveraging

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- **Leveraging healthcare costs:** 7 points will be awarded to the CoC if a new project application includes non-CoC resources to cover at least 25% of healthcare related costs.
  - This includes healthcare resources that are direct contributions from a public or private health insurance provider to the project, or provision of health care services by a private or public organization tailored to the program participants of the project. Examples of leveraging healthcare services may include: in the case of a substance abuse treatment or recovery provider, it will provide access to treatment or recovery services for all program participants who qualify and choose those programs. Services may also be mental/behavioral health or other types of services.
- **New projects are encouraged to partner with community partners to leverage 25% or more of the project's housing and/or healthcare needs through community partnerships.**

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## Match

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- **25% match requirement** (except for leasing costs)
- Project applications that include **third-party in-kind match** commitment on the “Sources of Match” screen have a separate “7A Attachments” screen that should be used to attach Memorandum of Understand (MOU) or Memorandum of Agreement (MOA) documentation between the applicant’s organization and the organization providing the in-kind match.

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## New Projects - Timelines

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- New Project RFP released last week (week of 8/8)
- New Project Preliminary Applications will be due on **Tuesday, August 30<sup>th</sup>**.
- Funding Committee meetings will occur week of September 5<sup>th</sup>. We expect funding decisions to be finalized by the end of the week, with announcements made by **Friday, September 9<sup>th</sup>**.
- There will be a mandatory new project briefing on **Monday, September 12<sup>th</sup>** from 1pm-2:30pm for selected applicants.
- Selected applicants will submit their e-snaps new project application to DMA for review, following the timeline indicated in the CoC's award letter.
  - Turnaround times will be tight – approximately 4-5 days to complete new project application in esnaps and submit to DMA for feedback, and approximately 4-5 days to submit the final version in esnaps after incorporating this feedback

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## New Projects – Project Selection

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- New project thresholds and selection criteria/scoring factors can be found in the new project RFP. The Funding Committees score and select new projects based on these factors.

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# DV Bonus

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# DV Bonus

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- \$52 million available. CoC may apply for up to 10 percent of its Preliminary Pro Rata Need (PPRN), or a minimum of \$50,000 to create DV Bonus projects
- A CoC may apply for the following types of projects:
  1. **Rapid Re-housing (PH-RRH) and Joint TH/RRH** projects dedicated to serving survivors of domestic violence, dating violence, **sexual assault** or stalking (***may apply for more than 1 provided that each application is for at least \$50K***)
  2. **SSO Projects for Coordinated Entry (SSO-CE)** to implement policies, procedures, and practices that equip the CoC's coordinated entry to better meet the needs of survivors of domestic violence, dating violence, sexual assault, or stalking (e.g., to implement policies and procedures that are trauma-informed, client-centered or to better coordinate referrals between the CoC's coordinated entry and the victim service providers coordinated entry system where they are different). (***may apply for only 1***)

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## DV Bonus

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- Projects can be new stand-alone project
- Projects can be new project that is an expansion of an existing project
  - Existing project does not have to be dedicated to DV, but must dedicate beds funded through DV Bonus for DV
- Budget can only use DV Bonus funds; not eligible to combine reallocation or CoC Bonus funding in the new project
- Renewal projects originally awarded under a previous year's DV Bonus must continue to serve survivors of domestic violence, dating violence, sexual assault, and stalking.
- Projects must enter data into their HMIS-comparable database. The project budget may include HMIS funding to cover the cost of the HMIS-comparable database.

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## DV Bonus

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**NEW point structure for scoring DV Bonus projects.** HUD will score DV Bonus projects on a 100-point scale:

- Joint TH/RRH & PH-RRH
  - 50 points- in direct proportion to the score received on the CoC Application (was 25)
  - 10 points – how the CoC collaborates with victim service providers (new)
  - 15 points – quality of the project application experience
  - 8 points – demonstration of inclusion of victim-centered practices (new)
  - 7 points – how the program will involve survivors with lived expertise in the policy and program development (new)

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## DV Bonus

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**NEW point structure for scoring DV Bonus projects.** HUD will score DV Bonus projects on a 100-point scale:

- SSO-CE
  - 50 points - in direct proportion to the score received on the CoC Application
  - 10 points – how the CoC collaborates with victim service providers (new)
  - 25 points – need for the project
  - 15 points – how the program will involve survivors with lived expertise in the policy and program development (new)

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## Transition Grants

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(RENEWAL REALLOCATES TO CREATE NEW)

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## Transition Grants

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- A grant to fund a **new project to transition an eligible renewal project** being eliminated through **reallocation** from one program component to another **over a 1-year period**
- A Transition Grant cannot also be an Expansion.
- Reallocate the existing eligible renewal component to one of the **eligible new project components**: PSH, RH, Joint TH/RRH, dedicated HMIS, or SSO-CE
- Must be the **same recipient** for the eligible renewal grant(s) being eliminated

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## Transition Grants

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- Will have **one year to fully transition** from the original component to the new component and this will take place during the transition grants normal operating year
- To create a Transition Grant, the CoC must **wholly eliminate** one or more projects and use those funds to create the single, new transition grant.
- Transition grants in this Competition are **eligible for renewal** in subsequent fiscal years for eligible activities of the new program component
- To be eligible to receive a transition grant, the renewal project applicant must have the consent of its Continuum of Care and meet the standards
- **New this year, CoCs will not be limited to only 50 percent of awarded funds to be used for the costs of eligible activities of the program component originally funded.** Instead, recipients may use as much of the awarded grant funds on the costs of eligible activities of the program component originally funded; however, **by the end of the operating year, the recipient must be fully operating the new program component.**

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## Transition Grants

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- **Renewal projects interested in a transition grant must apply through the new project preliminary application process.**
- Until the transition is approved by the Funding Committee, you will submit your renewal project as normal. If approved for a transition grant, you will receive instructions on creating your new project application in e-snaps.

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## Transition Grants

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- If approved by the Funding Committee, applicants will create a new project application in e-snaps:
  - Provide the grant number(s) of the project(s) being eliminated to create the new project
  - Attach a copy of the most recently awarded project application
- Screen 3A, Question 7 –indicate that your project is a Transition Grant if this applies to you. You will then need to list all of the projects that will be “expiring” under the Transition Grant. There is also a space for a brief description.
- Screen 3A, Question 7B- Include the following in your narrative on how the transition will occur:
  - a. how you will reduce activities in the old renewal component as it transitions to the new component, including the plan for ensuring existing program participants do not become homeless;
  - b. estimated date the project will be fully operating as the newly awarded component within the one-year grant term.

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## Transition Grants

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- Other than Question 7 on Screen 3A, fill out the application describing the **details of the new project only**.
- Budget charts, housing units, households served, dedicated beds, Housing First, etc., should be filled out according to **how the new project will run once it is fully operating**.
- Upon conditional award, the project will be allowed to adjust up to 50% of the new project budget for costs that were eligible for the eliminated project.

### Instructions:

- HUD has yet to post the updated instructions.
- You should be able to access them here when they are posted:  
<https://www.hudexchange.info/programs/e-snaps/#Project>

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## Expansion Projects

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## Expansion Projects

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- HUD will allow project applicants to apply for a new expansion project under DV Bonus, reallocation, and CoC bonus processes.
- A renewal project applicant may submit a new project application to expand current operations **by adding units, beds, persons served, services** provided to existing program participants, or in the case of HMIS, increase the current HMIS grant activities within the CoC's geographic area.
- Under this type of request, for the new expansion project to be selected for conditional award the renewal project application must also be selected for conditional award.
- HUD will not fund capital costs (i.e., new constructions, rehabilitation, or acquisition) and HUD will only allow a 1-year funding request.

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## Expansion Projects

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- **Renewal projects interested in an expansion grant must apply through the new project preliminary application process.**
- Until the expansion is selected by the Funding Committee, you will submit your renewal project as normal (you will NOT select that you are expanding in your renewal application unless your project is selected).

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## Expansion Projects

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- If selected by the Funding Committee, DMA will release your renewal project application back to you and you will do the following in e-snaps:
  1. Submit **Renewal** project application that mirrors the current project eligible for renewal  
**AND**
  2. Submit **New** project application(s) with the expanded activities
- Expansion is covered on esnaps Screen 3C- Project Expansion Information”
- Instructions:
  - HUD has yet to post the updated instructions.
  - You should be able to access them here when they are posted:  
<https://www.hudexchange.info/programs/e-snaps/#Project>

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## Renewal Projects

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## Renewal Projects: Review/Update

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- The Detailed Instructions (once available) will include a list of the screens that you should review or update.
- Throughout the application, an asterisk (\*) is an indication that you may need to provide a response or update information. Look for the symbol \* to ensure that you have not missed providing a required response.
- Screens that require annual updates:
  - Recipient Performance Screen
  - Renewal Expansion Screen
  - Renewal Grant Consolidation Screen
  - Screen 3A. Project Detail
  - Screen 6I. Sources of Match
  - All of Part 7: Attachments and Certification
  - All of Part 8: Submission Summary

## Updates required for projects that request “Actual Rent” vs. FMR

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- Project applicants will need to manually enter their updated rent amounts if the rent is tied to “actual rent” versus Fair Market Rents.
- DMA will forward additional information/instructions as soon as we receive it. We typically receive an Actual Rents report from HUD that we will share with you.

## Renewal Projects: Submit Without Changes

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- Submit Without Changes is an option.
- The Submit Without Changes screen is at the end of the application.
- If you want to make any changes in your application, you will need to navigate to the Submit Without Changes screen. Once there, you will be able to indicate whether you want to make changes by answering question 2.
- If you indicate that you want to make changes in question 2, you will be able to select the screens that you would like to edit.
- You must also provide a description of the change you have made on this screen.

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## Renewal Projects: Match

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Match:

- On the **7A Attachment screen**, project applications that include third-party **in-kind** match commitment on the “Sources of Match” screen have a **requirement for a Memorandum of Understanding (MOU) or Memorandum of Agreement (MOA) to be attached.**
- Match letters – not referenced in the instructions but based on previous years we suggest that you ensure they are updated in your files and that the dates and amounts on the Match letters are updated. This will be needed for contracting.

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## Process: Renewal Applications

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**As of today 8/16/22, e-snaps is now open. DMA sent out instructions earlier today to renewal grantees.**

### By August 30th:

Submit the following to the Dropbox link provided to you via email:

- PDF(s) of each of your **completed** Project Application(s), exported from e-snaps
- Check the Submission Summary to make sure **ALL sections** have been completed
- FILENAME: 2022 Renewal App – Agency Name – Project Name

**\*\*\*REMINDER:** If planning for grant consolidation, please request approval from HUD Rep ASAP.

**DO NOT SUBMIT THE APPLICATION ON ESNAPS (YET)**

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## Deadlines: Renewal Applications

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### By September 12:

You will receive a project review form with required corrections.

### By September 16:

Or within 5 working days of receipt of review, whichever is sooner, you must **submit** your corrected application **on e-snaps**.

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## Renewal Projects: Guides

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- **USE THE GUIDES AND DETAILED INSTRUCTIONS.** These documents will provide you with the information you need.
- HUD has yet to post the updated instructions.
- You should be able to access them here when they are posted:  
<https://www.hudexchange.info/programs/e-snaps/#Project>
  - **Tip:** Just focus on the few pages assigned to your project type!
- First-time renewals will need to set up the application. Use the information from the new project application that was submitted last year.
- Other renewals will be able to import information.

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## Consolidation

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## Consolidation

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- Eligible renewal project applicants will have the ability to **consolidate two or more** eligible renewal projects - **but no more than ten projects** - into one project application during the application process
- Applicants can pursue multiple consolidations
- The projects being combined during a grant consolidation will continue uninterrupted. There is a formula to determine the time period during which the new consolidated project will run.
- Projects must have the **same recipient** and be for the **same component**

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## Consolidation

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- HUD **will not permit** projects with the following characteristics to consolidate:
  - outstanding audit or monitoring findings;
  - outstanding obligation to HUD that is in arrears;
  - unresolved construction delays;
  - history of poor financial management/drawdown issues;
  - history of low occupancy levels, or lack experience in administering the project type; or
  - or other capacity issues.

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## Consolidation

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- Not allowed:
  - HUD will **not permit a transitional housing and a permanent housing project to consolidate** to form a Joint TH/RRH component project
  - HUD will **not permit a transition grant to be consolidated** with any other project
- Project applications for the grants that are proposed to be consolidated **will be ranked with a unique rank number for each project, and if all those grants are selected**, HUD will award the single surviving grant based on its ranked position to include the amount of funding of all consolidated grants.
  - If one of the grants proposed to be consolidated is found to be ineligible for consolidation or is not selected, HUD will award all grants that are eligible for renewal and selected as separate grants

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## Consolidation

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- Additional considerations:
  - BLIs for the consolidated project application submitted **exactly match the sum of the BLIs for each of the individual projects** as they appear on the GIW posted to the HUD Exchange;
  - expiring grant numbers and operating start and end dates for the projects that are consolidating are provided;
  - Current operating end dates end in CY 2023
- If a project applicant **incorrectly requests consolidation** of two or more eligible renewal projects, HUD **may reduce the consolidated project** in which case the project applicant will **permanently lose funding**

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## Consolidation

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- To apply, do the following in e-snaps:
  - must **submit separate renewal project applications** for each of the grants that are proposed to be consolidated
  - Each grant should indicate the grant number of the surviving grant which would be the one with the earliest start date in CY23
  - You do not submit a combined application anymore (yay!)
- HUD has yet to post the updated instructions.
  - You should be able to access them here when they are posted:  
<https://www.hudexchange.info/programs/e-snaps/#Project>

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## Appeals

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## Appeals

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- The 2022 Funding Policies outline the CoC's appeal policies related to renewal scoring (renewal scoring process concluded earlier this summer), new project selection, and reallocation.
- Funding Policies can be found on the CoC 2022 NOFO pages:
  - <https://pennsylvaniacoc.org/western-pa-coc-fy2022-coc-NOFO-competition>
  - <https://pennsylvaniacoc.org/eastern-pa-coc-fy2022-coc-NOFO-competition>

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## E-snaps Submissions

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RENEWAL & NEW PROJECT APPLICATIONS

FY22 CoC NOFO, DMA- Diana T. Myers and Associates

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## Submissions

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### Must complete the Applicant Profile

- Check the Submissions Summary page – if there are any red **Xs**, go back and fix those
- After you make your edits/corrections, click “Complete” on the Submission Summary page

If you don't click on “Complete” you will not be able to access your renewal application.

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## Applicant Profile

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- Must complete the Applicant Profile
- Check the Submissions Summary page – if there are any red **Xs**, go back and fix those
- After you make your edits/corrections, click “Complete” on the Submission Summary page. If you don't click on “Complete” you will not be able to access your renewal application.
- Visit this page for the Project Applicant Profile Navigational Guide and instructions for filling out HUD Form 2880:  
<https://files.hudexchange.info/resources/documents/Updating-the-Applicant-Profile.pdf>
- HUD Form 2880 is in the Applicant Profile – the grant amounts will auto-fill from the application.
- Code of Conduct: Check your profile to see if it is attached. Can also check the HUD list of approved Codes of Conduct.  
[https://www.hud.gov/program\\_offices/spm/gmomgmt/grantsinfo/conductgrants](https://www.hud.gov/program_offices/spm/gmomgmt/grantsinfo/conductgrants)

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## Resources for e-snaps

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- Visit HUD's e-snaps 101 Toolkit page: <https://www.hudexchange.info/resource/6170/es-naps-101-toolkit/>
  - Glossary & icons explanations
  - Checklist for getting started
  - Creating an e-snaps user profile
  - Requesting access to e-snaps
  - Giving access to e-snaps to staff
- Visit HUD's e-snaps 201 Toolkit page: <https://www.hudexchange.info/resource/6171/es-naps-201-toolkit/>
  - Updating the Applicant Profile
  - Accessing project applications
    - Video
    - Written Guide
  - Common e-snaps issues

HUD has provided both "Detailed Instructions" and "Navigational Guides" – be sure to review those documents:

- Main e-snaps CoC application page: <https://www.hudexchange.info/programs/e-snaps/>
- Renewal Application, New Project, Consolidation, and Transition Project Detailed Instructions and Navigational Guides will be posted here when available: <https://www.hudexchange.info/programs/e-snaps/#Project>

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## Resources

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## Resources

- Questions about the CoC Program Competition must be submitted to the appropriate HUD.gov email address, either:  
[cocnofo@hud.gov](mailto:cocnofo@hud.gov)  
or  
[e-snaps@hud.gov](mailto:e-snaps@hud.gov)
- Questions for the CoC/DMA: [easterncoc@pennsylvaniacoc.org](mailto:easterncoc@pennsylvaniacoc.org) or  
[westerncoc@pennsylvaniacoc.org](mailto:westerncoc@pennsylvaniacoc.org)

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HAPPY  
2022 NOFO  
SEASON!!

QUESTIONS?



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