






Overview of the 2023 CoC NOFO Competition for the Eastern PA CoC and Western PA CoC (PA Balance of State CoCs)

PRESENTED BY:
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Webinar Agenda

1. HUD Policy Priorities
2. Key Changes from FY22
3. Funding and Tiering Information
4. Scoring of the CoC Application
5. New Projects
6. Consolidations, Transitions, Expansions, DV Bonus
7. Renewal Projects
8. Appeals
9. E-snaps Tips and Resources
10. Contact Information
11. Q&A

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Highlights of the 2023 CoC NOFO

POLICY PRIORITIES

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HUD Policy Priorities

- 1) Ending homelessness for all persons
- 2) Using a Housing First Approach
- 3) Reducing Unsheltered Homelessness
- 4) Improving System Performance
- 5) Partnering with Housing, Health and Service Agencies
- 6) Racial Equity
- 7) Improving Assistance to LGBTQ+ Individuals
- 8) Persons with Lived Experience
- 9) Increasing Affordable Housing Supply

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1) Ending Homelessness for all Persons:

- **Identify, engage and effectively serve** all persons experiencing homelessness;
- **Measure performance** based on local data that consider the **challenges faced by all subpopulations** experiencing homelessness in the geographic area;
- **Partner with housing, healthcare, and supportive services providers** to expand housing options;
- Use local **data to determine the characteristics** of individuals and families with the **highest needs and longest experiences of homelessness** to develop **housing and supportive services tailored** to their needs.

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2) Using a Housing First Approach

- Housing First prioritizes **rapid placement** and stabilization in permanent housing and does not have **service participation requirements or preconditions**.
- CoC Program funded projects **should help individuals and families move quickly** into permanent housing, and the CoC should measure and help projects reduce the length of time people experience homelessness.
- CoCs should **engage landlords and property owners to identify an inventory** of housing available for rapid rehousing and permanent supportive housing participants, **remove barriers** to entry, and adopt **client-centered service methods**.
- HUD encourages CoCs to **assess how well** Housing First approaches are being implemented in their communities.

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3) Reduce Unsheltered Homelessness

- In recent years, the number of people experiencing unsheltered homelessness has risen significantly.
- **CoCs should explore all available resources**, including CoC and ESG funded assistance, housing subsidized, and supportive services to provide permanent housing options for people who are unsheltered.
- CoCs should work with law enforcement and their state and local governments to **eliminate policies and practices that criminalize homelessness**.

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4) Improving System Performance

- Use system performance measures (e.g., average length of homeless episodes, rates of return to homelessness, rates of exit to permanent housing destinations) to **determine how effectively they are serving people experiencing homelessness**.
- Use Coordinated Entry process to **promote participant choice**, coordinate homeless assistance and **mainstream housing**, and services to ensure people experiencing homelessness **receive assistance quickly**, and make homelessness assistance **open, inclusive, and transparent**.
- Review all projects eligible for renewal to determine their **effectiveness** in serving people experiencing homelessness, including **cost-effectiveness**.
- Look for opportunities to implement **continuous quality improvement** and other process improvement strategies.

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5) Partnering with Housing, Health & Service Agencies

- Using cost performance and outcome data, CoCs should improve how all available resources are utilized to end homelessness.
- This is especially important as the CARES Act and American Rescue Plan have provided significant new resources to help end homelessness.
- To maximize mainstream and other resources, HUD encourages CoCs to:
 - a) **Work closely with healthcare organizations**
 - b) **Partner closely with PHAs and other housing organizations**
 - c) Partner with local workforce development centers
 - d) Work with Tribal organizations to ensure that Tribal members can access CoC-funded assistance (where applicable)

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6) Racial Equity

- In nearly every community, Black, Indigenous, and other **people of color are substantially overrepresented** in the homeless population.
- Responses to preventing and ending homelessness should **address racial inequities to ensure successful outcomes** for all persons experiencing homelessness using proven approaches, such as:
 - **developing a coordinated community response** created in partnership with a racially diverse set of stakeholders and people experiencing homelessness
 - **partnering** with organizations with experience serving underserved populations.
- CoCs should review local policies, procedures, and processes with attention to **identifying barriers that result in racial disparities, and taking steps to eliminate barriers** to improve racial equity and to address disparities

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7) Improving Assistance to LGBTQ+ Individuals

- Discrimination on the basis of gender identity or sexual orientation manifests differently for different individuals and often overlaps with other forms of prohibited discrimination.
- CoCs should **address the needs of LGBTQ+, transgender, gender non-conforming, and non-binary individuals and families** in their planning processes.
- CoCs should **ensure privacy, respect, safety, and access** regardless of gender identity or sexual orientation in projects.
- CoCs should also consider **partnering with organizations** with expertise in serving LGBTQ+ populations.

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8) Persons with Lived Experience

- The people who know best what solutions will effectively end homelessness are those who are experiencing homelessness.
- HUD expects CoCs to **include in the local planning process people who are currently experiencing or have formerly experienced homelessness**.
- People with lived experience should determine how local policies may need to be revised and updated to improve the effectiveness of homelessness assistance programs, including participating in **planning and oversight** activities and **developing local competition processes**.
- CoC leaders and stakeholders should also prioritize **hiring people who have experienced homelessness** in areas where their expertise is needed (e.g., peer outreach and support).

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9) Increasing Affordable Housing Supply

- The lack of affordable housing is the main driver of homelessness.
- CoCs play a critical role in **educating local leaders and stakeholders about the importance of increasing the supply of affordable housing** and the specific consequences of the continued lack of affordable housing.
- CoCs should engage local leaders about the harmful effects of the lack of affordable housing and engage leaders around steps such as **zoning and land use reform** that would increase the supply of affordable housing.

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Highlights of the 2023 CoC NOFO

KEY CHANGES FROM FY22

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Parts of the CoC Consolidated Application Submission

CoC Application

- Completed by the Collaborative Applicant. Questions relate to how the CoC planning body, governance structure, overall performance, and the strategic planning process. This part of the application is scored and will determine the order in which CoCs are funded.

Project Applications

- Completed by renewal project recipients and new project applicants. These are the applications that describe what each project is requesting funding to do.

Priority Listing

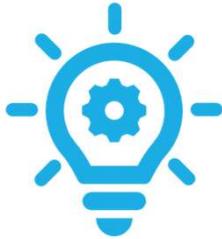
- Completed by the Collaborative Applicant. This list includes all project applications, including the Planning Project. This is also how the CoC tells HUD if it is planning to reallocate funds (take funds from an existing grant and put toward new projects). The CoC must rank all projects except the Planning project and YHDP projects, if applicable.

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Key Changes

- **Due September 28, 2023, at 8pm**
- **CoC Planning Grant increase** – There is a new maximum cap of 5% of the applicable FPRN (increase from 3%). Cannot exceed \$1.5M.
- **New eligible Budget Line Items:**
 - **VAWA Costs Budget Line Item** - Facilitating and coordinating activities to ensure compliance with the emergency transfer plan requirement and monitoring compliance with the confidentiality protections.
 - **Rural Costs Budget Line Item** - Activities that address barriers to transitioning families in rural areas to permanent housing and additional activities to increase capacity to address the unique challenges CoCs face when serving people experiencing homelessness in rural areas.
 - NOTE: HUD defines RURAL AREAS in this CoC NOFO using the same definition that was used in the FY2022 Special NOFO.
 - Applicants wishing to utilize these new BLIs can request a budget modification during the competition to add funds to these line items from an existing line item. Applicants may also request to expand existing renewal grants to add new funding to these BLIs.

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Increased planning grant funds mean that the CoC will have more resources to support the year-round work of the CoC.

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Key Changes

- **Amendment to criteria for qualifying as “homeless”**
 - For purposes of the CoC Program and other HUD programs authorized by the McKinney-Vento Homeless Assistance Act, section 605 of VAWA 2022 amended section 103(b) of the McKinney-Vento Homeless Assistance Act to require HUD to consider as homeless: any individual or family who:
 - **is experiencing trauma or a lack of safety related to, or fleeing or attempting to flee, domestic violence, dating violence, sexual assault, stalking, or other dangerous, traumatic, or life-threatening conditions** related to the violence against the individual or a family member in the individual's or family's current housing situation, **including where the health and safety of children are jeopardized;**
 - has no other safe residence; and lacks the resources to obtain other safe permanent housing.
 - CoC recipients may implement the new definition prior to HUD rulemaking, provided that CoCs update the relevant written standards and policies as needed to reflect the new statutory criteria

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Key Changes

- **YHDP Special Activities**
 - YHDP project applicants can integrate YHDP Special Activities into the project design. YHDP renewal applicants may continue to select previously approved Special YHDP Activities in their project application; however, **YHDP Renewal applicants may also request to add new Special YHDP Activities through their renewal.**
 - If a recipient of YHDP funding determines that changing the project model of their grant would better serve youth experiencing homelessness in the area, the recipient should use the YHDP Replacement option.

Funding & Tiering Information

Funding & Tiering of Projects

- Tier 1 = Tier 1 is equal to **93 percent Annual Renewal Demand (ARD)**
- Tier 2 = The difference between Tier 1 and the maximum amount of renewal, reallocation, Round 1 YHDP Renewal/Replacement, and CoC Bonus funds.
 - Tier 2 does NOT include YHDP Renewal/Replacement projects initially awarded in FY17 YHDP Competition (Round 2) or later, CoC Planning/UFA Costs projects, or projects selected with DV Bonus funds.
- CoC Bonus = 7% of Final Pro Rate Need (FPRN), which is the higher of ARD and Preliminary Pro Rata Need (PPRN)
- In addition, HUD is awarding an additional \$52M in bonus projects specifically for survivors of domestic violence.
 - DV Bonus = 10% of PPRN

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93% ARD in Tier 1 means that this year's NOFO will be highly competitive. Only 93% of the CoC's current funding amount will be "safe" in Tier 1. The CoC will compete for the remaining funds.

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Scoring of Tier 2 ranked projects

- Tier 2 projects will be competitively funded based on a maximum score of 100 points:
 - CoC Score = Up to 50 points
 - Project Ranking = up to 40 points based on how high the project is ranked in Tier 2 and how much in funding is ranked above it
 - Commitment to Housing First= Up to 10 points

- Tier 2 projects may be:
 - Renewals or
 - New projects created through reallocation or
 - New CoC Bonus projects or
 - New DV Bonus projects

- NOFO specifies that the 2-tiered funding approach is to prioritize based on local needs and gaps.

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What does this mean for you?

The Eastern PA CoC may apply for up to \$23,081,862. This includes the ARD + CoC Bonus + DV Bonus + CoC Planning grant.

CoC Number and Name	PPRN	Estimated ARD	Tier 1	CoC Bonus	DV Bonus	CoC Planning
Eastern PA CoC PA-509	\$18,295,223	\$18,975,303	\$17,647,032	\$1,328,271	\$1,829,522	\$948,765
				 FY22 = \$850,795	 FY22= \$1,701,591	 FY22 = \$510,477

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What does this mean for you?

The Western PA CoC may apply for up to \$20,025,177. This includes the ARD + CoC Bonus + DV Bonus + CoC Planning grant.

CoC Number and Name	PPRN	Estimated ARD	Tier 1	CoC Bonus	DV Bonus	CoC Planning
Western PA CoC PA-601	\$12,738,499	\$16,742,265	\$15,570,306	\$1,171,959	\$1,273,849	\$837,113
				FY22 = \$656,735	FY22 = \$1,205,637	FY22 = \$394,041

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Both the Eastern and Western PA CoCs have increased their funding significantly over the past several years.

West CoC funding increased from \$9.4M in 2017 to \$15.4M in 2022.

East CoC funding increased from \$11.9M in 2017 to \$19.5M in 2022.

Submitting a strong CoC application is critical to bringing in new funds for the CoC to serve households experiencing homelessness.

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Scoring of 2023 CoC Application

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Scoring of CoC-level Application

Comparison of Scoring Categories, 2019-2023	2019 NOFA	2021 NOFO	2022 NOFO	2023 NOFO
CoC Coordination and Engagement	56	96	83	85
Project Ranking, Review, and Capacity	29	30	30	27
System Performance	60	23	59	60
Homeless Management Information System	9	11	9	9
Point-in-Time Count	6	3	5	5
Performance and Strategic Planning	40	-	-	-
Housing & Healthcare Coordination	-	10 Bonus	14	14
TOTAL	200	163 + 10	200	200

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CoC Coordination and Engagement

Up to **85 points** to be awarded to CoCs

- that demonstrate **coordination with other systems of care** that serve homeless individuals and families, including **sources of funding other than the CoC Program**;
- **an inclusive and outcome-oriented community process**, including an organization structure(s) and decision-making process for developing and implementing a CoC strategy that is **inclusive of representatives from both the private and public sectors**;
- has a **fair and impartial project review and selection process**; and
- has created, maintained, and built upon a **community-wide inventory of housing** for homeless individuals and families

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CoC Coordination and Engagement

Rating Factor	Max Points
Inclusive Structure and Participation	5
Coordination with Federal, State, Local Private, and other Organizations	2
Ensuring Families are Not Separated	2
CoC Collaboration Related to Children and Youth	3
Addressing the Needs of DV Survivors	5
Addressing the Needs of LGBTQ Individuals	7
Public Housing Authorities	10
Discharge Planning	2
Housing First	10
Street Outreach	3
Criminalization	2
Rapid Rehousing	9
Mainstream Benefits and Other Assistance	2
Utilizing Non-Congregate Sheltering	1
Partnerships with Public Health Agencies	5
Centralized or Coordinated Assessment System and Affirmatively	4*
Furthering Fair Housing (AFFH)	
Advancing Racial Equity in Homelessness	7
Involving Individuals with Lived Experience	5*
Section 3 Requirements for CoCs	-2
Increasing Affordable Housing Supply	1

* = point increase from FY22

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Project Capacity, Review & Ranking

Up to **27 points** to be awarded to CoCs that demonstrate:

- the existence of a **coordinated, inclusive, and outcome-oriented community process** for the solicitation, objective review, ranking, and selection of project applications, and
- **a process by which renewal projects are reviewed for performance and compliance.**

** = point increase from FY22*

Rating Factor	Max Points
Objective Criteria	4
Using System Performance Measures	9*
Use of a Comparable Database to Evaluate DV Providers	1
Rapid Return to Permanent Housing and Severity of Barriers Experienced by Participants	4
Promote Racial Equity in the Local CoC Process	3*
Reallocating Projects	3
Ranking and Selection Process	3

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Project Capacity, Review & Ranking

Objective Criteria: up to 4 points

The CoC must demonstrate it publicly notified applicants and used local competition criteria based on objective criteria:

- Up to 1 of the 4 points for attaching the CoC's local scoring and rating criteria, including point values, that was publicly posted at the time the CoC notified the public it was accepting applications.
- Up to 1 of the 4 points based on the CoC's use of objective criteria (e.g., cost-effectiveness, type of population served, type of housing proposed; commitment to Housing First);
- Up to 1 of the 4 points where the **use of the objective criteria accounted for at least 33 percent of the total points** available for project applications; and
- Up to 1 of the 4 points for use of more than one objective criterion.

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Project Capacity, Review & Ranking

Using System Performance Measures: up to 9 points

The CoC must demonstrate it publicly notified applicants and used local competition criteria based on SPMs:

- Up to 2 of the 9 points for attaching the CoC's local scoring and rating criteria, including point values, that included outcome measures related to CoC SPMs;
- Up to 3 of the 9 points based on the CoC's use of measures related to SPMs (e.g., returns to homelessness, first-time homeless, jobs and income growth) in its local review, selection, rating process;
- Up to 2 of the 9 points where **the use of the measures related to system performance accounted for at least 20 percent of the total points** available for project applications; and
- Up to 2 of the 9 points for use of more than one measure related to system performance criteria, including rapid returns to permanent housing

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Homeless Management Information System (HMIS)

Up to **9** points will be awarded to CoCs that demonstrate the existence of a **functioning HMIS, and that victim service providers user comparable databases**, that facilitates the collection of information on homelessness using residential and other homeless services and stores that data in an electronic format.

Rating Factor	Maximum Points
Housing Inventory Count	1
Comparable Database for DV Providers	2
Bed Coverage	4
Longitudinal Systems Analysis (LSA)	2

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Point-in-Time Count

Up to **5** points will be awarded to CoCs that **collect, use and submit 2023 PIT Count data.**

Rating Factor	Maximum Points
PIT Count and Data Submission	3
Effectively Count Youth	2

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System Performance

Up to **60** points will be awarded to CoCs that have CoC systemwide performance related to reducing homelessness.

Rating Factor	Maximum Points
Reducing the Number of Homeless Individuals and Families	12*
Reduction in the Number of First-time Homeless	3
Length of Time Homeless	13
Successful Permanent Housing Placement or Retention	13
Returns to Homelessness	8
Jobs and Income Growth	7
Submitting SPMs on Time	4

* = point increase from FY22

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Coordination with Housing and Healthcare

Up to **14** points will be awarded to CoCs that **submit new PSH, RRH, and Joint TH/RRH Component applications demonstrating coordination with housing providers and healthcare organizations.**

Rating Factor	Maximum Points
Leveraging Housing Resources	7
Leveraging Healthcare Resources	7

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Leveraging Housing Resources up to 7 points

- CoCs will receive full points by demonstrating that they have applied for a PSH, RRH, and Joint TH/RRH Component project that utilizes housing subsidies or subsidized housing units not funded through the CoC or ESG funding. Programs must document these agreements with letter of commitments or formal contracts/documents.
- In the case of PSH, must leverage housing resources for at least 25% of the units included in the project
- In the case of RRH, must serve at least 25% of program participants with leveraged housing resources

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Leveraging Healthcare Resources up to 7 points

- These points are available for CoCs that demonstrate through a written commitment from a health care organization that:
 - In the case of a substance use treatment or recovery provider, it will provide access to treatment or recovery services for all program participants who qualify and choose those services; OR
 - The value of assistance being provided is at least an amount that is equivalent to 25% of the funding being requested for the project, which will be covered by the healthcare organization.

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New Projects

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New Projects

Eligible **Bonus & Reallocation** projects:

- Permanent Supportive Housing (PH-PSH)
- Rapid Re-Housing (PH-RRH)*
- Joint TH and PH-RRH (Joint TH/RRH)*
- Dedicated HMIS project
- SSO to develop or operate a coordinated entry system (SSO-CE)*
- Expansion project
- Transition Grant

All new projects will be reviewed by HUD to determine if they meet project quality threshold requirements

*Project types also eligible for the DV Bonus

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Permanent Supportive Housing (PSH)

- Permanent Supportive Housing (PSH) is permanent housing with indefinite leasing or rental assistance paired with supportive services to assist persons experiencing homelessness and have a disability or families with an adult or child member with a disability achieve housing stability.
- New **PH-PSH projects in the Eastern/Western PA CoCs** must serve :
 - Persons experiencing **chronic homelessness** at the time they initially enroll in the project.

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PSH: Passing HUD threshold review

HUD **project quality threshold** for Permanent Supportive Housing. One point for each of the following and must receive at least **4 out of 5 points to pass threshold**.

- The type of housing proposed, including the number and configuration of units, will fit the needs of the program participants (e.g., two or more bedrooms for families).
- The type of supportive services that will be offered to program participants will ensure successful retention in or help to obtain permanent housing, including all supportive services regardless of funding source.
- Plan for ensuring access to /connection with mainstream benefits
- Program participants are assisted to obtain and remain in permanent housing in a manner that fits their needs
- The average cost per household served is reasonable, meaning that the costs for housing and services provided by the project are consistent with the population the project plans to serve.

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PSH: Chronic Dedicated

Beds Dedicated to Chronically Homeless Individuals and Families: A permanent supportive housing bed that is dedicated specifically for use by chronically homeless individuals and families within a CoC's geographic area.

When a program participant exits the project, the bed must be filled by another chronically homeless participant unless there are no chronically homeless persons located within the CoC's geographic area.

- **Reminder:** While the disability of a child may qualify the household for PSH, a household does not meet the chronic definition if the child is the household member with the qualifying disability.

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Rapid Re-Housing (PH-RRH)

- Rapid Rehousing provides supportive services and short or medium-term tenant-based rental assistance to help an individual or family experiencing homelessness, with or without disabilities, move as quickly as possible into permanent housing and achieve stability in that housing.
- In the Eastern/Western PA CoCs, new **PH-RRH projects** may serve persons who qualify as homeless under paragraphs (1) or (4) of 24 CFR 578.3.

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Rapid Re-Housing (PH-RRH)

- Persons who qualify as homeless under paragraphs (1) or (4) of 24 CFR 578.3 (HUD Homeless Definition) include:
 - **Category 1:** persons residing in a place not meant for human habitation; residing in an emergency shelter or coming directly from the streets;
 - **Category 4:** persons fleeing or attempting to flee domestic violence, human trafficking, sexual assault and stalking situations

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PH-RRH: Passing HUD threshold review

HUD **project quality threshold** for Rapid Rehousing projects. One point for each of the following and must receive at least **4 out of 5 points to pass threshold**.

- The type of housing proposed, including the number and configuration of units, will fit the needs of the program participants (e.g., two or more bedrooms for families).
- The type of supportive services that will be offered to program participants will ensure successful retention in or help to obtain permanent housing, including all supportive services regardless of funding source.
- Plan for ensuring access to /connection with mainstream benefits
- Program participants are assisted to obtain and remain in permanent housing in a manner that fits their needs
- The average cost per household served is reasonable, meaning that the costs for housing and services provided by the project are consistent with the population the project plans to serve.

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Joint Transitional Housing/ Rapid Re-Housing Component (TH/RRH)

- The Joint TH and PH-RRH component project (also known as TH-RRH) combines two existing program components—transitional housing and permanent housing-rapid rehousing—in a single project to serve individuals and families experiencing homelessness.
- Funding limited to:
 - Leasing of a structure or units, and operating costs to provide transitional housing;
 - Short- or medium-term tenant-based rental assistance on behalf of program participants to pay for the rapid rehousing portion of the project
 - Supportive Services
 - HMIS
 - Admin
- Grantee must be able to provide both components, TH and RRH
- Participants may choose to receive only one of the components

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Joint TH/RRH

May be appropriate for:

- Locations with large number of people living in unsheltered locations – provide temporary low-barrier housing while helping to quickly move to permanent housing.
- Communities that lack safe crisis housing for people fleeing domestic violence to access while searching for a safe permanent place to reside.
- Youth have high rates of unsheltered homelessness – it provides a tool to develop projects tailored to the unique developmental needs of youth.

But projects are not limited to the items above.

Joint TH/RRH: Passing HUD threshold review

Eligibility follows PH-RRH guidelines.

HUD project quality threshold for Joint TH and PH-RRH: 1 point for each of the following – project must receive 6 out of 8 to pass threshold.

- The type of housing proposed, including the number and configuration of units, will fit the needs of the program participants (e.g., 2 or more bedrooms for families)
- **Provide enough RRH to ensure that at any given time a program participant may move from TH to PH. This may be demonstrated by identifying a budget that has 2x resources for the RRH portion of the project than the TH portion, by having 2x as many PH-RRH units at a point in time as TH units, or by demonstrating that the budget and units are appropriate for the population being served by the project. (worth 2 out of 8 threshold points)**
- Supportive services offered will ensure successful retention or help to obtain permanent housing
- Plan for ensuring access to /connection with mainstream benefits
- Program participants are assisted to obtain and remain in permanent housing in a manner that fits their needs
- Adheres to a housing first model
- The average cost per household served is reasonable, meaning that the costs for housing and services provided by the project are consistent with the population the project plans to serve.

New Projects: Funding

- “Screen 6A. Funding Request” Question 2 is where you will select the source of funds. ***If selected for a new project, the CoC will inform you what “pot” you are applying under.***
- There are various options regarding funding for new projects depending upon the project type for which you are applying.

	Reallocation	Bonus	Reallocation + Bonus	DV Bonus
PH-PSH	YES	YES	YES	NO
PH-RRH	YES	YES	YES	YES
Joint TH and PH-RRH	YES	YES	YES	YES
SSO-CE	YES	YES	YES	YES
HMIS	YES	YES	YES	NO

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New Projects – Leveraging

- HUD NOFO includes an opportunity for CoCs to be awarded up to 14 points in the scoring of their CoC application for submitting RRH and/or PSH project applications that leverage non-CoC resources to cover housing and healthcare costs.
- Leveraging housing costs:** 7 points will be awarded to the CoC if a new project application includes housing subsidies or subsidized housing units for at least 25% of the units (PSH) or at least 25% of the participants in the project (RRH).
 - These housing resources may come from private organizations, state/local government, Public Housing Agencies, including use of a set aside or limited preference, Faith-Based organizations, and/or Federal programs other than the CoC or ESG Programs. Examples of leveraging housing resources may include: an allocation of Section 8/ Housing Choice Vouchers from your local Public Housing Authority, versus utilizing CoC funding to provide Rental Assistance; an allocation of units at a Low Income Housing Tax Credit building that provides subsidized housing; among other opportunities.

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New Projects – Leveraging

- **Leveraging healthcare costs:** 7 points will be awarded to the CoC if a new project application includes non-CoC resources to cover at least 25% of healthcare related costs.
 - This includes healthcare resources that are direct contributions from a public or private health insurance provider to the project, or provision of health care services by a private or public organization tailored to the program participants of the project. Examples of leveraging healthcare services may include: in the case of a substance abuse treatment or recovery provider, it will provide access to treatment or recovery services for all program participants who qualify and choose those programs. Services may also be mental/behavioral health or other types of services.
- **New projects are encouraged to partner with community partners to leverage 25% or more of the project’s housing and/or healthcare needs through community partnerships.**

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Tip: New projects that bring in housing or healthcare leveraging are much more likely to be selected by the Funding Committee, as leveraging factors heavily into how the Funding Committee evaluates new projects.

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Match

- **25% match requirement** (except for leasing costs)
- Project applications that include **third-party in-kind match** commitment on the “Sources of Match” screen have a separate “7A Attachments” screen that should be used to attach Memorandum of Understand (MOU) or Memorandum of Agreement (MOA) documentation between the applicant’s organization and the organization providing the in-kind match.

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New Projects - Timelines

- New Project RFP released on July 11th. Preliminary Applications due on **Wednesday, August 9th**.
- Funding Committee will notify selected new projects by **Friday, August 25th**.
- There will be a mandatory new project briefing on **Tuesday, August 29th** from 1pm-2:30pm for selected applicants.
- Selected applicants will submit their e-snaps new project application to DMA for review, following the timeline indicated in the CoC’s award letter.
 - New project application esnaps drafts will be due to DMA for feedback by **9/6/23**.
 - DMA will return feedback on new project apps by **9/13/23** and final apps will be due in esnaps by **9/19/23**.
 - Please plan accordingly!

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New Projects – Project Selection

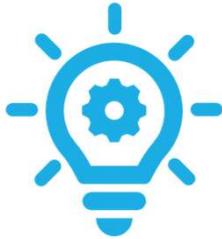
- New project thresholds and selection criteria/scoring factors can be found in the new project RFP. The Funding Committees score and select new projects based on these factors.
- New project scoring tool used by Funding Committee can be found on CoC website NOFO Competition pages (for reference):
 - East: <https://pennsylvaniacoc.org/eastern-pa-coc-2023-coc-nofo-competition>
 - West: <https://pennsylvaniacoc.org/western-pa-coc-2023-coc-nofo-competition>

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New Projects: Guides

- **USE THE GUIDES AND DETAILED INSTRUCTIONS.**
- HUD has yet to post the updated instructions.
- You should be able to access them here when they are posted:
<https://www.hudexchange.info/programs/e-snaps/#Project>
- There are various options, including Transition Grants, Expansion and DV Bonus, that may apply to new projects.
- Applicants should carefully review the instructional guides in order to answer questions appropriately.

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Tip: If you are considering applying for a new project, **we strongly recommend that you review the CoC gaps analysis** to identify key needs and gaps in your community. The Funding Committee uses the gaps analysis data when reviewing new project applications (e.g., what is the need for this project?)

West:

<https://pennsylvaniacoc.org/resources/western-pa-coc-2023-gaps-analysis>

East: <https://pennsylvaniacoc.org/resources/eastern-pa-coc-2023-gaps-analysis>

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Tip: In the Western PA CoC specifically, the Funding Committee has not received sufficient applications over the past few years to apply for the full CoC Bonus.

We encourage anyone interested in a new project (or expansion) to apply!

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DV Bonus

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DV Bonus: Overview

- \$52 million available. CoC may apply for up to 10 percent of its Preliminary Pro Rata Need (PPRN), or a minimum of \$50,000 to create DV Bonus projects
- A CoC may apply for the following types of projects:
 1. **Rapid Re-housing (PH-RRH) and Joint TH/RRH** projects dedicated to serving survivors of domestic violence, dating violence, **sexual assault** or stalking (***may apply for more than 1 provided that each application is for at least \$50K***)
 2. **SSO Projects for Coordinated Entry (SSO-CE)** to implement policies, procedures, and practices that equip the CoC's coordinated entry to better meet the needs of survivors of domestic violence, dating violence, sexual assault, or stalking (e.g., to implement policies and procedures that are trauma-informed, client-centered or to better coordinate referrals between the CoC's coordinated entry and the victim service providers coordinated entry system where they are different). (***may apply for only 1***)

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DV Bonus: Eligible Project Types

- Projects can be new stand-alone project
- Projects can be new project that is an expansion of an existing project
 - Existing project does not have to be dedicated to DV, but must dedicate beds funded through DV Bonus for DV
- Budget can only use DV Bonus funds; not eligible to combine reallocation or CoC Bonus funding in the new project
- Renewal projects originally awarded under a previous year's DV Bonus must continue to serve survivors of domestic violence, dating violence, sexual assault, and stalking.
- Projects must enter data into their HMIS-comparable database. The project budget may include HMIS funding to cover the cost of the HMIS-comparable database.

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DV Bonus: Project Scoring

Point structure for scoring DV Bonus projects. Projects to be scored on a 100-point scale:

- Joint TH/RRH & PH-RRH
 - 50 points- in direct proportion to the score received on the CoC Application
 - 10 points – how the CoC collaborates with victim service providers
 - 10 points – the need for the project
 - 15 points – quality of the project application experience
 - 8 points – demonstration of inclusion of victim-centered practices
 - 7 points – how the program will involve survivors with lived expertise in the policy and program development

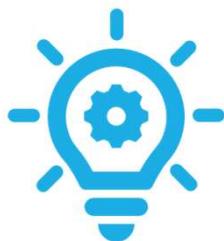
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DV Bonus: Project Scoring

Point structure for scoring DV Bonus projects. Projects to be scored on a 100-point scale:

- SSO-CE
 - 50 points - in direct proportion to the score received on the CoC Application
 - 10 points – how the CoC collaborates with victim service providers
 - 25 points – need for the project
 - 15 points – how the program will involve survivors with lived expertise in the policy and program

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If you apply for a DV Bonus project and are selected by the CoC, you will have to work with the CoC to draft several narrative responses that are required within the CoC application (in addition to your new project application in e-snaps).

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Transition Grants

(RENEWAL REALLOCATES TO CREATE NEW)

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Transition Grants

- A grant to fund a **new project to transition an eligible renewal project** being eliminated through **reallocation** from one program component to another **over a 1-year period**
- A Transition Grant cannot also be an Expansion or a Consolidation.
- Reallocate the existing eligible renewal component to one of the **eligible new project components**: PSH, RH, Joint TH/RRH, dedicated HMIS, or SSO-CE
- Must be the **same recipient** for the eligible renewal grant(s) being eliminated

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Transition Grants

- Will have **one year to fully transition** from the original component to the new component and this will take place during the transition grants normal operating year
- To create a Transition Grant, the CoC must **wholly eliminate** one or more projects and use those funds to create the single, new transition grant.
- Transition grants in this Competition are **eligible for renewal** in subsequent fiscal years for eligible activities of the new program component
- To be eligible to receive a transition grant, the renewal project applicant must have the consent of its Continuum of Care and meet the standards
- **By the end of the FY23 operating year, the recipient must be fully operating the new program component.**

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Transition Grants

- **CoC grantees interested in transition grants must apply through the new project RFP.**
- *(Once approved by the CoC)* To apply, do the following in e-snaps:
 - Create a new project application in e-snaps.
 - Attach a copy of the most recently awarded renewal project application.
- Screen 3A, Question 7 –indicate that your project is a Transition Grant if this applies to you. You will then need to list all of the projects that will be “expiring” under the Transition Grant. There is also a space for a brief description.
- Screen 3A, Question 7B- Include the following in your narrative on how the transition will occur:
 - a. how you will reduce activities in the old renewal component as it transitions to the new component, including the plan for ensuring existing program participants do not become homeless;
 - b. estimated date the project will be fully operating as the newly awarded component within the one-year grant term.

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Transition Grants

- Other than Question 7 on Screen 3A, fill out the application describing the **details of the new project only**.
- Budget charts, housing units, households served, dedicated beds, Housing First, etc., should be filled out according to **how the new project will run once it is fully operating**.

Instructions:

- HUD has yet to post the updated instructions.
- You should be able to access them here when they are posted:
<https://www.hudexchange.info/programs/e-snaps/#Project>

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Expansion Projects

(RENEWAL EXPANDS UNITS/SERVICES THROUGH NEW PROJECT)

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Expansion Projects

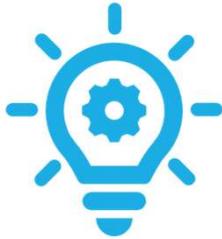
- HUD will allow project applicants to apply for a new expansion project under DV Bonus, reallocation, and CoC bonus processes.
- A renewal project applicant may submit a new project application to expand current operations **by adding units, beds, persons served, services** provided to existing program participants, or in the case of HMIS, increase the current HMIS grant activities within the CoC's geographic area.
- Under this type of request, for the new expansion project to be selected for conditional award the renewal project application must also be selected for conditional award.
- HUD will not fund capital costs (i.e., new constructions, rehabilitation, or acquisition) and HUD will only allow a 1-year funding request.

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Expansion Projects

- **CoC grantees interested in expanding their existing renewal must apply through new project RFP.**
- *(Once approved by the CoC)* To apply, do the following in e-snaps:
 1. Submit **Renewal** project application that mirrors the current project eligible for renewal **AND**
 2. Submit **New** project application(s) with the expanded activities
- Expansion is covered on esnaps Screen 3C- Project Expansion Information”
- Instructions:
 - HUD has yet to post the updated instructions. You should be able to access them here when they are posted: <https://www.hudexchange.info/programs/e-snaps/#Project>

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Tip: If you have an existing CoC renewal project that is meeting a critical need in your community and is performing well (including performance and grant management), consider applying for an expansion grant to add units or services.

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Renewal Projects

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Renewal Projects: Review/Update

- The Detailed Instructions (once available) will include a list of the screens that you should review or update.
- Throughout the application, an asterisk (*) is an indication that you may need to provide a response or update information. Look for the symbol * to ensure that you have not missed providing a required response.
- Screens that require annual updates:
 - Recipient Performance Screen
 - Renewal Expansion Screen
 - Renewal Grant Consolidation Screen
 - Screen 3A. Project Detail
 - Screen 6I. Sources of Match
 - All of Part 7: Attachments and Certification
 - All of Part 8: Submission Summary

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Renewal Projects: Submit Without Changes

- Submit Without Changes is an option.
- The Submit Without Changes screen is at the end of the application.
- If you want to make any changes in your application, you will need to navigate to the Submit Without Changes screen. Once there, you will be able to indicate whether you want to make changes by answering question 2.
- If you indicate that you want to make changes in question 2, you will be able to select the screens that you would like to edit.
- You must also provide a description of the change you have made on this screen.

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Renewal Projects: Match

Match:

- On the **7A Attachment screen**, project applications that include third-party **in-kind** match commitment on the “Sources of Match” screen have a **requirement for a Memorandum of Understanding (MOU) or Memorandum of Agreement (MOA) to be attached.**
- Match letters – not referenced in the instructions but based on previous years we suggest that you ensure they are updated in your files and that the dates and amounts on the Match letters are updated. This will be needed for contracting.

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Process: Renewal Applications

As of today 7/26/23, e-snaps is not yet open. It should be open by end of July (per HUD). DMA will send out instructions and timelines ASAP once e-snaps is open. CoC grantees will likely have around 2 weeks to complete their renewal applications in esnaps.

By (Exact Date TBD– Will likely be August 14th):

Submit the following to the Dropbox link provided to you via email:

- PDF(s) of each of your **completed** Project Application(s), exported from e-snaps
- **Check the Submission Summary to make sure ALL sections have been completed**
- FILENAME: 2023 Renewal App – Agency Name – Project Name

*****REMINDER:** If planning for grant consolidation, please request approval from HUD Rep ASAP and notify the CoC (more info on consolidation in upcoming slides)

DO NOT SUBMIT THE APPLICATION ON ESNAPS (YET)

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Process: Renewal Applications

By (DATE TBD – early September; around 9/5):

You will receive a project review form with required corrections.

By (DATE TBD – mid September; around 9/12)

Or within 5 working days of receipt of review, whichever is sooner, you must **submit** your corrected application **on e-snaps**.

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Renewal Projects: Guides

- **USE THE GUIDES AND DETAILED INSTRUCTIONS.** These documents will provide you with the information you need.
- HUD has yet to post the updated instructions.
- You should be able to access them here when they are posted:
<https://www.hudexchange.info/programs/e-snaps/#Project>
 - **Tip:** Just focus on the few pages assigned to your project type!
- First-time renewals will need to set up the application. Use the information from the new project application that was submitted last year.
- Other renewals will be able to import information.

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Consolidation

(MERGING MULTIPLE PROJECTS INTO ONE SINGLE PROJECT)

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Consolidation

- Eligible renewal project applicants will have the ability to **consolidate two or more** eligible renewal projects - **but no more than ten projects** - into one project application during the application process
- Applicants can pursue multiple consolidations
- The projects being combined during a grant consolidation will continue uninterrupted. There is a formula to determine the time period during which the new consolidated project will run.
- Projects must have the **same recipient** and be for the **same component**

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Consolidation

- HUD **will not permit** projects with the following characteristics to consolidate:
 - outstanding audit or monitoring findings;
 - outstanding obligation to HUD that is in arrears;
 - unresolved construction delays;
 - history of poor financial management/drawdown issues;
 - history of low occupancy levels, or lack experience in administering the project type; or
 - or other capacity issues.

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Consolidation

- Not allowed:
 - HUD will **not permit a transitional housing and a permanent housing project to consolidate** to form a Joint TH/RRH component project
 - HUD will **not permit a transition grant to be consolidated** with any other project
 - A YHDP Renewal project **cannot consolidate with a non-YHDP project.**
- Project applications for the grants that are proposed to be consolidated **will be ranked with a unique rank number for each project, and if all those grants are selected**, HUD will award the single surviving grant based on its ranked position to include the amount of funding of all consolidated grants.
 - If one of the grants proposed to be consolidated is found to be ineligible for consolidation or is not selected, HUD will award all grants that are eligible for renewal and selected as separate grants

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Consolidation

- Additional considerations:
 - BLIs for the consolidated project application submitted **exactly match the sum of the BLIs for each of the individual projects** as they appear on the GIW posted to the HUD Exchange;
 - expiring grant numbers and operating start and end dates for the projects that are consolidating are provided;
 - Current operating end dates end in CY 2024

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Consolidation

- *(Once approved by the CoC)* To apply, do the following in e-snaps:
 - must **submit separate renewal project applications** for each of the grants that are proposed to be consolidated
 - Completed requested information on the “Renewal Grant Consolidation Screen” in e-snaps

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Renewal Projects: Consolidation

- HUD has yet to post the updated instructions.
- You should be able to access them here when they are posted:
<https://www.hudexchange.info/programs/e-snaps/#Project>

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Appeals

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Appeals

- The 2023 Funding Policies outline the CoC's appeal policies related to renewal scoring (renewal scoring process concluded earlier this summer), new project selection, and reallocation.
- Funding Policies can be found on the CoC 2023 NOFO pages:
 - East: <https://pennsylvaniacoc.org/eastern-pa-coc-2023-coc-nofo-competition>
 - West: <https://pennsylvaniacoc.org/western-pa-coc-2023-coc-nofo-competition>

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E-snaps Tips & Resources

RENEWAL & NEW PROJECT APPLICATIONS

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Resources for e-snaps

- Visit HUD's e-snaps 101 Toolkit page: <https://www.hudexchange.info/resource/6170/esnaps-101-toolkit/>
 - Glossary & icons explanations
 - Checklist for getting started
 - Creating an e-snaps user profile
 - Requesting access to e-snaps
 - Giving access to e-snaps to staff
- Visit HUD's e-snaps 201 Toolkit page: <https://www.hudexchange.info/resource/6171/esnaps-201-toolkit/>
 - Updating the Applicant Profile
 - Accessing project applications
 - Video
 - Written Guide
 - Common e-snaps issues

HUD has provided both "Detailed Instructions" and "Navigational Guides" – be sure to review those documents:

- Main e-snaps CoC application page: <https://www.hudexchange.info/programs/e-snaps/>
- Renewal Application, New Project, Consolidation, and Transition Project Detailed Instructions and Navigational Guides will be posted here when available: <https://www.hudexchange.info/programs/e-snaps/#Project>

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Tip: The Detailed Instructions and Navigational Guides are your friends! When in doubt, check these resources first.



Detailed Instructions: guidance on how to respond to each question/what should be included

Navigational guides: how to navigate through the screens. Good resource if you are stuck!

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Submission Tips

- Must complete the Applicant Profile
- Check the Submissions Summary page – if there are any red **Xs**, go back and fix those
- After you make your edits/corrections, click “Complete” on the Submission Summary page. If you don’t click on “Complete” you will not be able to access your renewal application.
- Visit this page for the Project Applicant Profile Navigational Guide and instructions for filling out HUD Form 2880:
<https://files.hudexchange.info/resources/documents/Updating-the-Applicant-Profile.pdf>
- HUD Form 2880 is in the Applicant Profile – the grant amounts will auto-fill from the application.
- Code of Conduct: Check your profile to see if it is attached. Can also check the HUD list of approved Codes of Conduct.
https://www.hud.gov/program_offices/spm/gmomgmt/grantsinfo/conductgrants

Submission Tips

- If there are multiple parts in one question, number/letter each response section. Adequately answer all parts and stick just to what the questions asks for.
- Each application section is standalone, so if you are building on something already mentioned, be sure to reference that specific question number.
- If a narrative question requests “actions” or “strategies”, you must identify specific examples.

Contact Information

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Contact Information

- Questions for the CoC/DMA: easterncoc@pennsylvaniacoc.org or westerncoc@pennsylvaniacoc.org
- When in doubt, you can email the CoC first and we will work to assist.
- General about the CoC Program Competition, or esnaps issues, must be submitted to: cocnofo@hud.gov
 - Esnaps issues related to competition must be submitted to email address above (not through AAQ).
 - Applicants experiencing technical difficulty should contact CoCNOFO@hud.gov immediately for assistance and document their attempts to obtain assistance.

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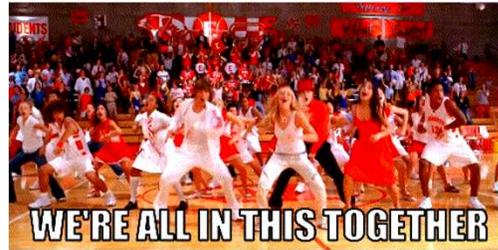
Contact Information

- CoC email addresses are fastest way to reach us, but you can also call DMA office and someone will get back to you: (215) 576-1558
- DMA Team you may hear from during NOFO:
 - Leigh Howard
 - Jessica Sones
 - Christy Rubenstein
 - Helen Kelly
 - Fern Cutler
 - Mary Penny (East)
 - Ciarra Johnson (West)

CoC NOFO Competition Webpages

- East: <https://pennsylvaniacoc.org/eastern-pa-coc-2023-coc-nofo-competition>
- West: <https://pennsylvaniacoc.org/western-pa-coc-2023-coc-nofo-competition>

HAPPY 2023 NOFO SEASON!!



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QUESTIONS

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