4A. Attachments Screen For All Application Questions

		Please read the following guidance to help you successfully upload attachments and get maximum points:				
	You must include a Document Description for each attachment you upload; if you do not, the Submission Summary screen will display a red X indicating the submission is incomplete.					
	2.	You must up	load an attachment for each document li	sted where 'Required?' is 'Yes'		
	3.	necessary. (often produc files as a Pri	We prefer that you use PDF files, though other file types are supported-please only use zip files if necessary. Converting electronic files to PDF, rather than printing documents and scanning them, often produces higher quality images and reduces file size. Many systems allow you to create PDF files as a Print Option. If you are unfamiliar with this process, you should consult your IT Support or search for information on Google or YouTube.			
	4.	Attachments	Attachments must match the questions they are associated with.			
	5.		d documents responsive to the questions ocess, which ultimately slows down the	posed-including other material slows down funding process.		
 6. If you cannot read the attachment, it is likely we cannot read it either. We must be able to read the date and time on attachments requiring systet times, (e.g., a screenshot displaying the time and date of the public posting calendar; screenshot of a webpage that indicates date and time). We must be able to read everything you want us to consider in any attach 			hments requiring system-generated dates and e of the public posting using your desktop e and time).			
	7.	7. Open attachments once uploaded to ensure they are the correct attachment for the required Document Type.				
Document Type	Requ	ired?	Document Description	Date Attached		
1B-1. Local Competition Announcement	Yes		Local Competition	10/11/2022		
1B-2. Local Competition Scoring Tool	Yes		Local Competition	10/11/2022		
1B-3. Notification of Projects Rejected-Reduced	Yes		Notification of P	10/17/2022		
1B-3a. Notification of Projects Accepted	Yes		Notification of P	10/17/2022		
1B-4. Special NOFO CoC Consolidated Application	Yes					
3A-1. CoC Letter Supporting Capital Costs	No		CoC Letter Suppor	10/17/2022		
3B-2. Project List for Other Federal Statutes	No					
P-1. Leveraging Housing Commitment	No		Leveraging Housin	10/11/2022		
P-1a. PHA Commitment	No		PHA Commitment	10/17/2022		
P-3. Healthcare Leveraging Commitment	No		Healthcare Levera	10/13/2022		
P-9c. Lived Experience Support Letter	No		Lived Experience	10/17/2022		
Plan. CoC Plan	Yes		CoC Plan	10/18/2022		

FY2022 Special NOFO CoC Application	Page 1	10/18/2022
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Attachment Details

Document Description: Local Competition Deadline

Attachment Details

Document Description: Local Competition Scoring Tool

Attachment Details

Document Description: Notification of Projects Rejected-Reduced

Attachment Details

Document Description: Notification of Projects Accepted

Attachment Details

Document Description:

Attachment Details

FY2022 Special NOFO CoC Application	Page 2	10/18/2022
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Document Description: CoC Letter Supporting Capital Costs

Attachment Details

Document Description:

Attachment Details

Document Description: Leveraging Housing Commitment

Attachment Details

Document Description: PHA Commitment

Attachment Details

Document Description: Healthcare Leveraging Commitment

Attachment Details

Document Description: Lived Experience Support Letter

FY2022 Special NOFO CoC Application	Page 3	10/18/2022
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Attachment Details

Document Description: CoC Plan

FY2022 Special NOFO CoC Application	Page 4	10/18/2022
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FY 2022

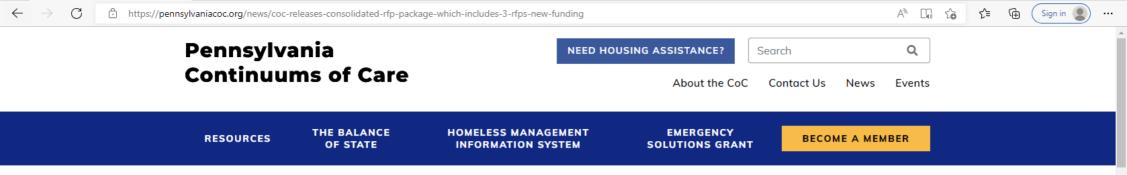
PA-509 EASTERN PA COC

Continuum of Care

1B-1. Local Competition Deadline

Documents include the following:

 Web posting 8/11/22 of Special NOFO Local Competition RFP, indicating deadline for new project applications of 9/13/22



EASTERN COC

CoC Releases Consolidated RFP Package which includes 3 RFPs for New Funding

11 August 2022

The Eastern PA Continuum of Care is releasing a Consolidated RFP package which includes three Requests for Proposals (RFPs) to solicit new projects as part of HUD's FY22 CoC Competition and Special NOFO Competition:

- 1. Annual CoC NOFO New Project RFP (responses due 8/30)
- 2. Domestic Violence Bonus New Project RFP (responses due 8/30)
- 3. Special Rural NOFO New Project RFP (responses due 9/13)

The Eastern PA CoC is soliciting Preliminary Applications from agencies interested in applying for new projects through the following opportunities: 1) the annual HUD CoC NOFO Competition, 2) Domestic Violence Bonus, and 3) HUD's Special NOFO Competition (Rural Set Aside).

You can access the relevant materials below.

<u>1. Annual CoC NOFO Competition – New Project RFP (Preliminary Applications</u> <u>due by 5pm on August 30)</u>



<u>1. Annual CoC NOFO Competition – New Project RFP (Preliminary Applications</u> <u>due by 5pm on August 30)</u>

- Annual CoC NOFO New Project RFP
- To apply, a Preliminary Application and a Proposed Budget must be submitted via Alchemer (online survey tool) by **5pm on Tuesday, August 30th**. The CoC will inform organizations responding to the RFP if their project is selected by September 9th.
 - Preliminary Application Alchemer
 Link: https://survey.alchemer.com/s3/6980064/Eastern-PA-CoC-FY2022 New-Project-Annual-CoC-NOFO
 - Budget Template (completed template will be uploaded in Alchemer) can be downloaded here.
 - A copy of the New Project Preliminary Application can be downloaded here for reference. (Please do not submit a paper application, all applications must be submitted via Alchemer.)

2. Domestic Violence Bonus– New Project RFP (Preliminary Applications due by 5pm onAugust 30)

- Domestic Violence Bonus New Project RFP
- To apply, a Preliminary Application and a Proposed Budget must be submitted via Alchemer (online survey tool) by **5pm on Tuesday, August 30th**. The CoC will inform organizations responding to the RFP if their project is selected by September 9th.
 - Preliminary Application Alchemer

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Link: https://survey.alchemer.com/s3/6967971/Eastern-PA-CoC-FY2022-DV-Bonus-App

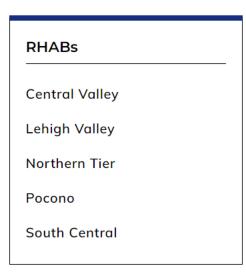
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- Budget Template for RRH and TH-RRH Projects (completed template will be uploaded in Alchemer) can be downloaded here.
- Budget Template for SSO-CE Projects (completed template will be uploaded in Alchemer) can be downloaded here.

News type	Ν	e	w	S	ty	р	е	
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Sign in

5pm onAugust 30)

- Domestic Violence Bonus New Project RFP
- To apply, a Preliminary Application and a Proposed Budget must be submitted via Alchemer (online survey tool) by **5pm on Tuesday, August 30th**. The CoC will inform organizations responding to the RFP if their project is selected by September 9th.
 - Preliminary Application Alchemer
 Link: https://survey.alchemer.com/s3/6967971/Eastern-PA-CoC-FY2022-DV-Bonus-App
 - Budget Template for RRH and TH-RRH Projects (completed template will be uploaded in Alchemer) can be downloaded here.
 - Budget Template for SSO-CE Projects (completed template will be uploaded in Alchemer) can be downloaded here.
 - A copy of the New Project Preliminary Application can be downloaded here for reference. (Please do not submit a paper application, all applications must be submitted via Alchemer.)

3. Special Rural NOFO Competition – New Project RFP (Preliminary Applications due by 5pm September 13)

Special Rural NOFO RFP

片

- To apply, a Preliminary Application and a Proposed Budget must be submitted via Alchemer (online survey tool) by Close of Business on 5pm on Tuesday, September 13th. The CoC will inform organizations responding to the RFP if their project is selected by September 30th.
 - Preliminary Application Alchemer Link: https://survey.alchemer.com/s3/6967985/Eastern-PA-CoC-FY2022-Special-Rural-NOFO-App
 - Budget Template (completed template will be uploaded in Alchemer) can be downloaded here.
 - A copy of the New Project Preliminary Application can be downloaded here for reference. (Please do not submit a paper application, all applications must be submitted via Alchemer.)

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Preliminary Application Alchemer Link:

https://survey.alchemer.com/s3/6967985/Eastern-PA-CoC-FY2022-

Special-Rural-NOFO-App

- Budget Template (completed template will be uploaded in Alchemer) can be downloaded here.
- A copy of the New Project Preliminary Application can be downloaded here for reference. (Please do not submit a paper application, all applications must be submitted via Alchemer.)

IMPORTANT: All projects proposed must ONLY serve counties identified by

HUD as rural. A list of rural counties can be found in the RFP.

The CoC will host two upcoming webinars related to these RFPs:

- Related to Annual CoC NOFO RFP and Domestic Violence Bonus RFP:
 - A webinar to review the 2022 CoC Competition NOFO for the Eastern and Western PA CoCs will be held on Tuesday, August 16th from 1-3pm. You can join the webinar by registering at https://zoom.us/meeting/register/tJYuf-gqTMsGd0jtFMB56Yx8Omh2a3aaLB5.
- Related to Special Rural NOFO RFP:

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 The CoC will host a Special NOFO Rural Set Aside Office Hours Session on Friday, August 19th from 10am-11am to provide a highlevel overview of the Special NOFO Rural Set Aside RFP and to answer questions about the RFP. You can join the session by registering at https://zoom.us/meeting/register/tJUuc-2sqDoqHNK64yofDKPqVeXom0MbckyN.

Please help the CoC reach stakeholders in your community by forwarding this email to organizations that may be interested in applying for funding through the Eastern PA CoC. Thank you!

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Sign in

FY 2022 PA-509 EASTERN PA COC Continuum of Care

1B-2. Local Competition Scoring Tool

Documents include the following:

- Summary document of which criteria in the scoring tool met HUD's thresholds
- Special NOFO Local Competition Scoring Tool

Below please find outlined which criteria meet HUD requirements as outlined in the Special NOFO. The maximum points available was 50; however, total scores for each project were converted to a 100-point percentage scale.

The full renewal scoring criteria document can be found on the following pages:

1. Had at least 33% of total points based on objective criteria. The following criteria are objective criteria. Objective criteria make up 24 out of 50 points (48%).

Criteria		
#	Criteria	Max Points
12	Project will serve structurally disadvantaged area	2
16	System Performance Measures (Quintiles)	10
17	Non-CoC Resources to cover housing costs	6
18	Non-CoC resources to cover healthcare/service costs	6

Had at least 20% of the total points based on system performance criteria. The following criteria are related to system performance. System performance criteria make up 14 out of 50 points (28%).

Criteria		
#	Criteria	Max Points
	Strong description of how project will assist	
	participants to obtain and retain permanent	
13	housing	2
	Strong description of how project will assist	
14	participants to access mainstream resources	2
16	System Performance Measures (Quintiles)	10

Eastern PA CoC: 2022 New Project Scoring Sheet (Special Rural NOFO)			
Agency Name:			
Project Type:			

FUNDING COMMITTEE INSTRUCTIONS: For each project you are evaluating, enter your score for each criteria in the corresponding blue field. For criteria 16, DMA will provide numbers for you to enter into the Max Points and Points Awarded fields. Score will automatically calculate.

Please enter any comments at the bottom of the sheet. Please use a separate tab for each project you are evaluating. See DMA summary spreadsheet for additional helpful information such as budget information, cost effectiveness, and CoC participation.

APPLICANT EXPERIENCE	MAX POINTS	POINTS AWARDED
1 Organizational capacity = 2 points (questions 11-14)		
0 points if organization does not describe sufficient capacity to implement		
project		
1 point if capacity somewhat described		
2 points if it is clear that the organization has capacity to operate the		
project, based on HUD and CoC requirements	2	
Experience with project component type and/or target population = 2		
2 points (questions 9, 15)		
O points if not described		
 1 point if somewhat described 		
2 points if reviewer believes the applicant has needed experience	2	
Project design and delivery of services are designed to promote equity =		
3 2 points (question 16)		
0 points if not described		
1 point if somewhat described		
2 points if clearly described and provides strong description of how design		
will promote equity	2	
Experience serving and improving outcomes for communities that have		
historically been marginalized, and organizational capacity to promote		
4 racial equity = 2 points (question 16)		
0 points if not described		
1 point if somewhat described		
2 points if reviewer believes the applicant has needed experience and		
capacity	2	
Organizational capacity to promote racial equity within		
leadership/operations/hiring practices, and through financial		
5 commitments = 1 point (question 17)		
0 points if not described		
0.5 points if somewhat described, or have taken some steps but not fully		

implemented

1 point if clearly described and indicates strong organizational capacity to promote racial equity

promote racial equity	1	
6 Experience with Housing First = 2 points (question 18)		
0 points if not described		
1 point if somewhat described		
2 points if applicant indicates low/no barriers to entry and that reviewer		
believes the applicant has needed experience	2	

1

2

Experience parterning with people with lived experience = 1 point

7 (question 19)

8 (question 22)

0 points if not described

0.5 points if somewhat described

1 point if described and reviewer believes the applicant has needed experience

2 points if applicant describes need and provides supporting data

	PROJECT DESIGN	MAX POINTS	POINTS AWARDED
Clear and compelli	ing description of community need = 2 points		
3 (question 22)			
0 points if need no	t described		
1 point if narrative	but no data, or data does not support the need for this		
project			
2 points if applican	t describes need and provides supporting data	2	

Strategic partnerships with community providers = 2 points (question 20

9 or 21)

0 points if not described

1 point if somewhat described

2 points if partners named and nature of partnership described, including the services/ resources being provided by community partnerships

10 Projected outcomes = 2 points (question 20 or 21)

0 points if projected outcomes not described

2 points if projected outcomes further goals of CoC

Furthering CoC's work to address rural and unsheltered homelessness, and homelessness for people with severe service needs = 2 points

11 (question 24)

0 points if not described

1 point if somewhat described

2 points if strong description of how project will further the CoC's work

Project will serve structurally disadvantaged area = 2 points (question

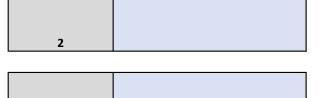
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0 points if no

1 point if yes, but description of how this was determined is incomplete or unclear

2 points if yes, and clear and compelling description of how this was determined









	Strong description of how project will assist participants to obtain and retain permanent housing = 2 points (question 32). If project is SSO-CE, please override the gray cell with a 0. 0 points if not described 1 point if somewhat described 2 points if clear description of how project with assist participants to obtain housing, including relationships with landlords	nce 2	
14	Strong description of how project will assist participants to access mainstream resources = 2 points (question 33) If project is SSO-CE, please override the gray cell with a 0. 0 points if not described 1 point if somewhat described 2 points if clear description of how project with assist participants to access smainstream resources	<mark>nce</mark> 2	
	 Appropriateness of project. (The proposed project is responsive to the needs as identified in the project description.) = 2 points (overall impression) 0 points if projected intervention does not match needs identified 1 point if projected intervention somewhat matches needs, but there are outstanding questions or concerns 2 points if project scale, project type, and service plan are appropriate based on needs identified 	2	
	SYSTEM PERFORMANCE	MAX POINTS	POINTS AWARDED
	Current CoC funded projects: System Performance Measures (Quintiles) Current CoC funded agencies will be evaluated on their performance in the FY22 local renewal scoring process related to system performance criteria (housing stability, returns to homelessness or DV safety for DV dedicated projects, LOT between project start date and housing move in, income growth, connecting participants to non-cash/mainstream benefits, connecting participants to health insurance, high quality data entry, timeliness of HMIS data entry). Agencies will be evaluated in quintiles. DMA will take average performance score for any agency that has multiple CoC funded projects. Agencies that do not currently receive CoC funding will not be evaluated on this criteria. *However, the Funding Committee may also consider performance as an additional factor for consideration if an applicant was a former CoC grantee or is a current or former ESG grantee.* 1st quintile - Top 20% ranked CoC funded agencies related to system performance: 10 points 2nd quintile: 21-40% ranked: 8 points 3rd quintile: 41-60% ranked: 6 points	NOTE: If current CoC grantee please override this cell and enter 10 here. If not, please enter 0	DMA TO PROVIDE (please override this cell and enter score provided by DMA here; if not CoC-funded, enter 0)

Leveraging (NOTE: Only PH projects can receive points)

17 Non-CoC Resources to cover housing costs = 6 points (questions 36-37) 0 points if no leveraging

3 points if PSH or RRH project will leverage housing subsidies or subsidized housing units for some of the project, but less than 50% threshold

6 points if PSH or RRH project will leverage housing subsidies or subsidized housing units for at least 50% of units/participants in the project

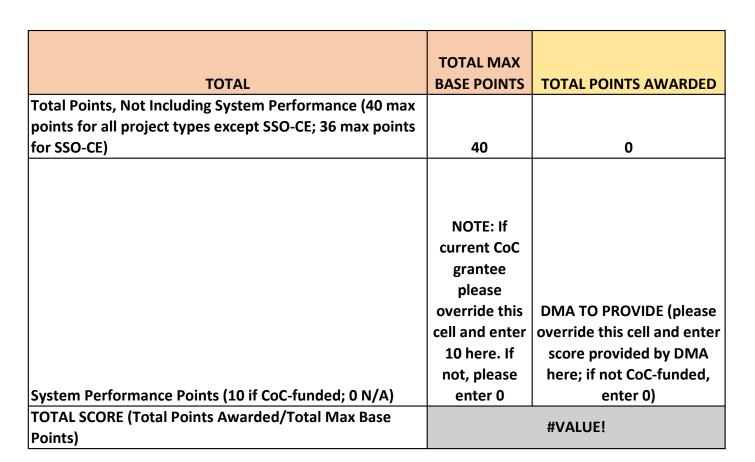
Non-COC Resources to cover healthcare/service costs = 6 points

18 (question 38)

0 points if no leveraging

3 points if PSH or RRH project will leverage healthcare/service costs for some of the project, but less than 50% threshold

6 points if PSH or RRH project will leverage healthcare/service costs for at least 50% of project



NOTE: OTHER CONSIDERATIONS

Additional consideration will be given to agencies that have not

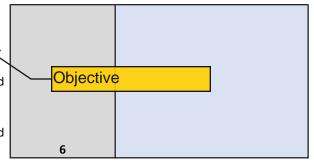
previously received CoC funding

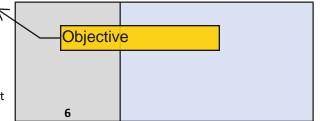
Past Performance:

A: Current ESG Grantees

- Previous performance related outcomes are strong
- B: Applicants who are not current/former CoC/ESG grantees/ no data

in HMIS





Strong performance outcomes from other projects (if known)

Cost Effectiveness

Is the project cost effective? Compare project's service budget to CoC average. How does supportive services + admin cost compare to CoC average? (DMA to provide)

CoC Participation:

Participates in CoC/RHAB (DMA to provide)

Participates in HMIS or HMIS-comparable database (DMA to provide) Participates in Coordinated Entry process (DMA to provide)

Do you recommend this project? (Yes/No)

Do you recommend any changes to the project design/scale/etc.?

Funding Committee Comments:

FY 2022

PA-509 EASTERN PA COC

Continuum of Care

1B-3. Notification of Projects Rejected/ Reduced

Documents include the following:

- Individual emails to projects rejected (including requested funding amount and reason for rejection)
 - Commission on Economic Opportunity email 9/20/22
 - Mifflin County email 9/20/22
- Email to CoC 9/22/22 of New Project Selection for Special NOFO, including projects rejected (including score and reason for rejection)
- Mailchimp report showing that 9/22/22 email was sent to CoC mailing list (527 recipients)

Notification of Decision for CoC New Project Funding (Special Rural NOFO) -Commission on Economic Opportunity

Eastern PA CoC <easterncoc@pennsylvaniacoc.org> Tue 9/20/2022 12:04 PM

To: Haley Weisenfluh <hweisenfluh@ceopeoplehelpingpeople.org> Dear Haley,

Attached please find formal notification of the Eastern PA CoC's decision related to new project funding under the Special Rural NOFO.

Thank you, DMA staff, on behalf of the Eastern PA CoC Funding Committee

DMA - Diana T. Myers & Associates, Inc. CoC Consultants for the Eastern PA Balance of State CoC (215) 576-1558 easterncoc@pennsylvaniacoc.org



Eastern Pennsylvania Continuum of Care Collaborative

Board of Directors:

Leslie Perryman President Alisa Baratta Vice President Mae-Ling Kranz Treasurer Melissa Magargle

Secretary

Randi Bannon Rob Nicolella Tiffany Jones Jeremy Radle Jeffrey Rich Chris Kapp Jeff Poch

Collaborative Applicant:

PA Dept of Community & Economic Development (DCED) Commonwealth Keystone Building 400 North Street, 4th Fl Harrisburg, PA 17120 (717) 720-7397 www.dced.pa.gov

CoC Consultant:

Diana T. Myers & Associates (DMA) 7900 Old York Road Suite 108B Elkins Park, PA 19027 (215) 576-1558 www.dma-housing.com September 20, 2022

Haley Townsley Commission on Economic Opportunity / Tunkhannock Branch

RE : New project application submitted to Eastern PA CoC

Dear Haley,

Thank you for submitting an application to the Eastern PA CoC under the FY2022 Continuum of Care New Project RFP – Special Rural NOFO. Commission on Economic Opportunity's application was reviewed by the Funding Committee.

The CoC is eligible to apply for up to \$6,110,025 in Special NOFO Rural Set Aside funds. The CoC received 8 new project applications totaling \$7,365,184.15 in requested funds. Due to limited funding available for new projects, unfortunately Commission on Economic Opportunity's application was not selected for funding.

The CoC's Appeal Policy is attached. Per the Appeal Policy, if you decide to appeal, you must send an email within 24 hours of receiving this notification (by September 21, 2022) to <u>easterncoc@pennsylvaniacoc.org</u> with the subject line, "Eastern PA CoC: New Project Selection Appeal". The email should provide any relevant rationale or documentation for consideration.

Thank you for your interest and commitment to the work that you do. If you would like to request technical assistance in order to understand how your application can compete more competitively in future years, please reach out to the DMA, the CoC Consultant at <u>easterncoc@pennsylvaniacoc.org</u> after October 20, 2022.

Sincerely, Dave Young Dave Young Chair of Eastern PA CoC Funding Committee cc: CoC Consultant, Diana T. Myers & Associates, Inc. (DMA)

Notification of Decision for CoC New Project Funding (Special Rural NOFO) - Mifflin County

Eastern PA CoC < easterncoc@pennsylvaniacoc.org> Tue 9/20/2022 12:03 PM

To: Stalnaker, Lisa <lstalnaker@mifflinco.org>

Dear Lisa,

Attached please find formal notification of the Eastern PA CoC's decision related to new project funding under the Special Rural NOFO.

Thank you, DMA staff, on behalf of the Eastern PA CoC Funding Committee

DMA - Diana T. Myers & Associates, Inc. CoC Consultants for the Eastern PA Balance of State CoC (215) 576-1558 easterncoc@pennsylvaniacoc.org



Eastern Pennsylvania Continuum of Care Collaborative

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Collaborative Applicant:

PA Dept of Community & Economic Development (DCED) Commonwealth Keystone Building 400 North Street, 4th Fl Harrisburg, PA 17120 (717) 720-7397 www.dced.pa.gov

CoC Consultant:

Diana T. Myers & Associates (DMA) 7900 Old York Road Suite 108B Elkins Park, PA 19027 (215) 576-1558 www.dma-housing.com September 20, 2022

Lisa Stalnaker Mifflin County

RE : New project application submitted to Eastern PA CoC

Dear Lisa,

Thank you for submitting an application to the Eastern PA CoC under the FY2022 Continuum of Care New Project RFP – Special Rural NOFO. Mifflin County's application was reviewed by the Funding Committee.

The CoC is eligible to apply for up to \$6,110,025 in Special NOFO Rural Set Aside funds. The CoC received 8 new project applications totaling \$7,365,184.15 in requested funds. Due to limited funding available for new projects, unfortunately Mifflin County's application was not selected for funding.

The CoC's Appeal Policy is attached. Per the Appeal Policy, if you decide to appeal, you must send an email within 24 hours of receiving this notification (by September 21, 2022) to <u>easterncoc@pennsylvaniacoc.org</u> with the subject line, "Eastern PA CoC: New Project Selection Appeal". The email should provide any relevant rationale or documentation for consideration.

Thank you for your interest and commitment to the work that you do. If you would like to request technical assistance in order to understand how your application can compete more competitively in future years, please reach out to the DMA, the CoC Consultant at <u>easterncoc@pennsylvaniacoc.org</u> after October 20, 2022.

Sincerely, Dave Young Dave Young Chair of Eastern PA CoC Funding Committee cc: CoC Consultant, Diana T. Myers & Associates, Inc. (DMA)



Jessica Sones <jessica@dma-housing.com>

Notification to the CoC of New Project Selection - Special NOFO Rural Set Aside

Eastern PA Continuum of Care <easterncoc@pennsylvaniacoc.org> Reply-To: Eastern PA Continuum of Care <easterncoc@pennsylvaniacoc.org> To: jessica@dma-housing.com Thu, Sep 22, 2022 at 8:56 AM

View this email in your browser.



Notification to the CoC of New Project Selection -Special NOFO Rural Set Aside

Dear Eastern PA Continuum of Care grantees, members and stakeholders

The below is an important notice regarding HUD's Special NOFO to Address Unsheltered and Rural Homelessness (Special NOFO Rural Set Aside).

On June 22, 2022 HUD published the Continuum of Care Supplemental to Address Unsheltered and Rural Homelessness (also known as the Special NOFO). This NOFO requires CoC's to conduct a local competition to select new projects for this opportunity. The CoC published an RFP on August 11, 2022 to solicit new projects for the Special NOFO Rural Set Aside. This email summarizes the list of projects that have been accepted by the CoC and will be included in the Eastern PA CoC 2022 Project Priority List for funding under the Special NOFO Rural Set Aside.

NEW PROJECTS

The CoC received 8 new project applications totaling \$7,365,184.15 in funding requests. The CoC had a total of \$6,110,025 in funding to award under the Special NOFO Rural Set Aside. All applications were reviewed by the CoC's Funding Committee.

The following new projects have been accepted for inclusion on the New Project Priority List for the Special NOFO Rural Set Aside and will be ranked on the CoC's New Project Priority List. Note that the budgets below represent *3-year budgets*, as HUD will award selected projects with an initial 3-year grant term.

- Center for Community Action, New Permanent Supportive Housing Project, Budget: \$3,109,054.75, Score: 84
- Transitions of PA, New Permanent Supportive Housing Project, Budget: \$227,703, Score: 80
- Central Susquehanna Opportunities, New Rapid Rehousing Project, Budget: \$1,003,533, Score: 74
- Clinton County Housing Coalition, New Permanent Supportive Housing Project, Budget: \$814,935, Score: 72
- Union-Snyder Community Action Agency, New Rapid Rehousing Project, Budget: \$534,593.40, Score, Score: 56
- United Way of Pennsylvania, New SSO-CE Coordinated Entry Project, Budget: \$420,205 (Note: reduced from original request due to funds available), Score: 53

The following organizations submitted preliminary applications to the CoC, but were not selected for funding:

- Mifflin County, New SSO Project (Supportive Services Only), Budget Request: \$233,334, Score: 49; Reason for Decision: Limited funds available and project score
- Commission on Economic Opportunity/Tunkhannock Branch, New Rapid Rehousing Project, Budget Request: \$369,531, Score: 28, Reason for Decision: Limited funds available and project score

If you have any questions, please email <u>easterncoc@pennsylvaniacoc.org</u>.

DMA - Diana T. Myers and Associates, Inc. Mail - Notification to the CoC of New Project Selection - Special NOFO Rural Set Aside Thank you for your participation in the Eastern PA CoC and your ongoing

commitment and efforts to end homelessness.

Join the Eastern PA CoC... click here to become a member!

Visit the Eastern PA CoC's website

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Our mailing address is:

c/o Diana T. Myers & Associates, Inc. 7900 Old York Road, Suite 108-B, Elkins Park, PA 19027

If you were forwarded this email and want to sign up for the CoC mailing list, you can sign up here.

Want to change how you receive these emails? You can update your preferences or unsubscribe from this list.

This email was sent to jessica@dma-housing.com *why did I get this*? unsubscribe from this list update subscription preferences Eastern PA Continuum of Care · 7900 Old York Rd · Suite 108-B · Elkins Park, PA 19027-2310 · USA





Solution	Create		Notification To NOFO Rural Set		v Project Selectio	on - Special
Ś	Campaigns All campaigns Email templates Email analytics	^	Switch report ~ View and manage your emails, ads, social posts, and landing pages. Overview Activity ~ Click Perform		E-commerce Inbox Analytics360	
Pa	Reports	^	-527 Recipients			
	Audience dashboard All contacts Signup forms Tags Segments		Audience: Eastern PA Continuum of Care Subject: Notification to the CoC of New P Set Aside	Feedback		
0-	Surveys		174	17	5	1
	Automations Website	~ ~	Opened	Clicked	Bounced	Unsubscribed
白	Content	v .	Successful deliveries	522 99.1%	Clicks per unique opens	9.8%
	Upgrade		Total opens	491	Total clicks	36
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FY 2022

PA-509 EASTERN PA COC

Continuum of Care

1B-3a. Notification of Projects Accepted

Documents include the following:

- Email to CoC 9/22/22 of New Project Selection for Special NOFO, including projects accepted (including funding amount and score)
- Mailchimp report showing that 9/22/22 email was sent to CoC mailing list (527 recipients)
- Individual emails to projects accepted
 - Center for Community Action email 9/20/22
 - Clinton County Housing Coalition email 9/20/22
 - Transitions of PA email 9/20/22
 - Union-Snyder Community Action Agency email
 9/20/22
 - United Way of PA email 9/20/22
 - Central Susquehanna Opportunities email 9/20/22



Jessica Sones <jessica@dma-housing.com>

Notification to the CoC of New Project Selection - Special NOFO Rural Set Aside

Eastern PA Continuum of Care <easterncoc@pennsylvaniacoc.org> Reply-To: Eastern PA Continuum of Care <easterncoc@pennsylvaniacoc.org> To: jessica@dma-housing.com Thu, Sep 22, 2022 at 8:56 AM

View this email in your browser.



Notification to the CoC of New Project Selection -Special NOFO Rural Set Aside

Dear Eastern PA Continuum of Care grantees, members and stakeholders

The below is an important notice regarding HUD's Special NOFO to Address Unsheltered and Rural Homelessness (Special NOFO Rural Set Aside).

On June 22, 2022 HUD published the Continuum of Care Supplemental to Address Unsheltered and Rural Homelessness (also known as the Special NOFO). This NOFO requires CoC's to conduct a local competition to select new projects for this opportunity. The CoC published an RFP on August 11, 2022 to solicit new projects for the Special NOFO Rural Set Aside. This email summarizes the list of projects that have been accepted by the CoC and will be included in the Eastern PA CoC 2022 Project Priority List for funding under the Special NOFO Rural Set Aside.

NEW PROJECTS

The CoC received 8 new project applications totaling \$7,365,184.15 in funding requests. The CoC had a total of \$6,110,025 in funding to award under the Special NOFO Rural Set Aside. All applications were reviewed by the CoC's Funding Committee.

The following new projects have been accepted for inclusion on the New Project Priority List for the Special NOFO Rural Set Aside and will be ranked on the CoC's New Project Priority List. Note that the budgets below represent *3-year budgets*, as HUD will award selected projects with an initial 3-year grant term.

- Center for Community Action, New Permanent Supportive Housing Project, Budget: \$3,109,054.75, Score: 84
- Transitions of PA, New Permanent Supportive Housing Project, Budget: \$227,703, Score: 80
- Central Susquehanna Opportunities, New Rapid Rehousing Project, Budget: \$1,003,533, Score: 74
- Clinton County Housing Coalition, New Permanent Supportive Housing Project, Budget: \$814,935, Score: 72
- Union-Snyder Community Action Agency, New Rapid Rehousing Project, Budget: \$534,593.40, Score, Score: 56
- United Way of Pennsylvania, New SSO-CE Coordinated Entry Project, Budget: \$420,205 (Note: reduced from original request due to funds available), Score: 53

The following organizations submitted preliminary applications to the CoC, but were not selected for funding:

- Mifflin County, New SSO Project (Supportive Services Only), Budget Request: \$233,334, Score: 49; Reason for Decision: Limited funds available and project score
- Commission on Economic Opportunity/Tunkhannock Branch, New Rapid Rehousing Project, Budget Request: \$369,531, Score: 28, Reason for Decision: Limited funds available and project score

If you have any questions, please email <u>easterncoc@pennsylvaniacoc.org</u>.

DMA - Diana T. Myers and Associates, Inc. Mail - Notification to the CoC of New Project Selection - Special NOFO Rural Set Aside Thank you for your participation in the Eastern PA CoC and your ongoing

commitment and efforts to end homelessness.

Join the Eastern PA CoC... click here to become a member!

Visit the Eastern PA CoC's website

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Our mailing address is:

c/o Diana T. Myers & Associates, Inc. 7900 Old York Road, Suite 108-B, Elkins Park, PA 19027

If you were forwarded this email and want to sign up for the CoC mailing list, you can sign up here.

Want to change how you receive these emails? You can update your preferences or unsubscribe from this list.

This email was sent to jessica@dma-housing.com *why did I get this*? unsubscribe from this list update subscription preferences Eastern PA Continuum of Care · 7900 Old York Rd · Suite 108-B · Elkins Park, PA 19027-2310 · USA





S	Create		Notification To NOFO Rural Set		v Project Selectio	on - Special
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Notification of Decision for CoC New Project Funding (Special Rural NOFO) - Center for Community Action

Eastern PA CoC <easterncoc@pennsylvaniacoc.org> Tue 9/20/2022 12:06 PM

To: Natasha Brubaker <nbrubaker@ccaofpa.org>

Dear Natasha,

Attached please find formal notification of the Eastern PA CoC's decision related to new project funding under the Special Rural NOFO, which includes important information on next steps. **There is a**

mandatory meeting on Monday, October 3rd for selected new projects. Please see details in the attached letter.

Also attached is an esnaps tip sheet from DMA, which will be helpful when you are working on your new project app in esnaps (in addition to mandatory meeting). Please note that many of the questions in esnaps are identical to the new project preliminary application, so you can use your responses from that to work on the esnaps application.

Thank you, DMA staff, on behalf of the Eastern PA CoC Funding Committee

DMA - Diana T. Myers & Associates, Inc. CoC Consultants for the Eastern PA Balance of State CoC (215) 576-1558 easterncoc@pennsylvaniacoc.org



Eastern Pennsylvania Continuum of Care Collaborative

Board of Directors:

Leslie Perryman President Alisa Baratta Vice President Mae-Ling Kranz Treasurer Melissa Magarde

Melissa Magargle Secretary

Randi Bannon Rob Nicolella Tiffany Jones Jeremy Radle Jeffrey Rich Chris Kapp Jeff Poch

Collaborative Applicant:

PA Dept of Community & Economic Development (DCED) Commonwealth Keystone Building 400 North Street, 4th FI Harrisburg, PA 17120 (717) 720-7397 www.dced.pa.gov

CoC Consultant:

Diana T. Myers & Associates (DMA) 7900 Old York Road Suite 108B Elkins Park, PA 19027 (215) 576-1558 www.dma-housing.com September 20, 2022

Natasha Brubaker Center for Community Action

RE : New project application submitted to Eastern PA CoC

Dear Natasha,

Thank you for submitting an application to the Eastern PA CoC under the FY2022 Continuum of Care New Project RFP – Special Rural NOFO. Center for Community Action's application was reviewed and approved by the Funding Committee.

• Center for Community Action has been approved to apply for a PSH project in the amount of \$3,109,054.75 (3-year budget).

Next steps:

- The Funding Committee has requested a projected timeline for the rehabilitation of the project, and timeline for beginning to be able to operate PSH within the building. We expect that HUD will announce the awards for the Special NOFO sometime in early 2023 and grants will begin likely in summer/fall 2023. Please email your projected timeline to easterncoc@pennsylvaniacoc.org by Wednesday, September 28th.
 - HUD provides the following guidance on timelines in the Special NOFO: "The initial grant term for projects awarded funds for acquisition, new construction, or rehabilitation (which are only permissible for projects awarded under the Rural Set Aside) and other activities to serve program participants will be 3 to 5 years. These grants will provide up to 2 years to complete the acquisition, new construction, or rehabilitation activities, and upon completion of the acquisition, new construction, or rehabilitation, will require the remaining grant activities to serve program participants for 3 years."
- <u>Please see the next page for instructions and timelines for submitting your new project</u> <u>application</u>. These timelines are tight due to HUD's short timelines for this NOFO; please review this information carefully and ensure that you meet the requested deadlines.

Thank you for the commitment of your organization and staff to be a partner to the Eastern PA CoC as we work together to reduce and end homelessness.

Sincerely, Dave Young Dave Young Chair of Eastern PA CoC Funding Committee cc: CoC Consultant, Diana T. Myers & Associates, Inc. (DMA)

Notification of Decision for CoC New Project Funding (Special Rural NOFO) - Clinton County Housing Coalition

Eastern PA CoC <easterncoc@pennsylvaniacoc.org> Tue 9/20/2022 12:06 PM To: Jeff Rich <Jeff@clintoncountyhousing.com>

Dear Jeff,

Attached please find formal notification of the Eastern PA CoC's decision related to new project funding under the Special Rural NOFO, which includes important information on next steps. **There is a**

mandatory meeting on Monday, October 3rd for selected new projects. Please see details in the attached letter.

Also attached is an esnaps tip sheet from DMA, which will be helpful when you are working on your new project app in esnaps (in addition to Monday's mandatory meeting). Please note that many of the questions in esnaps are identical to the new project preliminary application, so you can use your responses from that to work on the esnaps application.

Thank you, DMA staff, on behalf of the Eastern PA CoC Funding Committee

DMA - Diana T. Myers & Associates, Inc. CoC Consultants for the Eastern PA Balance of State CoC (215) 576-1558 easterncoc@pennsylvaniacoc.org



Eastern Pennsylvania Continuum of Care Collaborative

Board of Directors:

Leslie Perryman President Alisa Baratta Vice President Mae-Ling Kranz Treasurer Melissa Magargle

Melissa Magargle Secretary

Randi Bannon Rob Nicolella Tiffany Jones Jeremy Radle Jeffrey Rich Chris Kapp Jeff Poch

Collaborative Applicant:

PA Dept of Community & Economic Development (DCED) Commonwealth Keystone Building 400 North Street, 4th FI Harrisburg, PA 17120 (717) 720-7397 www.dced.pa.gov

CoC Consultant:

Diana T. Myers & Associates (DMA) 7900 Old York Road Suite 108B Elkins Park, PA 19027 (215) 576-1558 www.dma-housing.com September 20, 2022

Jeff Rich Clinton County Housing Coalition

RE : New project application submitted to Eastern PA CoC

Dear Jeff,

Thank you for submitting an application to the Eastern PA CoC under the FY2022 Continuum of Care New Project RFP – Special Rural NOFO. Clinton County Housing Coalition's application was reviewed and approved by the Funding Committee.

• Clinton County Housing Coalition has been approved to apply for a PSH project in the amount of \$814,935 (3-year budget).

Next steps:

- The Funding Committee has requested a projected timeline for the rehabilitation of the project, and timeline for beginning to be able to operate PSH within the building. We expect that HUD will announce the awards for the Special NOFO sometime in early 2023 and grants will begin likely in summer/fall 2023. Please email your projected timeline to easterncoc@pennsylvaniacoc.org by Wednesday, September 28th.
 - HUD provides the following guidance on timelines in the Special NOFO: "The initial grant term for projects awarded funds for acquisition, new construction, or rehabilitation (which are only permissible for projects awarded under the Rural Set Aside) and other activities to serve program participants will be 3 to 5 years. These grants will provide up to 2 years to complete the acquisition, new construction, or rehabilitation activities, and upon completion of the acquisition, new construction, or rehabilitation, will require the remaining grant activities to serve program participants for 3 years."
- <u>Please see the next page for instructions and timelines for submitting your new project</u> <u>application</u>. These timelines are tight due to HUD's short timelines for this NOFO; please review this information carefully and ensure that you meet the requested deadlines.

Thank you for the commitment of your organization and staff to be a partner to the Eastern PA CoC as we work together to reduce and end homelessness.

Sincerely, Dave Young Dave Young Chair of Eastern PA CoC Funding Committee cc: CoC Consultant, Diana T. Myers & Associates, Inc. (DMA)

Notification of Decision for CoC New Project Funding (Special Rural NOFO) - Transitions of PA

Eastern PA CoC <easterncoc@pennsylvaniacoc.org> Tue 9/20/2022 12:05 PM

To: Heather Over <heather_o@transitionsofpa.org> Dear Heather,

Attached please find formal notification of the Eastern PA CoC's decision related to new project funding under the Special Rural NOFO, which includes important information on next steps. **There is a**

mandatory meeting on Monday, October 3rd for selected new projects. Please see details in the attached letter.

Also attached is an esnaps tip sheet from DMA, which will be helpful when you are working on your new project app in esnaps (in addition to mandatory meeting). Please note that many of the questions in esnaps are identical to the new project preliminary application, so you can use your responses from that to work on the esnaps application.

Thank you, DMA staff, on behalf of the Eastern PA CoC Funding Committee

DMA - Diana T. Myers & Associates, Inc. CoC Consultants for the Eastern PA Balance of State CoC (215) 576-1558 easterncoc@pennsylvaniacoc.org



Eastern Pennsylvania Continuum of Care Collaborative

Board of Directors:

Leslie Perryman President Alisa Baratta Vice President Mae-Ling Kranz Treasurer Melissa Magargle

Secretary

Randi Bannon Rob Nicolella Tiffany Jones Jeremy Radle Jeffrey Rich Chris Kapp Jeff Poch

Collaborative Applicant:

PA Dept of Community & Economic Development (DCED) Commonwealth Keystone Building 400 North Street, 4th FI Harrisburg, PA 17120 (717) 720-7397 www.dced.pa.gov

CoC Consultant:

Diana T. Myers & Associates (DMA) 7900 Old York Road Suite 108B Elkins Park, PA 19027 (215) 576-1558 www.dma-housing.com September 20, 2022

Heather Over Transitions of PA

RE : New project application submitted to Eastern PA CoC

Dear Heather,

Thank you for submitting an application to the Eastern PA CoC under the FY2022 Continuum of Care New Project RFP – Special Rural NOFO. Transitions of PA's application was reviewed and approved by the Funding Committee.

• Transitions of PA has been approved to apply for a PSH project in the amount of \$227,703 (3-year budget).

Next steps:

• <u>Please see the next page for instructions and timelines for submitting your new project</u> <u>application</u>. These timelines are tight due to HUD's short timelines for this NOFO; please review this information carefully and ensure that you meet the requested deadlines.

Thank you for the commitment of your organization and staff to be a partner to the Eastern PA CoC as we work together to reduce and end homelessness.

Sincerely, Dave Young Dave Young Chair of Eastern PA CoC Funding Committee cc: CoC Consultant, Diana T. Myers & Associates, Inc. (DMA)

Notification of Decision for CoC New Project Funding (Special Rural NOFO) - Union-Snyder Community Action Agency

Eastern PA CoC < easterncoc@pennsylvaniacoc.org > Tue 9/20/2022 12:05 PM

To: Sue Auman <sauman@union-snydercaa.org>

Dear Sue,

Attached please find formal notification of the Eastern PA CoC's decision related to new project funding under the Special Rural NOFO, which includes important information on next steps. **There is a**

mandatory meeting on Monday, October 3rd for selected new projects. Please see details in the attached letter.

Also attached is an esnaps tip sheet from DMA, which will be helpful when you are working on your new project app in esnaps (in addition to mandatory meeting). Please note that many of the questions in esnaps are identical to the new project preliminary application, so you can use your responses from that to work on the esnaps application.

Thank you, DMA staff, on behalf of the Eastern PA CoC Funding Committee

DMA - Diana T. Myers & Associates, Inc. CoC Consultants for the Eastern PA Balance of State CoC (215) 576-1558 easterncoc@pennsylvaniacoc.org



Eastern Pennsylvania Continuum of Care Collaborative

Board of Directors:

Leslie Perryman President Alisa Baratta Vice President Mae-Ling Kranz Treasurer Melissa Magargle

Secretary Randi Bannon Rob Nicolella

Tiffany Jones Jeremy Radle Jeffrey Rich Chris Kapp Jeff Poch

Collaborative Applicant:

PA Dept of Community & Economic Development (DCED) Commonwealth Keystone Building 400 North Street, 4th FI Harrisburg, PA 17120 (717) 720-7397 www.dced.pa.gov

CoC Consultant:

Diana T. Myers & Associates (DMA) 7900 Old York Road Suite 108B Elkins Park, PA 19027 (215) 576-1558 www.dma-housing.com September 20, 2022

Sue Auman Union-Snyder Community Action Agency

RE : New project application submitted to Eastern PA CoC

Dear Sue,

Thank you for submitting an application to the Eastern PA CoC under the FY2022 Continuum of Care New Project RFP – Special Rural NOFO. Union-Snyder Community Action Agency's application was reviewed and approved by the Funding Committee.

• Union-Snyder Community Action Agency has been approved to apply for an RRH project in the amount of \$534,593.40 (3-year budget).

Next steps:

• <u>Please see the next page for instructions and timelines for submitting your new project</u> <u>application</u>. These timelines are tight due to HUD's short timelines for this NOFO; please review this information carefully and ensure that you meet the requested deadlines.

Thank you for the commitment of your organization and staff to be a partner to the Eastern PA CoC as we work together to reduce and end homelessness.

Sincerely, Dave Young Dave Young Chair of Eastern PA CoC Funding Committee cc: CoC Consultant, Diana T. Myers & Associates, Inc. (DMA)

Notification of Decision for CoC New Project Funding (Special Rural NOFO) - United Way of PA

Eastern PA CoC < easterncoc@pennsylvaniacoc.org> Tue 9/20/2022 12:05 PM Tue Kim Angles of easter@pennsylvaniacoc.org>

To: Kim Amsler <kamsler@uwp.org>

Dear Kim,

Attached please find formal notification of the Eastern PA CoC's decision related to new project funding under the Special Rural NOFO, which includes important information on next steps. **There is a**

mandatory meeting on Monday, October 3rd for selected new projects. Please see details in the attached letter.

Also attached is an esnaps tip sheet from DMA, which will be helpful when you are working on your new project app in esnaps (in addition to Monday's mandatory meeting). Please note that many of the questions in esnaps are identical to the new project preliminary application, so you can use your responses from that to work on the esnaps application.

Thank you, DMA staff, on behalf of the Eastern PA CoC Funding Committee

DMA - Diana T. Myers & Associates, Inc. CoC Consultants for the Eastern PA Balance of State CoC (215) 576-1558 easterncoc@pennsylvaniacoc.org



Eastern Pennsylvania Continuum of Care Collaborative

Board of Directors:

Leslie Perryman President Alisa Baratta Vice President Mae-Ling Kranz Treasurer Melissa Magargle

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Collaborative Applicant:

PA Dept of Community & Economic Development (DCED) Commonwealth Keystone Building 400 North Street, 4th FI Harrisburg, PA 17120 (717) 720-7397 www.dced.pa.gov

CoC Consultant:

Diana T. Myers & Associates (DMA) 7900 Old York Road Suite 108B Elkins Park, PA 19027 (215) 576-1558 www.dma-housing.com September 20, 2022

Kim Amsler United Way of Pennsylvania

RE : New project application submitted to Eastern PA CoC

Dear Kim,

Thank you for submitting an application to the Eastern PA CoC under the FY2022 Continuum of Care New Project RFP – Special Rural NOFO. United Way of Pennsylvania's application was reviewed and approved by the Funding Committee at a reduced amount from the original proposal. Due to limited funds available to award, the Funding Committee requests that you amend your original budget proposal and submit an updated budget in the amount of \$420,205.

• United Way of Pennsylvania has been approved to apply for an SSO-CE project in the amount of \$420,205 (3-year budget).

Next steps:

- Please submit an updated budget to <u>easterncoc@pennsylvaniacoc.org</u> by Wednesday, September 28th.
- <u>Please see the next page for instructions and timelines for submitting your new project</u> <u>application</u>. These timelines are tight due to HUD's short timelines for this NOFO; please review this information carefully and ensure that you meet the requested deadlines.

Thank you for the commitment of your organization and staff to be a partner to the Eastern PA CoC as we work together to reduce and end homelessness.

Sincerely, Dave Young Dave Young Chair of Eastern PA CoC Funding Committee cc: CoC Consultant, Diana T. Myers & Associates, Inc. (DMA)

Notification of Decision for CoC New Project Funding (Special Rural NOFO) - Central Susquehanna Oppportunities

Eastern PA CoC < easterncoc@pennsylvaniacoc.org > Tue 9/20/2022 12:06 PM

To: Megan Bair <MBair@censop.com> Dear Megan,

Attached please find formal notification of the Eastern PA CoC's decision related to new project funding under the Special Rural NOFO, which includes important information on next steps. **There is a**

mandatory meeting on Monday, October 3rd for selected new projects. Please see details in the attached letter.

Also attached is an esnaps tip sheet from DMA, which will be helpful when you are working on your new project app in esnaps (in addition to mandatory meeting). Please note that many of the questions in esnaps are identical to the new project preliminary application, so you can use your responses from that to work on the esnaps application.

Thank you, DMA staff, on behalf of the Eastern PA CoC Funding Committee

DMA - Diana T. Myers & Associates, Inc. CoC Consultants for the Eastern PA Balance of State CoC (215) 576-1558 easterncoc@pennsylvaniacoc.org



Eastern Pennsylvania Continuum of Care Collaborative

Board of Directors:

Leslie Perryman President Alisa Baratta Vice President Mae-Ling Kranz Treasurer Melissa Magargle

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Collaborative Applicant:

PA Dept of Community & Economic Development (DCED) Commonwealth Keystone Building 400 North Street, 4th FI Harrisburg, PA 17120 (717) 720-7397 www.dced.pa.gov

CoC Consultant:

Diana T. Myers & Associates (DMA) 7900 Old York Road Suite 108B Elkins Park, PA 19027 (215) 576-1558 www.dma-housing.com September 20, 2022

Megan Bair Central Susquehanna Opportunities

RE : New project application submitted to Eastern PA CoC

Dear Megan,

Thank you for submitting an application to the Eastern PA CoC under the FY2022 Continuum of Care New Project RFP – Special Rural NOFO. Central Susquehanna Opportunities' application was reviewed and approved by the Funding Committee.

• Central Susquehanna Opportunities has been approved to apply for an RRH project in the amount of \$1,003,533 (3-year budget).

Next steps:

• <u>Please see the next page for instructions and timelines for submitting your new project</u> <u>application</u>. These timelines are tight due to HUD's short timelines for this NOFO; please review this information carefully and ensure that you meet the requested deadlines.

Thank you for the commitment of your organization and staff to be a partner to the Eastern PA CoC as we work together to reduce and end homelessness.

Sincerely, Dave Young Dave Young Chair of Eastern PA CoC Funding Committee cc: CoC Consultant, Diana T. Myers & Associates, Inc. (DMA)



Eastern Pennsylvania Continuum of Care Collaborative

Board of Directors:

Leslie Perryman President Alisa Baratta Vice President Mae-Ling Kranz Treasurer Melissa Magargle Secretary

Randi Bannon Rob Nicolella Tiffany Jones Jeremy Radle Jeffrey Rich Chris Kapp Jeff Poch

Collaborative Applicant:

PA Dept of Community & Economic Development (DCED) Commonwealth Keystone Building 400 North Street, 4th Fl Harrisburg, PA 17120 (717) 720-7397 www.dced.pa.gov

CoC Consultant:

Diana T. Myers & Associates (DMA) 7900 Old York Road Suite 108B Elkins Park, PA 19027 (215) 576-1558 www.dma-housing.com October 7, 2022 U.S Department of Housing and Urban Development Office of Special Needs Assistance Program 451 7th St. SW Washington, D.C. 20410

To Whom It May Concern:

The CoC provides this letter of support for the following projects requesting capital costs under the Special NOFO Rural Set Aside. These projects will create new units of housing for persons experiencing homelessness in communities that will benefit greatly from this addition of resources. The CoC is in support of the request for capital costs which are as follows:

Organization Name	Project Name	Project Type	Total Capital Costs Budget	Total Budget
Clinton County Housing Coalition, Inc.	Lincoln Apartments	PSH	\$734,850 (Rehabilitation)	\$814,935
Center for Community Action	Rural Set Aside PSH Hardwoods	PSH	\$2,455,672 (Acquisition and Rehabilitation)	\$3,109,054

These projects will comply with the following:

- Section 3 of the Housing and Urban Development Act of 1968 (12 U.S.C. 1701u) and HUD's implementing rules at 24 CFR part 75 to provide employment and training opportunities for low- and very-low-income persons, as well as contracting and other economic opportunities for businesses that provide economic opportunities to low- and very-low-income persons. The above projects will comply with these requirements as follows:
 - The Clinton County Housing Coalition, Inc. assures compliance with Section 3 of the Housing and Urban Development Act of 1968 (12 U.S.C. 1701u); and HUD's implementing rules at 24 CFR part 75 to provide employment and training opportunities for low- and very-low-income persons, as well as contracting and other economic opportunities for businesses that provide economic opportunities to low- and very-low income persons. This is accomplished by use of Bid Conditions and Model Contract documents. These documents outline the requirements for bidders to submit documentary evidence of Section 3 compliance.
 "Section 3 minimum numerical goals apply to any contractor who provides labor when a contract is greater than \$100,000. The bidder must attempt to meet the minimum numerical goals of contracting at least ten

percent (10%) of the total project construction cost to Section 3 business concerns. Additionally, the bidder must attempt to employ Section 3 residents resulting in at least thirty percent (30%) of the aggregate number of new hires. Failure to comply may result in the bidder being determined not responsible."

 Center for Community Action (CCA) will ensure compliance with Section 3 of the Housing and Urban Development Act of 1968 (12 U.S.C. 1701u) and HUD's implementing rules at 24 CFR part 75 by first putting in place Section 3 and 24 CFR part 75 procedures. Training referrals will be made to the inhouse Employment, Advancement, and Retention Network (EARN) program and Bedford County CareerLink. Contractors and subcontractors will be made aware of and regularly monitored for compliance while CCA will maintain records verifying that compliance. CCA will actively cooperate by documenting all actions taken to comply with the requirements and report these activities.

Sincerely,

Susz Baratta

Alisa Baratta CoC Board Chair Eastern PA CoC

FY 2022

PA-509 EASTERN PA COC

Continuum of Care

P-1. Leveraging Housing Commitments

Documents include the following:

- Housing Leveraging Commitment Center for Community Action
- Housing Leveraging Commitment Clinton County Housing Coalition



Housing Authority of the County of Bedford

201 SOUTH RICHARD STREET • SUITE 414 • FORT BEDFORD INN APARTMENTS

BEDFORD, PENNSYLVANIA 15522 Executive Director: Robert F. Harbaugh

September 28, 2022

RE: Leveraging Housing Subsidies Program – the Everett Hardwoods PSH

The Center for Community Action's new program, the Everett Hardwoods Permanent Supportive Housing project, is for 24 new units.

The Bedford County Housing Authority commits to leveraging a minimum of 12 Housing Choice Vouchers, or 50% of the total units of the Everett Hardwoods project. Rent is based off 35% of the participant's income.

The current 2022 FMR for a one-bedroom unit is \$607 a month. The Bedford County Housing Authority's maximum annual total commitment is \$87,408.

The term of the leveraging will be for a one-year period: a projected completion date March 01, 2025 to February 28, 2026. Upon expiration of the initial term, this agreement shall be automatically renewed for successive one-year terms, each commencing on the first day following the date on which the preceding initial term or renewal term shall have expired.

Thank you,

Cindy Ritchey

Bedford County Housing Authority 201 S. Richard St., Suite 414 Bedford, PA 15522 814-623-1477



CCLINTON COUNTY HOUSING COALITION, INC. RENTAL SUBSIDY FUND MEMORANDUM OF UNDERSTANDING

THIS MEMORANDUM OF UNDERSTANDING (Agreement) is made as of September 27, 2022, between the Clinton County Housing Authority (CCHA) as funder and Clinton County Housing Coalition, Inc. (CCHC)

RECITALS

- A. CCHC is developing an 11-unit low-income housing project in Clinton County, Pennsylvania to be known as Lincoln Apartments. CCHC will set aside 5 of the 11 units to provide housing to PSH project participants of the Lincoln Apartments project. This project is being submitted to the U.S. Department of Housing and Urban Development (HUD) for funding consideration as part of the PA-509 CoC's FY22 Special NOFO CoC Priority Listing. CoC Program funds are being sought by CCHC through the FY22 CoC Special NOFO Competition Rural Set Aside to support the construction/development of these units. Clinton County and its housing authority (CCHA) do not have a HUD Section 8 Housing Choice Voucher Program. CCHA recognizes the need for low-income housing in Clinton County, and as a result CCHA will provide a rental subsidy to be used for the exclusive benefit of households participating in the Lincoln Apartments project, if it is selected for funding. CCHA will make these rental subsidies available to project participants as soon as the units are ready for occupancy, expected to be April 1, 2024
- B. CCHC is developing an 11-unit low-income housing project in Clinton County, Pennsylvania to be known as Lincoln Apartments. Clinton County and its housing authority (CCHA) do not have a HUD Section 8 Housing Choice Voucher Program. CCHA recognizes the need for low-income housing in Clinton County, and as a result CCHA will provide a rental subsidy to be used for the exclusive benefit of residents that require rental assistance at the Lincoln Apartments Project.
- C. The Rental Assistance to be provided shall follow eligibility and payment standards as described in HUD's Section 8 Housing Choice Voucher Program.
- D. CCHA will establish a Rental Subsidy Fund that may be utilized for subsidy for a maximum of three of the Permanent Supportive Housing one-bedroom units at the Lincoln Apartments Project.
- E. The term of the commitment will be for a one-year period from a projected completion date of April 1, 2024 to March 31, 2025. Upon expiration of the initial term, this agreement shall be automatically renewed for successive one-year times, unless terminated by either party.

IN WITNESS WHEREOF, the parties hereto have executed this Memorandum to be effective the day and year set forth above.

CLINTON COUNTY HOUSING COALITION, INC .:
By: <u>Auellell</u> .
Name:Laurie Welch
Title:President
CLINTON COUNTY HOUSING AUTHORITY:
By:
Name:

FY 2022 PA-509 EASTERN PA COC Continuum of Care

P-1a. PHA Commitment

Documents include the following:

- Allentown Housing Authority commitment
- Columbia County Housing Authority commitment
- Union County Housing Authority Commitment
- Snyder County Housing Authority Commitment
- Northampton County Housing Authority Commitment



Administrative Office The John T. Gross Towers 1339 Allen Street Allentown, PA 18102-2191

> Phone: (610) 439-8919 Fax: (610) 969-7551 TDD: (610) 439-1586

> > Executive Director Daniel R. Farrell

Board of Commissioners Donald Senderowitz Sandra Barnes Julio A. Guridy Zachary Matthews Fred Bañuelos

September 30, 2022

To Whom It May Concern:

This letter serves as an official commitment from the Allentown Housing Authority to partner with the Eastern Pennsylvania CoC (PA-509) on the implementation of the Stability Vouchers, if awarded an allocation. Allentown Housing Authority will be submitting a registration of intent to HUD to request an allocation of Stability Vouchers. If awarded an allocation, Allentown Housing Authority commits to:

- Work with the Eastern PA CoC to pair vouchers with CoC-funded supportive services; and;
- Work with the Eastern PA CoC and other stakeholders to develop a prioritization plan for the Stability Vouchers through the coordinated Entry process for individuals and families experiencing homelessness, at risk of homelessness, or fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking.

We look forward to partnering with the Eastern Pennsylvania CoC to serve households experiencing homelessness, at risk of homelessness, and fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking.

Sincerely, Allentown Housing Authority

Daniel R. Farrell Executive Director

DRF/at







700 Sawmill Rd Suite 101 • Bloomsburg, PA 17815

 Phone:
 (570) 784-9373

 Fax:
 (570) 387-8806

 TDD:
 (570) 389-5745

 WWW.cchrapa.org

October 5, 2022

To Whom It May Concern:

This letter serves as an official commitment from the Columbia County Housing Authority (CCHA) to partner with the Eastern Pennsylvania CoC (PA-509) on the implementation of the Stability Vouchers, if awarded an allocation. CCHA will be submitting a registration of intent to HUD to request an allocation of Stability Vouchers. If awarded an allocation, CCHA commits to:

- Work with the Eastern PA CoC to pair vouchers with CoC-funded supportive services; and;
- Work with the Eastern PA CoC and other stakeholders to develop a prioritization plan for the Stability Vouchers through the coordinated Entry process for individuals and families experiencing homelessness, at risk of homelessness, or fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking.

We look forward to partnering with the Eastern Pennsylvania CoC to serve households experiencing homelessness, at risk of homelessness, and fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking.

Sincerely,

Matth 7. noen

Matthew T. Hess Executive Director Columbia County Housing Authority PA083

Union County HOUSING AUTHORITY

1610 Industrial Blvd., Suite 400 | Lewisburg, Pa 17837-1273 | P: 570-522-1300 | F: 570-522-1329 | TDD 1-800-654-5984

October 11, 2022

To Whom It May Concern:

This letter serves as an official commitment from the Union County Housing Authority to partner with the Eastern Pennsylvania CoC (PA-509) on the implementation of the Stability Vouchers, if awarded an allocation. Union County Housing Authority will be submitting a registration of intent to HUD to request an allocation of Stability Vouchers. If awarded an allocation, Union County Housing Authority commits to:

- Work with the Eastern PA CoC to pair vouchers with CoC-funded supportive services; and;
- Work with the Eastern PA CoC and other stakeholders to develop a prioritization plan for the Stability Vouchers through the coordinated Entry process for individuals and families experiencing homelessness, at risk of homelessness, or fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking.

We look forward to partnering with the Eastern Pennsylvania CoC to serve households experiencing homelessness, at risk of homelessness, and fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking.

Sincerely,

Sharon Leon Executive Director Union County Housing Authority

Sharon L. Leon *Executive Director* | Martin & Lobos, *Solicitor* AUTHORITY MEMBERS: Thomas Beck, *Chairperson* | Dr. W. Gale Reish ,*Vice-Chairperson* Diane Meixell, *Treasurer* | Matt Schumacher | Gina Melone | Allyson Weaver, *Secretary*







October 11, 2022

To Whom It May Concern:

This letter serves as an official commitment from the Snyder County Housing Authority (SCHA) to partner with the Eastern Pennsylvania CoC (PA-509) on the implementation of the Stability Vouchers, if awarded an allocation. We will be submitting a registration of intent to HUD to request an allocation of Stability Vouchers. If awarded an allocation, SCHA commits to:

- Work with the Eastern PA CoC to pair vouchers with CoC-funded supportive services; and;
- Work with the Eastern PA CoC and other stakeholders to develop a prioritization plan for the Stability Vouchers through the coordinated Entry process for individuals and families experiencing homelessness, at risk of homelessness, or fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking.

We look forward to partnering with the Eastern Pennsylvania CoC to serve households experiencing homelessness, at risk of homelessness, and fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking.

Sincerely,

SNYDER COUNTY HOUSING AUTHORITY $\mathcal{A}_{\mathcal{A},\mathcal{A},\mathcal{A}}$

Denise G. Miller PHM Executive Director

DSM Cc: file





Oliver C. Border House 15 S. Wood Street Nazareth, PA 18064 Phone 610-759-8145 • Fax 610-759-4045 TTY 610-966-9526 Gwendolyn Didden, EXECUTIVE DIRECTOR Michele Roy, CHAIR David Shulman, SOLICITOR

October 14, 2022

To Whom It May Concern:

This letter serves as an official commitment from the Northampton County Housing Authority to partner with the Eastern Pennsylvania CoC (PA-509) on the implementation of the Stability Vouchers, if awarded an allocation. Northampton County Housing Authority will be submitting a registration of intent to HUD to request an allocation of Stability Vouchers. If awarded an allocation, Northampton County Housing Authority commits to:

- Work with the Eastern PA CoC to pair vouchers with CoC-funded supportive services, and;
- Work with the Eastern PA CoC and other stakeholders to develop a prioritization plan for the Stability Vouchers through the coordinated Entry process for individuals and families experiencing homelessness, at risk of homelessness, or fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking.

We look forward to partnering with the Eastern Pennsylvania CoC to serve households experiencing homelessness, at risk of homelessness, and fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking.

Sincerely.

Ms. Gwendolyn F. Didden, MHS Northampton County Housing Authority

FY 2022

PA-509 EASTERN PA COC

Continuum of Care

P-3. Healthcare Leveraging Commitment

Documents include the following:

- Healthcare Leveraging Commitment Center for Community Action
- Healthcare Leveraging Commitment Central Susquehanna Opportunities
- Healthcare Leveraging Commitment Clinton County Housing Coalition
- Healthcare Leveraging Commitment Transitions of PA

Hyndman Area Health Center & Center for Community Action

PARTNERSHIP AGREEMENT

Memorandum of Understanding Regarding Health Care Services

This Memorandum of Understanding ("MOU" or "Agreement") is entered into between Hyndman Area Health Center and Center for Community Action on September 28, 2022. Each signatory to this MOU may be referred to as a "party" and collectively as "Parties."

WHEREAS, Hyndman Area Health Center, a nonprofit corporation is a Federally Qualified Healthcare Center providing primary care in Everett, Bedford County, Pennsylvania, and

WHEREAS, Center for Community Action coordinates the strategies of prevention, housing, employment, advocacy, and services to ensure that episodes of homelessness are rare, brief, and non-recurring; and all eligible households with the region have safe, affordable housing, and

WHEREAS, in the interest of collaborating for more effective treatment, Hyndman Area Health Center and Center for Community Action will work together to serve patients whom they believe may have chronic physical health conditions, behavioral health issues and/or substance abuse issues for which the patient chooses to seek treatment. Such services will be offered to all project participants in the Center for Community Action's proposed new project, named the "Everett Hardwoods" (hereafter referred to as "the project"), to be submitted as a new project on the Eastern PA CoC's Priority List for HUD's Special NOFO Rural Set Aside. If funded, the project will serve twenty-four households at a single point in time. Any participant in the project wishing to use such services will be able to access them from Hyndman Area Health Center.

WHEREAS, the parties desire to enter into an agreement that clearly identifies the roles and responsibilities of each party with respect to the development and implementation of an integrated health care services partnership.

TERM AND TERMINATION

The initial term of this MOU shall be from the start of the project's contract, estimated to be September 1, 2023, and will run for one year. Upon expiration of the initial term, this MOU shall be automatically renewed for successive one-year terms, each commencing on the first day following the date on which the preceding initial term or renewal term shall have expired. Each party reserves the right not to elect to renew the MOU.

Notwithstanding any provisions in this MOU, either party may terminate this MOU, with or without cause and with or without providing reasons for termination, upon giving the other Party thirty (30) days' prior written notice.

RESPONSIBILITIES

Responsibilities of Hyndman Area Health Center:

- Commit to providing \$36,000 in services to the insert twenty-four participants enrolled in the "Everett Hardwoods" project. This total amount is based on an hourly billing rate of \$125 for a total of 288 anticipated hours of services.
- Work with case management staff to assist program participants to obtain medical insurance to address healthcare needs.
- Support a health and housing care coordination process that synchronizes housing and healthcare targeted for individuals with multimorbidity's which may include: 1) primary care, 2) specialist healthcare referrals, 3) medication management, 4) transportation to HAHC appointments, 5) scheduling appointments & prescription delivery.
- Coordination of data sharing to retain consistent, mainstream care.
- Participate in CoC strategy sessions on funding solutions informed by gaps analysis on services to the target population.
- Enhance outreach capacity to people with substance use disorders, using multiple teams and access points.
- Ensure that clients are able to access the full range of assistance they need, no matter where they enter the system.

Responsibilities of Center for Community Action:

- Provide housing resources to help the participants of the project, meeting HUD's definition of chronically homeless, and assist them in utilizing healthcare resources.
- Provide intensive case management services to the participants enrolled in the project to assist in creating linkages to community supports for the duration of their transition from homelessness into housing with semi-annual follow up contact.
- Provide SOAR enrollment assistance strategies for the participants of the project.
- Facilitate community-based agency capacity to bill Medicaid for services.

Collectively both parties will:

- Use data to inform efforts for policy and system change to improve care and outcomes for vulnerable populations.
- Strengthen communication and coordination between the housing and healthcare systems to support integrated planning and care provisions.
- Ensure that associated programming offered under this MOU complies its HUD CoC Program and fair housing requirements. Project eligibility for program participants in this project will be based on CoC Program fair housing requirements and will not be restricted by the health care service provider.

EFFECTIVE DATE AND SIGNATURES

The parties to this MOU through their duly authorized representatives have executed and certify that they have read, understood, and agree to the terms and conditions as set forth herein.

Hyndman Area Health Center

With Must

Signature: William M. Kurtycz, MHA, CAHIMS, RHIA, CCHP, Chief Executive Officer

Date 10/5/2022

Center for Community Action

Signature: Muh M

Wendy Melius, Executive Director

10-5-202

Date

Northumberland County Behavioral Health /Intellectual Developmental Services & Central Susquehanna Opportunities, Inc.

PARTNERSHIP AGREEMENT

Memorandum of Understanding

Regarding Health Care Services

This Memorandum of Understanding ("MOU" or "Agreement") is entered into between Northumberland County Behavioral Health/Intellectual Developmental Services and Central Susquehanna Opportunities, Inc. on September 29th, 2022. Each signatory to this MOU may be referred to as a "party" and collectively as "Parties."

WHEREAS, Northumberland County Behavioral Health/Intellectual Developmental Services, a governmental entity, is a Healthcare organization providing primary care in Northumberland County, and

WHEREAS, Central Susquehanna Opportunities, Inc. coordinates the strategies of prevention, housing, employment, advocacy, and services to ensure that episodes of homelessness are rare, brief, and non-recurring; and all eligible households with the region have safe, affordable housing, and

WHEREAS, in the interest of collaborating for more effective treatment, Northumberland County Behavioral Health/Intellectual Developmental Services and Central Susquehanna Opportunities, Inc. will work together to serve patients whom they believe may have behavioral health issues and/or substance abuse issues for which the patient chooses to seek treatment. Such services will be offered to all project participants in Central Susquehanna Opportunities, Inc. proposed new project, named "Rapid Rehousing". If funded, the project will serve no more than 15 households at a single point in time. Any participant in the project wishing to use such services will be able to access them from Northumberland County Behavioral Health/Intellectual Developmental Services.

WHEREAS, the parties desire to enter into an agreement that clearly identifies the roles and responsibilities of each party with respect to the development and implementation of an integrated health care services partnership.

TERM AND TERMINATION

The initial term of this MOU shall be from the start of the project's contract, estimated to be January 1st, 2023, and will run for one year. Upon expiration of the initial term, this MOU shall be automatically renewed for successive one-year terms, each commencing on the first day following the date on which the preceding initial term or renewal term shall have expired. Each party reserves the right not to elect to renew the MOU.

Notwithstanding any provisions in this MOU, either party may terminate this MOU, with or without cause and with or without providing reasons for termination, upon giving the other Party thirty (30) days' prior written notice.

RESPONSIBILITIES

Responsibilities of Northumberland County Behavioral Health/Intellectual Developmental Services:

- Commit to providing \$1,381,551.60 in services as necessary to the 45 participants enrolled in "Rapid Rehousing" project over the three year contract period.
- Work with case management staff to assist program participants to obtain medical insurance to address healthcare needs.
- Support a health and housing care coordination process that synchronizes housing and healthcare targeted for individuals with multimorbidities which may include: 1) primary care, 2) specialist healthcare, 3) administering medication, 4) transportation for dialysis, 5) scheduling appointments & prescription delivery.
- Coordination of data sharing to retain consistent, mainstream care.
- Enhance outreach capacity to people with substance use disorders, using multiple teams and access points.
- Ensure that clients are able to access the full range of assistance they need, no matter where they enter the system.
- Provide an annual psychiatric evaluation with doctor appointments every other month.
- Provide Drug and alcohol and/or mental health case management of 1 hour per week.
- Offer therapy sessions every other week (average) as needed.
- Complete a Level of care assessment for drug and alcohol services on a yearly basis if needed.
- Participate in Club House/psych rehab services one day a week (average).
- Receive supportive work program services.
- Enroll in intensive outpatient services as needed.
- Complete an assessment of need (intake) per person.
- Provide case management services (including smoking sensation).

Responsibilities of Central Susquehanna Opportunities, Inc.:

- Provide housing resources to help the participants of the project, meeting HUD's definition of chronically homeless, and assist them in utilizing healthcare resources.
- Provide intensive case management services to the participants enrolled in the project to assist in creating linkages to community supports for the duration of their transition from homelessness into housing with semi-annual follow up contact.

Collectively both parties will:

- Use data to inform efforts for policy and system change to improve care and outcomes for vulnerable populations.
- Strengthen communication and coordination between the housing and healthcare systems to support integrated planning and care provisions.
- Ensure that associated programming offered under this MOU complies its HUD CoC Program and fair housing requirements. Project eligibility for program participants in this project will be

based on CoC Program fair housing requirements and will not be restricted by the health care service provider.

EFFECTIVE DATE AND SIGNATURES

The parties to this MOU through their duly authorized representatives have executed and certify that they have read, understood, and agree to the terms and conditions as set forth herein.

Northumberland County Behavioral Health/Intellectual Developmental Services

Signature: CAAll NAME, TITLE Carmine J. Picarelli, Northumberland County BH/=DS Administration Date 9/29/22

Central Susquehanna Opportunities, Inc.

Megan Bair, CEU Signature: NAME, TITLE

Date

UPMC & Clinton County Housing Coalition, Inc. PARTNERSHIP AGREEMENT

Memorandum of Understanding Regarding Health Care Services

This Memorandum of Understanding ("MOU" or "Agreement") is entered into between UPMC and Clinton County Housing Coalition, Inc. (CCHC) on September 27, 2022. Each signatory to this MOU may be referred to as a "party" and collectively as "Parties."

WHEREAS, UPMC, a nonprofit corporation, is a Healthcare organization providing primary care in Lock Haven, Clinton County, Pennsylvania, and

WHEREAS, CCHC coordinates the strategies of prevention, housing, employment, advocacy, and services to ensure that episodes of homelessness are rare, brief, and non-recurring; and all eligible households with the region have safe, affordable housing, and

WHEREAS, in the interest of collaborating for more effective treatment UPMC and CCHC will work together to serve clients whom they believe may have chronic physical health conditions, behavioral health issues and/or substance abuse issues for which the client chooses to seek treatment. Such services will be offered to all project participants in CCHC's Lincoln Apartments Project, hereafter referred to as "the project", to be submitted on the Eastern PA CoC's FY22 CoC Priority List. If funded, the project will serve five households at a single point in time. Any participant in the project wishing to use such services will be able to access them from UPMC.

WHEREAS, the parties desire to enter into an agreement that clearly identifies the roles and responsibilities of each party with respect to the development and implementation of an integrated health care services partnership.

TERM AND TERMINATION

The initial term of this MOU shall be from the start of the project's contract, estimated to be April 1, 2024, and will run for one year. Upon expiration of the initial term, this MOU shall be automatically renewed for successive one-year terms, each commencing on the first day following the date on which the preceding initial term or renewal term shall have expired. Each party reserves the right not to elect to renew the MOU.

Notwithstanding any provisions in this MOU, either party may terminate this MOU, with or without cause and with or without providing reasons for termination, upon giving the other Party thirty (30) days' prior written notice.

RESPONSIBILITIES

Responsibilities of UPMC:

- Commit to providing \$22,200.00 in services to the insert seven participants enrolled in Lincoln Apartments Project. This total amount is based on an hourly billing rate of \$185.00 for a total of 120 anticipated hours of services.
- Work with case management staff to assist program participants to obtain medical insurance to address healthcare needs.

Responsibilities of CCHC:

- Provide housing resources to help the participants of the project, meeting HUD's
 definition of chronically homeless, and assist them in utilizing healthcare resources.
- Provide intensive case management services to the participants enrolled in the project to assist in creating linkages to community supports for the duration of their transition from homelessness into housing with semi-annual follow up contact.

Collectively both parties will:

- Use data to inform efforts for policy and system change to improve care and outcomes for vulnerable populations.
- Strengthen communication and coordination between the housing and healthcare systems to support integrated planning and care provisions.
- Ensure that associated programming offered under this MOU complies its HUD CoC Program and fair housing requirements. Eligibility for program participants in this project will be based on CoC Program fair housing requirements and will not be restricted by the health care service provider.

EFFECTIVE DATE AND SIGNATURES

The parties to this MOU through their duly authorized representatives have executed and certify that they have read, understood, and agree to the terms and conditions as set forth herein.

UPMC Signáture

Ronald Renyolds, CEO UPMC Lock Haven-Muncy Name & Title 10/05/2022 Date

Clinton County Housing Coalition, Inc.

Signature

Jeffrey Rich, Vice President of Operations Name & Title 10/04/2022

Date

Gaudenzia & Transitions of PA PARTNERSHIP AGREEMENT

Memorandum of Understanding Regarding Health Care Services

This Memorandum of Understanding ("MOU" or "Agreement") is entered into between Gaudenzia and Transitions of PA on September 12, 2022. Each signatory to this MOU may be referred to as a "party" and collectively as "Parties."

WHEREAS, Guadenzia is a non-profit substance use and co-occurring disorders treatment provider who provides primary care in Lewisburg, Pennsylvania, Union County, and

WHEREAS, Transitions of PA coordinates the strategies of prevention, housing, employment, advocacy, and services for domestic violence victims and survivors to ensure that episodes of homelessness are rare, brief, and non-recurring; and all eligible survivor households within the region have safe, affordable housing, and

WHEREAS, in the interest of collaborating for more effective treatment, Gaudenzia and Transitions of PA will work together serve individual whom they believe may have addiction and mental health treatment so they can attain long-term recovery, safe, permanent housing, and achieve a fulfilling life embraced by a broad community of mutual support. Such services will be offered to all project participants in the Transitions of PA's proposed new project, named "Transitions of PA Permanent Supportive Housing for Snyder and Northumberland Counties" hereafter referred to as "the project"), to be submitted on the Eastern PA CoC's FY22 CoC Priority List. If funded, the project will serve five households at a single point in time. Gaudenzia will provide access to treatment and/or recovery services for all program participants who qualify and choose those services.

WHEREAS, the parties desire to enter into an agreement that clearly identifies the roles and responsibilities of each party with respect to the development and implementation of an integrated health care services partnership.

TERM AND TERMINATION

The initial term of this MOU shall be from the start of the project's contract, estimated to be January 1, 2023, and will run for one year. Upon expiration of the initial term, this MOU shall be automatically renewed for successive one-year terms, each commencing on the first day following the date on which the preceding initial term or renewal term shall have expired. Each party reserves the right not to elect to renew the MOU.

Notwithstanding any provisions in this MOU, either party may terminate this MOU, with or without cause and with or without providing reasons for termination, upon giving the other Party thirty (30) days' prior written notice.

RESPONSIBILITIES

Gaudenzia's Treatment Model incorporates evidence based, person-centered therapeutic approaches to delivery care that is gender-responsive, trauma-informed, and culture-informed.

Responsibilities of Gaudenzia:

- Commit to providing \$47,290.00 in services for up to 5 participants enrolled in "Transitions of PA Permanent Supportive Housing for Snyder and Northumberland counties" project. This total amount is based on an hourly billing rate of \$89.00 for individual session, \$101.00 for an assessment, \$44.00 per IOP group hour (3 hours 3 X per week approx.. 12 weeks) and \$44.00 per outpatient group (2 hours per week approx. 20 weeks) for a total of 181 service hours per participant or 905 anticipated hours of services for 5 participants.
- Support a health and housing care coordination process that synchronizes housing and healthcare targeted for individuals with co-occurring disorders.
- Gaudenzia's services include: detox and withdrawal management treatment programs, residential treatment programs, Low-Intensity residential treatment, half-way house accommodations, Men's Treatment Program, Pregnant and Parenting Women's Treatment Program, Intensive Outpatient and Outpatient Programs, Medication-Assisted Treatment, Recovery Support Services, Criminal Justice Services, Prevention services.
- Gaudenzia will offer for clients to consent to case information and data sharing to retain consistent, mainstream care.
- Ensure that clients are able to access the full range of assistance they need, no matter where they enter the system.

Responsibilities of Transitions of PA:

- Provide housing resources to help the participants of the project, meeting HUD's definition of chronically homeless and be a survivor of domestic violence, and assist them in utilizing healthcare resources.
- Provide intensive case management services to the participants enrolled in the project to assist in creating linkages to community supports for the duration of their transition from homelessness into housing with no less than bi-monthly follow up contacts, with the option for continued case management services for up to six months after exiting the program.
- Provide SOAR enrollment assistance strategies for the participants of the project.

Collectively both parties will:

- Use data to inform efforts to advocate for policy and system change to improve care and outcomes for domestic violence survivors.
- Strengthen communication and coordination between the housing and substance abuse treatment to support integrated planning and care provisions.
- Ensure that associated programming offered under this MOU complies its HUD CoC Program and fair housing requirements and meeting eligibility for services of the partner agency.

EFFECTIVE DATE AND SIGNATURES

The parties to this MOU through their duly authorized representatives have executed and certify that they have read, understood, and agree to the terms and conditions as set forth herein.

Gaudenzia

Signature: Date: 9/12/2022

Jayme Hendricks, Division Director for Norther Tier Outpatients, Central Region

Transitions of PA

Signature:

Date: 9/12/2022

Mae-Ling Kranz, Chief Executive Officer

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FY 2022

PA-509 EASTERN PA COC

Continuum of Care

P-9c. Lived Experience Support Letter

Documents include the following:

- Lived Experience Support Letter from Special NOFO Committee members with lived experience
- Lived Experience Support Letter from Funding Committee members with lived experience

October 4, 2022

U.S Department of Housing and Urban Development Office of Special Needs Assistance Program 451 7th St. SW Washington, D.C. 20410

This letter is signed by members of the Eastern PA CoC's Special NOFO Committee, who have lived experience of homelessness. The Special NOFO committee was convened to develop the CoC's plan for addressing unsheltered and rural homelessness, and homelessness for households with severe service needs.

We write this letter in support of the Eastern PA CoC's Special NOFO application. We support the priorities for serving individuals and families experiencing homelessness with severe service needs outlined in the CoC's Special NOFO Application.

Signatures can be found on the following pages.

Special NOFO Committee - Persons with Lived Experience Members:

Print Name Signature:

10/4/22

Date:

Special NOFO Committee - Persons with Lived Experience Members:

10 ame: Signature:

'U ,

Date:

Special NOFO Committee - Persons with Lived Experience Members:

Fohr

Print Name:

Signature:

Special NOFO Committee - Persons with Lived Experience Members:

Christne M. Basso 484-871-1010 Print Name: Carité M. Bassa Signature:

10-13-7:2

Special NOFO Committee - Persons with Lived Experience Members:

Print Name:

Signature:

Date:

Special NOFO Committee - Persons with Lived Experience Members:

Print Name:

Signature:

Date:

October 4, 2022

U.S Department of Housing and Urban Development Office of Special Needs Assistance Program 451 7th St. SW Washington, D.C. 20410

This letter is signed by members of the Eastern PA CoC's Funding Committee, who have lived experience of homelessness. The Funding Committee has been involved in developing the new project priorities and RFP for the Special NOFO, reviewing and selecting new projects under the Special NOFO, and ranking projects for the Special NOFO.

We write this letter in support of the Eastern PA CoC's Special NOFO application. We support the priorities for serving individuals and families experiencing homelessness with severe service needs outlined in the CoC's Special NOFO Application.

Signatures can be found on the following pages.

Funding Committee - Persons with Lived Experience Members:

<u>Kerky Dennis</u> Print Name: <u>Kerry Dennis</u> Signature.

10-3-22 Date:

Funding Committee - Persons with Lived Experience Members:

Max Donnelly

Print Name: ERally Signature

10/03/2022

Date:

The Eastern PA CoC covers 33 counties throughout Eastern and Central PA, including urban, suburban and rural communities. Collectively these counties cover nearly 21,000 square miles and include eleven cities including the City of Allentown, PA's third largest City, 672 townships, 337 boroughs and 206 school districts, and 27,285 farms which cover 29% of the CoC's land and well over a million acres of state forest/park land.

The CoC's operations are centrally directed by the CoC's Governing Board and directed regionally through five planning bodies (Regional Homeless Advisory Boards – RHABs), including the Central Valley, Lehigh Valley, Northern Tier, Pocono, and South Central RHABs.

P-1c. Landlord Recruitment. Question 1.

As a large, geographically diverse CoC, the CoC's landlord recruitment strategy is highly tailored to each individual community, with consideration given to staff capacity, available resources, existing partnerships with community members, including members of the faith community, and need. Overall, the following strategies are widely used:

Landlord Incentives

- Homeless assistance providers incentivize landlord partnerships by emphasizing the benefits of working with the CoC guaranteed, timely rental payments, case management support for participants including training around good tenancy, assistance if issues arise in the unit, and a steady stream of clients needing housing. CoC providers make themselves available to landlords to contact at any time with an issue, to ensure that issues can be addressed as soon as possible with the hope of avoiding eviction.
- Some communities provide landlord mitigation resources, such as cleanup costs or minor repairs, to ensure that units remain in good condition and the landlord is encouraged to continue working with the program.

Housing locators/housing navigation

- Areas of the CoC, particularly in the more urban areas, organizations have created dedicated housing locator positions to engage local landlords & reduce housing search time. In some cases, the housing locator may assist the households served by their own organization and other times the housing locator may support several different organizations within the community. The CoC encourages providers to allocate project funding to support housing navigation/location.
- To assist domestic violence survivors to identify safe and affordable units, the Pennsylvania Coalition Against Domestic Violence (PCADV) hired a Community Engagement Specialist to support their CoC-wide DV-dedicated Rapid Re-Housing project, which currently provides over 250 units throughout the CoC. Specifically, this position will support subrecipients (PCADV's 24 member programs) with landlord engagement and community resource development.

Proactive outreach and relationship building

- Communities proactively outreach to landlords to identify available units. This includes joining landlord groups on social media, newsletters specifically targeting landlords who have the type/size of units needed, connecting with local landlord associations, and cold calling for available listed units and building relationships with new landlords.
- Relationship building is at the heart of the CoC's strategy to engage landlords. Providers across the CoC spend time reaching out to landlords, building relationships, explaining the advantages of working with the CoC, maintaining relationships, troubleshooting issues, and more. This intentional relationship building utilizes existing networks of landlords to assist with the recruiting of additional landlords.

- CoC providers host landlord engagement events that provide training and education of interest to local landlords. Some communities host landlord engagement meals to discuss CoC housing programs.
- The Lehigh Valley RHAB and Family Promise of Monroe in the Pocono RHAB use Padmission, a webbased platform for homeless services organizations to manage landlord relationships and assist households with housing search.
- The Lehigh Valley region, which includes several urban centers as well as suburban and rural areas, has a landlord engagement team. This team engages landlords to join a network of their peers who have agreed to rent to homeless or at-risk households by ensuring guaranteed rent, reimbursement for property damage, missed rent, case management for tenants, and other supports.
- Particularly during COVID-19, providers met with landlords virtually to discuss any issues they were experiencing, as well as resources the CoC can provide to remediate issues within the units.
- Providers also engage community partners such as churches and faith communities to identify new landlords. Faith communities can share information with their congregations about the programs and encourage any individuals who are landlords to engage with the CoC.
- CoC providers also bring in new landlord relationships through program participants. Some program participants may wish to reach out and identify units on their own, and they are able to bring in new landlord relationships for the CoC.
- Just as many programs operate in multiple counties, landlords also often own units in multiple communities. Through strong relationships with existing landlord, the CoC has expanded units and landlord partnerships in some of its most rural communities, allowing the CoC to serve more households in their community of choice versus within a limited-service area.
- Some counties utilize a shared database of landlords, which allows agencies across the county to share contacts and resources. This allows providers coordinate with landlords to locate housing opportunities throughout the county.

Bringing in new landlords

- Many providers report bolstering their network of landlords through the Emergency Rental Assistance Program (ERAP) program. Because landlords were able to request assistance through ERAP, county contacts were then able to forge relationships with new landlords and have worked to maintain these relationships.
- The CoC provided a multi-session training series on landlord engagement in spring 2022, as well as a 5session RRH learning collaborative in 2022 – both of these were valuable opportunities for CoC providers to share strategies, troubleshoot common issues, and create a network of shared support. Anecdotally, CoC providers report that these strategies shared and learned were effective for creating a network of landlords and available units for participants. For example, one provider reported: "What we are doing as of right now seem to be working well. We have doubled the numbers in our programs as well as the agents and local landlords within our service areas." Another provider reported "I have gotten 3 new landlords and 5 apartments units in the last four months." Another said "We have a new landlord... that saves all his open units for us. He actually has begun renovating these units so the clients are living in amazing new units." In addition, CoC partners have been able to identify landlords who are willing to work with participants who have additional barriers, such as criminal history or poor credit.
- In communities where it has been difficult to find units, especially units within FMR (e.g., Lehigh Valley), providers are deploying strategies as described above such as creating a landlord engagement team, providing "sign on bonus" for each unit used to rehouse a household experiencing homelessness, court-based eviction prevention efforts, providing housing navigation resources, and more. These efforts are still in the early stages, but thus far have been very valuable for the community in engaging new landlords, new partners, sharing resources, and identifying new strategies to find available units.

P-1c. Landlord Recruitment. Question 2.

Within the past 3 years, the CoC has deployed several strategies to recruit landlords and identify new units.

- The CoC engaged the Technical Assistance Collaborative (TAC) to provide a multisession training series on landlord engagement in Spring 2022. In addition, TAC facilitated a five-session RRH learning collaborative over the last year to maximize the impact of RRH investments & increase use of best practices.
 - Lessons learned: Each community across the CoC, and sometimes each local provider, has primarily worked independently to develop and execute a landlord engagement strategy. By restructuring this work to occur at the CoC and/or regional-level, the CoC can provide consistent talking points, incentives, leverage successes across county lines, evaluate different approaches to success, and create additional opportunities for knowledge sharing across the CoC.
 - Lessons learned: The CoC is using the best practices outlined above to establish a new CoC-wide initiative, through PHARE funding (the PA State Housing Trust Fund), which will provide landlord incentives and other practices to further landlord partnerships. The CoC will document lessons learned and best practices, including strategies that are successful in rural vs urban communities.
- Challenges in finding available rental housing are not new to the more urban areas of the CoC, however, since COVID began, finding rental housing has become difficult in all communities. To respond to this challenge, some organizations have created dedicated housing locator positions to engage local landlords and reduce housing search time.
 - Lessons learned: The CoC encourages all CoC-funded providers to include housing search in their budgets. Investing in dedicated housing locator positions can be very valuable, as the skills needed for case management and housing location are often different.
- The eastern most areas of the CoC have experienced significant population growth with thousands of households moving from the NYC region into the Lehigh Valley and Pocono regions of the CoC, with many areas located less than a two-hour drive from NYC. In these communities, a multi-pronged effort will be needed to increase access to housing.
 - Lessons learned: These communities have obtained public and private funding to deploy several strategies to increase affordable housing resources, including landlord engagement/incentives, as well as coordination around zoning and increasing new development.
- The smaller, more rural areas of the CoC have been experiencing population decline for decades and in many cases, have significant amounts of blighted properties and/or housing stock that will not pass housing quality standards. Rental units, affordable and market rate, are unavailable in many rural communities.
 - Lessons learned: The CoC prioritized two new projects through this SNOFO that will utilize existing infrastructure to create new housing units.
- Through the award of multiple years of DV bonus funding, the CoC has significantly increased the number of DV RRH units. During this time, the CoC has learned that the needs of DV survivors are unique and engaging landlords to serve DV survivors brings about a unique set of needs (for example ensuring compliance with VAWA and confidentiality requirements; potential emergency transfers; building security needs; and more).
 - Lessons learned: PCADV hired a Community Engagement Specialist to support its member programs (subrecipients) with building & maintaining landlord relationships. Investing in DVspecific landlord engagement strategies has supported the successful implementation of DV RRH, especially given the level of investment over the past few years.
- In rural areas of the CoC, the same organization commonly operates ERAP, weatherization, home repair, homeless assistance, and more. The administration of these different programs provides opportunities increase the local network of landlords.
 - Lessons learned: Many homeless assistance providers administer more than one type of housing program. These providers can leverage resources and relationships across these different programs to enhance service delivery.

P-1c. Landlord Recruitment. Question 3.

The CoC consistently uses data to update strategies to reduce and end homelessness, including its strategy related to landlord engagement. The CoC reviews numerous data sources throughout the year to identify successes and challenges throughout the CoC. These data sources include the PIT/HIC, SPMs, LSA, Coordinated Entry data, and CoC provider performance via quarterly monitoring reports (also includes ESG programs) and annual CoC scoring. In addition, the CoC conducts an annual gaps analysis to identify needs and gaps within the CoC, including communities and subpopulations that may be under-resourced. The specific data points that the CoC will use to update its overall strategy are:

- Average length of time from enrollment to move in. Through this data, the CoC will review outliers such as households with the longest length of time from enrollment to move in to identify if specific providers or communities are facing challenges with housing placement of participants. The CoC will also identify providers who are performing well and solicit best practices from these providers.
- The CoC will look at number of households exited from housing programs without a move-in date. If there are providers with a higher rate of households exited without a move-in date, the CoC will work with the provider to identify and troubleshoot specific challenges, such as lack of landlord engagement.
- The CoC will look at housing providers' average unit utilization on an annual basis (this is based on an average of utilization over four points in time during the year). The CoC will work with any providers with low utilization rates to identify and troubleshoot specific challenges, such as lack of landlord engagement.
- In addition, the CoC will collect feedback directly from providers on issues related to their landlord engagement strategies, such as: effectiveness of current strategy; barriers identified and any solutions implemented; and specific challenges based on household demographics, target population, or other factors for which more specific strategies or resources are needed. The CoC can compare this feedback over time and look at overall trends that need to be addressed at the CoC level.

The CoC is looking to create community-wide metrics to measure success of existing landlord engagement strategies. Because of the large, diverse geography of the CoC, success is often measured anecdotally at the community level by evaluating whether CoC providers are able to identify available units for participants, maintain full utilization, and move participants quickly into housing.

P-3a. Current Street Outreach Strategy. Question 1.

With the CoC's geography encompassing nearly 21,000 square miles, street outreach efforts are planned and coordinated at the county level. Local coordination in counties with higher concentrations of households who are experiencing unsheltered homelessness includes planning the following: outreach routes/days/times; coordination with local partners, including EMS, medical resources, education partners, law enforcement and faith communities; and transportation and connections to shelter and other types of resources to ensure that households experiencing unsheltered homelessness can be quickly linked to assistance.

In more rural counties with lower rates of unsheltered homelessness and sparsely populated geographic areas that are difficult to cover, there is typically a lead county contact for homeless services. This individual may receive calls from various partners about households who are suspected to be unsheltered, and then deploy staff to engage these households.

Across all parts of the CoC, homeless services staff work closely with community partners who will reach out if they identify someone who is experiencing unsheltered homelessness. This coordination most frequently occurs in partnership with Veterans outreach staff. The outreach conducted by SSVF and other Veterans service organizations covers the full CoC. Veterans outreach staff provide referrals and basic supplies to individuals identified who are not veterans and, in addition, ensure the local homeless services contact is made aware of the details of unsheltered non-veteran households identified.

P-3a. Current Street Outreach Strategy. Question 2.

The frequency of street outreach varies throughout the urban, rural, and suburban areas of our 33-county CoC. Outreach is conducted regularly in communities where street homelessness is known and observed. For example, in the Lehigh Valley and Monroe County, which have high numbers of unsheltered persons, outreach teams are engaging unsheltered households daily or several times per week. This includes daily year-round outreach throughout the Lehigh Valley (area with highest population of homelessness), focused on both chronic & youth homelessness. Street Medicine teams also canvas the Lehigh Valley community conducting outreach to individuals who are living unsheltered with medical needs. Monroe County, which has the highest unsheltered concentration, employs a full time outreach worker who conducts year-round outreach through ESG funding.

Communities with lower numbers of unsheltered households conduct street outreach far less regularly, sometimes operating utilizing an "on demand" model, responding to a particular location when it is reported that an individual/household was observed as potentially unsheltered. These counties often partner with emergency responders, police, hospitals, librarians, and others to receive a call when someone is observed as unsheltered. Homeless service staff can then deploy teams to go out and engage the individual who is unsheltered. This is very typical in rural communities with few unsheltered individuals – homeless service providers rely heavily on community partners to ensure that any unsheltered individual is identified and can be connected quickly to resources. Some counties utilize volunteers for monthly outreach efforts.

ESG funding supports outreach in nine counties covering four of five regions. Street outreach services are also provided by five PATH-funded organizations covering eight counties (Lehigh, Blair, Schuylkill, Huntingdon, Mifflin, Juniata, Franklin and Fulton). In addition, street outreach is provided CoC-wide through seven SSVF providers and 13 VA health locations (VA Medical Centers, Community Based Outpatient Clinics and Veteran Centers).

100% of the counties conduct an unsheltered PIT count. This annual count is conducted at the county-level, with support, training, and guidance from the CoC. Each county establishes a planning team with key stakeholders in the community (including PWLE) to plan for the count, including identifying locations to count. This robust annual effort allows all counties, even very rural counties, to conduct a comprehensive street outreach effort to identify households who are unsheltered and build/maintain relationships for year-round identification of persons experiencing unsheltered homelessness.

P-3a. Current Street Outreach Strategy. Question 3.

Strategies to help people exit homelessness and unsheltered homelessness are highly individualized based on the specific needs of the individual. Street outreach staff are trained to use a client-centered low-barrier approach, along with strategies such as housing first and harm reduction that are tailored to the specific needs of the individual. In general, the strategies to support people to exit homelessness/unsheltered homelessness include:

- Outreach staff conduct needs assessment to determine need for: mental/physical healthcare; victimization (DV or trafficking) shelter; safety plan; employment; substance use treatment; food or other essentials (tent, water, clothing). Staff assist individuals in developing plan to address service needs (housing, rehab, Narcan, education, food stamps, medical assistance, etc.). By meeting individuals where they are and offering immediate resources such as food, street outreach workers are able to build relationships with individuals and begin conversations about housing resources.
- Many outreach teams are part of the Coordinated Entry System and are often equipped with mobile computers to conduct assessment, intakes, and submit benefits applications from any location where outreach is being conducted. Outreach staff can assist individuals to call 211 for a phone assessment or to obtain services from a Coordinated Entry Access Site this depends on the community and the specific needs of the individual, but all communities are able to connect individuals experiencing unsheltered homelessness directly with coordinated entry. Individuals who are unsheltered are not required to enter

shelter before they can be assessed for housing through Coordinated Entry, which is incredibly important to ensure low-barrier access to permanent housing, as some individuals are not interested in going into emergency shelter.

- Street outreach teams in many communities are able to connect individuals to emergency hotel vouchers which can serve as a helpful bridge for some individuals to permanent housing.
- The CoC's Written Standards and Coordinated Entry policies/procedures prioritizes permanent housing resources for households who are unsheltered. Prioritization for permanent housing resources is based on vulnerability (based on assessment score), unsheltered homelessness, and length of time homeless.

Additional resources utilized by street outreach teams to respond to unsheltered homelessness in the Lehigh Valley and in Monroe County, where the highest concentrations and highest numbers of unsheltered homelessness are located, include:

- A significant influx of seasonal shelter beds (183 beds on 2022 HIC), where dozens of households are housed each night in order to reduce the occurrence of unsheltered homelessness during the winter months.
- Day shelters/ drop-in centers provide refuge from the weather for households, and often also provide a meal, medical care, case management and assistance to receive benefits, health care, and other resources.

P-3a. Current Street Outreach Strategy. Question 4.

To ensure the CoC is engaging individuals and families experiencing homelessness with the highest vulnerabilities, and using culturally appropriate strategies, the CoC works to ensure that partners across the CoC are providing targeted outreach to individuals with the highest vulnerabilities. In addition, the CoC has provided required trainings for CoC partners related to housing-focused case management, working with LGBTQ individuals, racial equity, and Housing First, to support teams with providing culturally appropriate strategies. Examples of how partners across the CoC engage individuals with the highest vulnerabilities using culturally appropriate strategies:

- Outreach teams go to the areas where folks may be located who are not likely to seek assistance (or don't know assistance is available). Common locations include wooded areas, laundromats, drop-in centers, soup kitchens, and fast food restaurants. These are often locations where chronically homeless households & those households least likely to request assistance may be identified.
- The Lehigh Valley outreach teams partner with a street medicine program to provide basic services and connect individuals with physical health needs to resources.
- Valley Youth House (youth-serving provider) outreach team in the Lehigh Valley targets youth.
- Many outreach teams use peer-specialists & provide survival supplies (e.g., tents, socks, food), which have been successful for effective engagement. Street outreach workers engage households consistently and are often able to provide enrollment assistance with Medicaid, SNAP and other benefits, which leads to relationship development and, over time, the provision of additional assistance.
- LanguageLine is available if translation is needed, including ASL.
- Street outreach workers are trained to engage with those households with mental, behavioral and/or physical health issues.
- Relationships with diverse group of local churches and faith-based organizations are critical to engaging many different cultures, as churches are often the first place a household may express a need.

P-3a. Current Street Outreach Strategy. Question 5.

Outreach teams can assist households in documenting episodes of homelessness and in obtaining identification, which can expedite the process to connect the household with permanent housing. In addition, by remaining connected to the household, street outreach teams can help connect permanent housing providers and households experiencing unsheltered homelessness, increasing the likelihood that the household can be located once a permanent housing unit is available.

As outlined in question three above, the CoC's Written Standards/ Coordinated Entry (CE) P&P prioritizes individuals who are unsheltered for emergency shelter and permanent housing resources. Prioritization for permanent housing resources is based on vulnerability (determined through assessment tool), unsheltered homelessness, and length of time homeless. Street outreach staff are connected to the CE System and are able to: connect the household to emergency shelter; conduct CE assessments out in the community; assist individuals to call 211 for a phone assessment; and/or help provide connection to a CE Access Site, depending on the resources within the community and the specific needs of the individual.

P-3a. Current Street Outreach Strategy. Question 6.

Many street outreach providers across the CoC, particularly those in communities with more robust outreach teams due to higher numbers of unsheltered individuals, hire individuals with lived experience to conduct street outreach. These individuals may serve as peer specialists or outreach workers. It is especially common for SSVF and/or other veteran services providers to hire veterans who also have lived experience of homelessness.

In addition, the CoC encourages partners across the CoC to hire individuals with lived experience to conduct the Point in Time (PIT) Count. The CoC PIT count is coordinated at the county level, and each county conducts a PIT Count as part of the CoC's overall count. The CoC provides payment of \$15/hr for any individual with lived experience who assists with the PIT Count, including planning for and conducting the count. Encouraging CoC partners to hire individuals with lived experience for the PIT Count fosters engagement with these individuals in ongoing work in their communities, such as planning efforts or outreach efforts.

P-3c. Immediate Access to Low Barrier Permanent Housing. Question 1.

The CoC implements multiple strategies to provide immediate access to low barrier permanent housing for households experiencing unsheltered homelessness:

- The CoC has invested in significant increases in RRH resources (71% increase in last five years), with RRH now accounting for 51% of the total CoC award. This increase in units significantly increases the CoC's ability to ensure households can be housed as quickly as possible.
- The CoC's Written Standards prioritizes vulnerability, unsheltered homelessness, and length of time homeless. This ensures that households who are most vulnerable, including unsheltered households and chronically homeless households, are prioritized for resources.
- CoC providers use landlord incentives to access permanent housing units. The CoC provided a series of landlord engagement training sessions provided Spring 2022. The CoC is using these best practices to establish a new CoC-wide initiative, which will provide landlord incentives & further landlord partnerships. The CoC is pursuing funding through PHARE, the state Housing Trust Fund, to support this effort. By enhancing landlord relationships, the CoC can more quickly access units for households experiencing homelessness.
- To implement the current strategy to provide immediate access to low barrier permanent housing for households experiencing unsheltered homelessness, the CoC ensures a Housing First approach is utilized across programs. 100% of CoC-funded projects operate using Housing First approach and are monitored on their Housing First approach compliance as part of the annual CoC renewal evaluation. The CoC provides frequent training on Housing First and housing-focused case management, including a 4-part training through C4 in May-June 2021 on effective housing-focused case management to support maintenance of skills and staff turnover. The landlord engagement training provided to the CoC in Spring 2022 also emphasized the importance of relationships with landlords in order to prevent and avoid evictions, which will require the household to be re-housed and potentially damage the relationship with the landlord. In practice, the Housing First approach entails the following:
 - Access to programs is not contingent on sobriety, minimum income requirements, lack of a criminal record, completion of treatment, participation in services, or other unnecessary conditions. Choosing not to serve people with the above barriers with CoC or ESG Program funds is not consistent with a Housing First approach and could result in monitoring findings or reallocation.

- Programs/projects do everything possible not to reject an individual or family because of poor credit or financial history, poor or lack of rental history, minor criminal convictions, or behaviors that are interpreted as indicating a lack of "housing readiness."
- Participation in services or compliance with service plans are not conditions of tenancy but are reviewed with tenants and regularly offered as a resource to tenants.
- Services are informed by a harm-reduction philosophy that recognizes that drug/alcohol use and addiction are a part of some tenants' lives. Tenants are engaged in nonjudgmental communication regarding drug and alcohol use and are offered education regarding how to avoid risky behaviors and engage in safer practices.
- Services are designed to support housing stabilization, including assistance to address and resolve issues that arise between the tenant and landlord. In some cases, the tenancy of the household can be maintained, but if not, the case manager should work to rehouse the household in a unit and avoid a formal eviction proceeding.
- As part of annual renewal review/scoring, projects are evaluated on the length of time between project entry & residential move-in, with a goal of 30 days or less. The majority of CoC providers meet or exceed this threshold.
- Under this NOFO, the CoC is using leveraged housing resources to further increase resources for households experiencing homelessness, including those experiencing unsheltered homelessness. Two out of six new projects are bringing in leveraged housing resources, for a total of 15 new units that will be supported through leveraging. These projects were ranked at the top of the priority listing and include:
 - A building that will provide 24 units of PSH in Everett, PA, utilizing CoC funding for acquisition and rehab. 12 units will be supported through operations funding and 12 units will be subsidized through Housing Choice Vouchers provided by the Bedford County PHA.
 - A second project leveraging housing resources is part of a larger phased construction project to rehab a vacated elementary school into 19 affordable housing units, with five units operated as CoC-dedicated PSH, three of which are subsidized through cash and in-kind match.

To further support quick access to permanent housing, multiple PHAs within the CoC are submitting letters of interest to request an allocation of HUD's forthcoming Stability Vouchers. To date, the Allentown, Union, Snyder, Northampton, and Columbia Public Housing Authorities have submitted letters of interest to HUD. If awarded, the CoC will provide supportive services to households assisted with these vouchers. In addition, the CoC will develop a prioritization plan with the PHA and service providers in each community to direct the allocation of awarded vouchers and target resources to households who are unsheltered. Two PHAs within the CoC were previously allocated Emergency Housing Vouchers, which were prioritized in partnership with the PHAs through Coordinated Entry, with local homeless assistance providers delivering case management and other supportive services.

P-3c. Immediate Access to Low Barrier Permanent Housing. Question 2 and 3.

The CoC's current strategy to provide immediate access to low-barrier housing has been shown to be effective in the following ways:

The evidence that supports the use of the CoC's current strategy is as follows:

- Per the SPMs, the CoC saw an increase in exits from street outreach to permanent housing destinations from FY18 to FY21. Specifically, this includes:
 - \circ % of successful exits from Street Outreach increased FY18 = 50%, FY21 = 70%.
 - \circ increases in exits from street outreach to PH destinations FY18 = 10%; FY21 = 25%.
- The CoC's FY21 SPM data shows that 31% of households (366) served in Rapid Rehousing projects reported being unsheltered as their prior living situation. This figure increases to 37% of households (219) in Permanent Supportive Housing.

- From January 1, 2021 to December 31, 2021, 23% of unsheltered households on the BNL exited to permanent housing. This is a significant increase from January 1, 2020 to December 21, 2020 in which 11% of unsheltered households on the BNL exited to permanent housing.
- The CoC saw a decrease in the average and median length of time homeless for persons in ES, SH, and TH from FY18 to FY21, with FY18 = 96 days average and 44 days median; FY21 = 92 days average and 39 days median.

To promote culturally appropriate assistance, the CoC requires and provides a minimum of annual training on HUD's Equal Access Rules and DEI-centered trainings. The CoC has an anti-discrimination policy that requires the delivery of homeless assistance to be culturally appropriate, as does the CoC's Written Standards. In addition, every ESG/CoC-funded organization is also required to adopt program-level antidiscrimination policies provided by the CoC or by developing their own policy. The CoC evaluates organizational advancement of DEI policies and procedures through its annual renewal scoring process, over the last three years. In 2022, grantees were asked to provide information about whether they have disaggregated program data by race/ethnicity/gender/etc., what the process was for doing so, what they learned (e.g., barriers for participants, disparities in outcomes, etc.), and the next steps as a result of the process. Grantee responses on equity criteria impacts their overall score in the local competition. In previous years renewal scoring questions about equity have included: 1) steps org is taking to increase equity, 2) completing an equity analysis of org policies, practices, training, etc., and 3) ensuring that all orgs have implemented the required non-discrimination policies.

P-3c. Immediate Access to Low Barrier Permanent Housing. Question 4.

In the past three years, the CoC has implemented the following strategies to provide immediate access to low barrier housing:

- The CoC has invested significantly in expanding PH resources over the past three years. The CoC has increased Rapid Re-Housing (RRH) investments by over \$3M in the past three years. CoC funding for RRH in 2019 was \$5.8M and has increased to \$8.7M as of 2022. By increasing investments in RRH, the CoC significantly increases the ability to provide immediate access to low-barrier PH. With this volume of RRH, the CoC learned that a more unified, consistent approach to RRH implementation was needed.
- The CoC engaged the Technical Assistance Collaborative (TAC) to provide a multisession training series on landlord engagement in Spring 2022. These sessions allowed attendees to share lessons learned through landlord engagement, which was particularly relevant, given the amount of work that has occurred since COVID to engage and recruit landlords to partner with homeless assistance programs.
- In addition to the training series on landlord engagement, TAC also facilitated a five-session RRH learning collaborative over the last year in order to maximize the impact of RRH investments and increase use of best practices.
- To increase access to Permanent Supportive Housing units, the CoC has developed a Move On strategy that is being rolled out Fall 2022. This strategy was developed while the CoC designed and implemented the process to lease-up Emergency Housing Vouchers in partnership with PHAs. Lessons learned: The CoC can house more unsheltered, chronic, and highly vulnerable households in communities that deploy a Move On strategy, or other partnership with the local PHA. In addition, the CoC learned more about the type of transition supports that are needed for households moving from a CoC-subsidized unit to a Housing Choice Voucher. The CoC was also able to test Move On program screening and assessment questions, which will ensure that referrals for Move On are for tenants who have demonstrated housing stability, have a track record of paying rent and utilities on time, and will be able to live independently without the need for intensive services
- Moving On program screening and assessment processes will ensure that referrals are for tenants who have demonstrated housing stability, have a track record of paying rent and utilities on time, and will be able to live independently without the need for intensive services.

P-5. Identify and Prioritize Unsheltered Homelessness. Question 1.

The CoC's Written Standards and Coordinated Entry process ensures that households who are unsheltered are prioritized for housing resources, which will include the resources provided under this Special NOFO. CoC and ESG funded providers must follow the CoC's order of prioritization which is: 1) household who are category 1 or 4 of homeless – literally homeless or fleeing DV; 2) households identified as having more severe serve needs, as determined by their VI-SPDAT score as well as any CE Intake Notes or other Case Notes in HMIS; 3) when multiple households have the same VI-SPDAT assessment score, housing programs must prioritize the household that is unsheltered over the household who is sheltered; 4) when multiple households have the same VI-SPDAT score and are both unsheltered, housing programs must prioritize the household with the longer length of time homeless.

The CoC is requesting funding for six new programs serving rural communities -- three new PSH programs, two new RRH programs, and one SSO-CE program to support Coordinated Entry processes in rural communities. The proposed housing programs will all prioritize households who are unsheltered, based on the Coordinated Entry policies. The proposed housing programs will create 59 new units of permanent housing available to households experiencing unsheltered homelessness, 15 of which will be leveraged (25% of new proposed units will be leveraged).

The SSO-CE program will enhance the existing CE infrastructure in rural communities and provide dedicated funding to enhance services available at Coordinated Entry access points. Currently CE access points conduct assessments and provide supports without dedicated funding. Dedicated CE funding for rural communities will ensure that all households experiencing homelessness, including those who are unsheltered, are identified and connected to housing resources in the community – this will be done through physical access sites as well as virtual access.

P-5. Identify and Prioritize Unsheltered Homelessness. Question 2.

a and b. The CoC's current program eligibility requirements, as dictated through the CoC's Written Standards, are designed to reduce unsheltered homelessness. The CoC's Coordinated Entry System utilizes the CoC's Written Standards to inform program enrollment from the CE By Name list, which prioritizes the most vulnerable households, identified by vulnerability assessment score, unsheltered homelessness status, and length of time homeless. All PSH programs in the CoC are 100% chronic-dedicated.

In order to ensure that resources under this Special NOFO are intentionally reducing unsheltered homelessness, the CoC Board will review the existing order of prioritization for RRH and PSH projects and determine if resources under this Special NOFO should have its own specific order of prioritization that targets resources to those experiencing unsheltered homelessness first. The Board will review the need for this change and will instruct the Coordinated Entry and Written Standards Committees to make changes within the relevant policies and procedures accordingly.

In addition, the CoC is currently transitioning its Coordinated Entry System from a "pull" system, where providers pull households from the By Name List when they have an open unit, to a "push" system where the CE Regional Manager will provide a referral of a specific household as providers report project vacancies. Once this process fully changes over to the "push" system, the CoC will be able to ensure that households being enrolled are unsheltered, the most vulnerable and those with the longest length of time homeless.

P-5. Identify and Prioritize Unsheltered Homelessness. Question 3.

Street outreach staff are part of the Coordinated Entry System and are able to conduct Coordinated Entry assessments out in the community, assist individuals to call 211 for a phone assessment, or assist individuals to receive assistance from a CE Access Site. Once a household is assessed through CE, they are put on the

By Name List. In addition, households experiencing unsheltered homelessness are prioritized for shelter, with connection to shelter provided by street outreach workers.

The CoC's Coordinated Entry System prioritizes individuals who are unsheltered for permanent housing resources. Prioritization for permanent housing resources is based on vulnerability (based on assessment score), unsheltered homelessness, and length of time homeless. Street outreach workers are essential to ensuring that contact is maintained with unsheltered households and information regarded on the By Name List is current. Outreach workers are also able to provide support to individuals experiencing unsheltered homelessness with gathering the necessary documentation for housing such as verification of homelessness, verification of disability, and identification.

P-5. Identify and Prioritize Unsheltered Homelessness. Question 4.

The CoC works to ensure that people who are unsheltered or have histories of unsheltered homelessness can access housing and other resources in the community. This includes strategies such as: (a) increasing access to identification; (b) providing housing navigation services; and (c) providing access to health care and other supportive services.

a. Street outreach teams, as well as Coordinated Entry Specialists, provide vital resources to ensure that individuals experiencing unsheltered homelessness are able to access identification and other documents necessary to access housing and other resources. In Pennsylvania, individuals experiencing homelessness can access their birth certificate and state identification free of charge with documentation of homelessness. Street outreach staff and CE specialists can provide the documentation needed to obtain these documents and help individuals navigate the process to apply. They can also assist with obtaining Social Security cards. Many CoC providers/partners will allow individuals experiencing homelessness to use their office addresses as a mailing address, which provides the opportunity to receive these documents in the mail.

b. CoC/ESG funded projects have increased housing navigation services over the last few years, as units have been harder to obtain since COVID began. This includes dedicated housing navigators and making these services available by allocating a portion of a case manager's time to support these activities. Housing navigators assist households experiencing homelessness to: engage with local landlords; find housing units within Fair Market Rent/ rent reasonableness that pass Housing Quality Standards (HQS); navigate fair housing issues as needed; and reduce housing search time.

The CoC encourages providers to include funds in their budgets for housing navigation/location. In addition, the CoC is applying for PHARE (PA's Housing Trust Fund) dollars to launch a new landlord engagement initiative. This new effort seeks to utilize lessons learned through ESG-CV and other COVID relief funds to launch a CoC-wide program that will provide landlord incentives, mitigation funds to cover any damages that exceed the security deposit, grants to address HQS issues, and more. This effort will provide financial incentives to support the work of housing navigators.

c. Outreach teams in the Lehigh Valley partner with Street Medicine, who provide health care services and resources to households experiencing unsheltered homelessness. Additional communities have partnerships with health care providers, including co-location of services at homeless drop-in centers and other locations. All CoC providers, including street outreach teams, are well-versed in connecting individuals experiencing homelessness to supportive services, including health services. The CoC has been working to support homeless assistance providers to coordinate and leverage partnerships between health care providers, mental health providers and substance abuse treatment providers. This includes partnerships with FQHC, Medicaid-reimbursable service providers, Community HealthChoices (PA's managed care program) and more. These collaborations have created opportunities for the co-location of housing & services, as well as increased access

to services. CoC providers work with community partners to ensure that participants effectively utilize Medicaid/ other benefits.

CoC providers and other stakeholders share information about the use of resources, such as health insurance, free cell phones, and more during CoC-wide and regional meetings of the CoC. Community Managed Care Organizations may attend local homeless coalition meetings to discuss benefits and how to take advantage of them. In addition, several Community Action Agencies across the CoC are able to support the application and use of benefits.

P-6. Involving People with Lived Experience (PWLE) in Decision Making. Question 1.

The CoC has recruited persons with lived experience for the CoC Board and various committees, including most recently for the DEI Committee, Funding Committee and Special NOFO Rural Workgroup. To recruit persons with lived experience, the CoC sends out flyers with information on the committees, and multiple ways for participants to reach out/apply including QR codes or phone or email contacts. These flyers also include information about pay rate (\$15/hr) for persons with lived experience. Recruitment of PWLE is discussed during regional CoC meetings and semi-annual CoC-wide membership meetings. The October 2022 general membership meeting of the CoC includes engagement of PWLE on the agenda.

The CoC sent multiple recruitment emails to all CoC providers and partners, and CoC staff engaged providers working with people experiencing homelessness to assist in identifying and recruiting persons with lived experience for these committees. This includes outreach to PWLE now working within organizations providing homeless assistance and beyond. CoC staff have one-on-one conversations with any persons with lived experience interested in joining committees, and new committee members are also provided with CoC onboarding prior to starting with a committee and ongoing support once they join a committee as a member in order to provide context and explanation of discussions, to support meaningful engagement in the work.

In 2022, the CoC amended its funding policies to include five seats on the CoC Funding Committee for persons with lived experience (five out of total 16 seats). In the most recent round of recruitment for the CoC Funding Committee, three new members with lived experience of homelessness joined the Funding Committee. These individuals are now involved in decision-making related to CoC funding, including evaluating renewal projects, selecting new projects, potential reallocations, and ranking projects. This included creating the RFP for the Special NOFO, as well as selecting and ranking new projects being submitted.

In summer/fall 2022, the CoC convened the Special NOFO Rural Workgroup which includes four persons with lived experience. Each of these individuals are currently living in unsheltered locations and were invited to participate in the Workgroup by Bob Rapp, who conducts street outreach with Bethlehem Emergency Sheltering. These individuals were involved in developing the CoC's plan to address unsheltered and rural homelessness for individuals with severe service needs, providing feedback and input on each aspect of the plan.

P-6. Involving People with Lived Experience (PWLE) in Decision Making. Question 2.

As noted above, individuals with lived experience of homelessness are involved in several CoC committees and workgroups, including the Funding Committee and Special NOFO Rural Workgroup. Members of the Funding Committee with lived experience are directly involved in setting CoC priorities for funding, creating new project RFPs, selecting and ranking new projects, evaluating renewal projects, reviewing potential reallocations, and overall guiding the implementation of the CoC's funding strategy. People with lived experience have been allocated five out of 16 total seats on the Funding Committee (31% of seats) and five out of 18 seats on the CoC Governing Board (28% of seats). Individuals filling these seats have voting power within each of these bodies. Additional support is offered to these individuals to ensure understanding and meaningful participation, including meeting with CoC staff and/or consultants to prepare for and/or debrief from meetings.

The Special NOFO Rural Workgroup included persons with lived experience, who were directly involved in guiding the CoC's plan to address unsheltered and rural homelessness with severe service needs. This included providing guidance on street outreach, services to support housing stabilization, input on desired housing models, and additional supports needed for households with healthcare needs, as well as all other aspects of the plan. All persons with lived experience on the Special NOFO Rural Workgroup are currently experiencing unsheltered homelessness and are able to provide meaningful input on improvements to the CoC's strategy, strategies that would end their own homelessness, as well as strategies for households experiencing other types of barriers.

To support the participation of individuals with lived expertise who are participating in the Special NOFO Workgroup, hybrid meetings were held with participants attending via Zoom, including our members who have lived expertise, who are attending together as a group at the Bethlehem Emergency Sheltering Day Center. The meetings are facilitated from the Day Center so that the facilitator can ensure all members of the Workgroup are able to participate. In addition, the facilitator is available to talk with members in person to ensure that the process to develop the plan is understood and any questions that arise are addressed.

P-6. Involving People with Lived Experience (PWLE) in Decision Making. Question 3.

Many CoC providers employ individuals with lived experience in their programs – this includes a variety of positions including peer-support specialists, maintenance, food service, outreach, and more. In addition, there are many case managers and Domestic Violence Advocates employed by CoC/ESG-funded organizations who have lived experience of homelessness.

Any CoC providers who have capital costs in their budgets – which includes two of the new projects proposed under the Special NOFO – must provide details of how their projects will comply with Section 3 of the Housing and Urban Development Act of 1968 (12 U.S.C. 1701u) and HUD's implementing rules at 24 CFR part 75 to provide employment and training opportunities for low- and very-low-income persons, as well as contracting and other economic opportunities for businesses that provide economic opportunities to low- and very-low-income persons. The CoC requires projects with hard costs to outline their plan for compliance with these requirements in advance of the CoC submitting a new project for funding.

Another way that the CoC encourages providers to involve individuals with lived experience in the provision of services is through the annual PIT Count. The CoC PIT count is coordinated at the county level, and each county conducts a Point in Time count as part of the CoC's overall count. The CoC provides payment of \$15/hr for any individual with lived experience who assists with the PIT Count – this includes both planning for and conducting the count. By encouraging CoC partners to hire individuals with lived experience for the PIT Count, CoC providers may be able to engage these individuals in ongoing work in their communities such as planning efforts, outreach efforts, and more.

P-7. Supporting Underserved Communities & Equitable Community Development. Question 1.

To identify populations in the CoC's geography that have not been served by the homeless system at the same rate they are experiencing homelessness, the CoC conducts an annual gaps analysis which also includes a disparities analysis. The CoC has conducted three racial disparities analyses since 2019 (2019, 2020, 2022). These analyses entail reviewing homeless system access & outcomes by race & ethnicity. The analyses were conducted using data from HMIS/the CE System. The Collaborative Applicant conducts the analyses & solicits feedback from community partners/ providers to inform the analysis.

The most recent analysis in 2022 included an analysis of CE access and analyzing each outcome by race and ethnicity, which included the following data points: access to CE; VI-SPDAT score; length of time on By Name List; and coordinated entry outcomes (e.g., PH destinations, temporary destinations, unknown

outcome). This analysis was displayed using Tableau software, which allows community partners/providers to view data CoC-wide and/or drill down to regional and/or county-level data, which is important in the CoC's 33-county area, as needs/disparities may vary at the regional and county level. The Tableau dashboard/analysis is publicly available for community partners and providers.

In addition to the data points examined in the 2022 analysis, the CoC's 2020 racial disparities analysis also included an analysis of system performance measures by race and ethnicity (exits to permanent housing, length of time in housing, increasing income).

Through these gaps analyses, the CoC is able to identify if there are groups of individuals who are not being served effectively through the CoC – for example, if people of a certain race or ethnicity are not being served at comparable rates as other populations. In addition to the quantitative data analysis conducted via the annual gaps analysis, the CoC also engages with service providers who work with individuals who may face disparities within the system to discuss and identify any barriers. For example, the CoC partners with LGBTQ service organizations, organizations serving individuals with disabilities, and culturally specific organizations and solicits feedback on barriers or issues that individuals from different populations may be having within the homeless system. In addition, the CoC hired Homebase to conduct a Coordinated Entry evaluation in 2022, which included gathering feedback from individuals who had accessed coordinated entry about their experiences within the system. This also involved gathering feedback from CE Specialists. Through this evaluation, the CoC was able to identify potential disparities within the system.

P-7. Supporting Underserved Communities & Equitable Community Development. Question 2. 61% of households accessing CE/the homeless service system identified as white, followed by 17% who identified as Black/African American. 17% of households accessing CE had race unknown (typically due to DV confidentiality). There were few households of other races accessing CE. However, this varied greatly by region as some regions have a higher population of persons of color and some regions have a very low percentage of persons of color within the geography. 74% of households accessing CE identified as Non-Hispanic/Non-Latino, and 11% identified as Hispanic/Latino. 15% had ethnicity unknown (typically due to DV confidentiality). Through racial disparities analyses from the past several years, the CoC identified the following disparities: A) Black, Indigenous and Persons of Color (BIPOC) households score lower on the VI-SPDAT assessment tool than White households; B) BIPOC households are less likely to be prioritized for housing interventions through CE than White households. BIPOC households are less likely to be prioritized for higher intensity interventions such as PSH than white households; C) BIPOC and Hispanic/Latino households were less likely to be housed through CE, more likely to be closed from the By Name List, and less likely to self-resolve their homelessness; D) Once housed in a permanent housing program, BIPOC and Hispanic/Latino households had a lower rate of successful exit to permanent housing/retention in permanent housing than White/Non-Hispanic Non-Latino households.; E) BIPOC and Hispanic/Latino households had lower rate of increasing non-earned income than White/Non-Hispanic Non-Latino households.

The CoC HMIS database does not collect data on LGBTQ status for individuals accessing the homeless assistance system; however, anecdotally from individuals who identify as LGBTQ and service providers, the CoC has identified that LGBTQ individuals may not feel comfortable accessing traditional homeless service providers. Issues reported include: being misgendered; being denied access to shelter due to questions about name/gender on official documents; same-sex couples/families; etc. The CoC provides a minimum of training once per year to address these types of issues and encourage providers to create safe spaces and explicitly express that LGBTQ households will be safe accessing services (e.g., inclusive signage, inclusive intake paperwork language, publicly posted non-discrimination language).

Persons who live in rural areas are able to access resources within the CoC either through physical CE access sites or via phone through 211. Many individuals in rural communities may prefer to access CE by phone due to transportation challenges. Providers in rural communities report that transportation is a huge barrier for individuals experiencing homelessness, including limiting the ability for individuals to access services. ESG/CoC funded services are available throughout the CoC's rural communities.

P-7. Supporting Underserved Communities & Equitable Community Development. Question 3.

The CoC's strategy to provide outreach, engagement and housing interventions to populations that have been underserved by the homeless system include:

- To provide outreach to underserved communities, street outreach teams and local housing coalitions provide assertive outreach to engage individuals who are experiencing homelessness including unsheltered homelessness. These groups build relationships with community partners including culturally specific organizations, LGBTQ service organizations, organizations serving individuals with disabilities, and any other organization who can partner to identify individuals experiencing homelessness.
- The CoC provides the annual gaps analysis and racial disparities analysis data in a way that is publicly accessible to all CoC partners and includes the ability to drill down into data by region and county (and org and provider upon request). This allows for the exploration of the data at the regional or county level to identify potential disparities and identify where strategies are working at the local level.
- In 2021 the CoC formed a Diversity Equity & Inclusion Committee charged with assessing the CoC's diversity and equity at the Board level and throughout CoC operations. To support the DEI Committee's launch and role, the CoC contracted with TAC to provide in-depth training, support leadership development of Committee members, prepare the group to self-lead/govern, and assist the CoC to identify goals/strategies/methods for increasing equity. One goal of the committee is to align racial equity and social justice goals across all CoC committees, which include the increasing diversity among the CoC's membership and leadership, including increased engagement of people with lived experiences of homelessness, including unsheltered homelessness.
- CoC grantees have been evaluated on equity criteria in renewal scoring evaluations in 2020, 2021 and 2022. This has included: steps org is taking to address disparities and increase equity; to analyze their own project data disaggregated by race & ethnicity; an overall organizational equity analysis (looking at org policies, practices, training, etc.); and ensuring that all organizations have implemented the required non-discrimination policies.
- The CoC hosted a two-part racial equity training (summer 2020) as well as a two-part training on serving individuals who identify as LGBTQ training (summer 2020) for all ESG/CoC providers. This training facilitated a greater understanding of equity & facilitated conversations between providers about how to address inequities on local/CoC-wide level.