



Overview of the 2024 CoC NOFO Competition for the Eastern PA CoC and Western PA CoC (PA Balance of State CoCs)

PRESENTED BY:

DMA - DIANA T. MYERS AND ASSOCIATES, INC.

8/7/24

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DMA Team

- PA Department of Community and Economic Development (DCED) is the CoC Collaborative Applicant
- DMA (consultant for Eastern/Western PA CoCs) supports the CoC NOFO process, under contract with DCED
- DMA Team you may hear from during NOFO:
 - Leigh Howard
 - Jessica Sones
 - Christy Rubenstein
 - Lauren Whitleigh
 - Fern Cutler
 - Maria Williams
 - Mary Penny (East)
 - Ciarra Johnson (West)
 - Ivy McClintock (West)

High-Level CoC NOFO Overview

High-Level Overview

- Each year*, the CoC applies to HUD for funding through the CoC Notice of Funding Opportunity (NOFO) Competition.
- CoC funds are competitive. Each CoC is eligible to apply for a maximum amount of money, but only a portion of these funds is “guaranteed”/ “safe”.
- As part of the NOFO Competition, the CoC submits renewal project applications (existing CoC grantees that wish to renew their funding) and new project applications.

**This has changed. More on this in a bit.*

High-Level Overview

- Prior to submitting the CoC's application to HUD for funding through the CoC NOFO, the CoC facilitates a local funding competition. This local competition includes:
 - Evaluating the performance of renewal projects (existing CoC grantees) to determine which renewal projects will be submitted to HUD for funding, and how they will be ranked.
 - Soliciting and selecting new projects. When HUD releases the NOFO, they indicate how much new funding each CoC is eligible to apply for.

High-Level Overview

- HUD uses a 2-Tier system when awarding funding.
 - Tier 1 = “Safe” funds
 - Tier 2 = Competitive funds
 - All CoCs nationally compete for their projects in Tier 2.
- Once the CoC evaluates renewal project applications and selects new project applications to be submitted to HUD, CoCs are required to rank all projects
 - Example: If the CoC is submitting 50 projects to HUD, projects are ranked 1 to 50.
 - Projects are ranked/prioritized by the CoC based on locally established funding priorities and policies.
 - Once the CoC completes its ranking, some projects will fall into Tier 2.

Parts of the CoC Consolidated Application Submission

CoC-level Application

- Completed by the Collaborative Applicant.
- Questions relate to how the CoC planning body, governance structure, overall performance, and the strategic planning process.
- This part of the application is scored and will determine the amount of funding each CoC receives.

Project Applications

- Completed by renewal project applicants and new project applicants.
- These are the applications that describe what each project is requesting funding to do.
- Renewal project applicants and new project applicants must apply through their local CoC Competition and be accepted by the CoC. If accepted, they then apply through e-snaps (HUD's application system).

Priority Listing

- Completed by the Collaborative Applicant.
- This list includes all project applications.
- The CoC must rank all projects except the Planning project and YHDP projects. This is also where the CoC tells HUD if it is planning to reallocate funds (take funds from an existing grant and put toward new projects).

Key Changes in the FY24 CoC NOFO

Important Update: 2-Year NOFO

- **HUD is moving to a 2-year NOFO Competition.**
- **What will CoCs have to submit for FY2024?**
 - FY2024-2025 CoC Application - **CoCs will only have to submit one CoC-Level Application that will be applicable to the FY2024 and FY2025 funds.**
 - FY2024 Project Applications - CoCs will submit project applications for:
 - **New projects**, including: CoC Bonus/Reallocation, DV Bonus/Reallocation, and YHDP Replacement/Reallocation projects
 - **Renewal projects**, including: CoC, DV, and YHDP Renewal projects with grants expiring in Calendar year 2025 (between January 1, 2025 and December 31, 2025) and which are eligible for renewal
 - FY2024 Priority Listing (including Certification of Consistency with the Consolidated Plan)
- **FY2024 Deadline: October 30, 2024 by 8:00PM EST**

Important Update: 2-Year NOFO

- **What will CoCs have to submit for FY2025?**
 - FY 2025 Renewal project applications for grants that were not funded in FY 2024 that have an expiration date in CY 2026 (between January 1, 2026, and December 31, 2026)
 - New project applications created through:
 - CoC and/or DV Reallocation
 - YHDP Replacement and/or Reallocation
 - Bonus, if available
 - DV Bonus, if available
 - FY 2025 Priority Listing, if Bonus Funding available
 - Updated Certification of Consistency with the Consolidated Plan to reflect any additional projects being submitted
- **FY2025 Deadline: August 29, 2025**

Important Update: 2-Year NOFO

- **What does this mean for project applicants?**
- **CoC renewal project applicants:**
 - If your CoC grant expires in Calendar Year 2025 (which applies to most 1-year CoC grants) you will only need to submit a renewal application in the 2024 CoC Competition. If your project is awarded in the 2024 CoC Competition, your project will be automatically renewed in the 2025 CoC Competition if HUD has sufficient funds available.
 - If your CoC grant does NOT expire in 2025, OR if you have a new project that will be renewing for the first time in 2025, the CoC will work with you to submit a renewal application in the 2025 CoC Competition.
- **New projects:**
 - There may not be an opportunity for new projects in 2025. This will depend on a) whether the CoC has any new funds available through reallocation, and b) whether HUD makes any new funds available through Bonus funds.

Other Key Changes

- **FY24 Application: Due October 30th, 2024**
- **Tier 1** (safe amount) is set at 90% Annual Renewal Demand/ARD this year (compared to 93% ARD last year)
 - This means that the national CoC Competition will be more competitive this year.
- Larger amounts available this year for **CoC Bonus** and **DV Bonus**
 - This means that CoCs will have more new project funds available for their local competitions.

Other Key Changes

- **DV Restriction:** HUD requires that funding reallocated from projects previously funded with DV Bonus funding be used for projects meeting the same requirements as a DV bonus project (reallocated funding must be used for RRH, TH-RRH, SSO-CE projects serving DV survivors). SSO-CE DV Bonus renewals cannot be reallocated.
- **Cost of Living Adjustments for Supportive Service Activities**
 - HUD is applying cost of living adjustments to supportive service activities and other staffing-focused budget lines in renewal amounts to help afford the increasing cost of operations.

Other Key Changes

- **Youth Homelessness Demonstration Program (YHDP):**
 - YHDP Renewal projects and YHDP Replacement projects, including YHDP Reallocation projects, are **non-competitive** and will not be ranked by the CoC.
 - HUD requires funding reallocated from projects previously funded with YHDP funding to be used for projects serving the same subpopulation.



A 2-year NOFO means that most existing CoC grantees will not have to submit a renewal application in 2025.

It also means the CoCs will have more capacity to advance strategic work to address homelessness in the “off year”.

Policy Priorities

1) Ending Homelessness for all Persons:

- **Identify, engage and effectively serve** all persons experiencing homelessness;
- **Measure performance** based on local data that consider the **challenges faced by all subpopulations** experiencing homelessness in the geographic area;
- **Partner with housing, healthcare, and supportive services providers** to expand housing options;
- Use local **data to determine the characteristics** of individuals and families with the **highest needs and longest experiences of homelessness** to develop **housing and supportive services tailored** to their needs.

2) Using a Housing First Approach

- Housing First prioritizes **rapid placement** and stabilization in permanent housing and **utilizes housing as a platform for providing supportive services that improve a person's health and well-being.**
- CoC Program funded projects **should help individuals and families move quickly** into permanent housing **without preconditions** and ensure that **participants can choose the services they need** to improve their health and well-being and remain in their housing.
- CoCs should **engage landlords and property owners to identify housing units** available for rapid rehousing and permanent supportive housing participants, **remove barriers** to entry, and adopt **client-centered service methods.**
- HUD encourages CoCs to **assess how well** Housing First approaches are being implemented in their communities.

3) Reduce Unsheltered Homelessness

- In recent years, the number of people experiencing unsheltered homelessness has risen significantly.
- **CoCs should explore all available resources**, including CoC and ESG funded assistance, housing subsidies, health care programs, and other supportive services to improve unsheltered people's wellbeing and help them move as quickly as possible to permanent housing.
- CoCs should work with law enforcement and their state and local governments to **enlist their support** for housing people residing in encampments and **avoid practices that criminalize homelessness**.
- CoCs should use their **Coordinated Entry process** to promote participant choice, coordinate homeless assistance and mainstream housing and services, and ensure people experiencing homelessness receive assistance quickly.

4) Improving System Performance

- CoCs should be assessing the performance of all homelessness projects using system performance measures (e.g., average length of homeless episodes, rates of return to homelessness, rates of exit to permanent housing destinations) to **determine their effectiveness in serving people experiencing homelessness, including their cost-effectiveness.**
- The CoC Competition includes several options to help CoCs improve their effectiveness, including reallocation, expansion, and transition grants, and CoC's should **take advantage of these options to improve their overall performance.**
- CoCs should also look for opportunities to implement **continuous quality improvement** and other process improvement strategies.

5) Partnering with Housing, Health & Service Agencies

- Using cost performance and outcome data, CoCs should improve how all available resources are utilized to end homelessness.
- To maximize mainstream and other resources, HUD encourages CoCs to:
 - a) Work closely with health care systems and agencies**
 - b) Partner closely with PHAs and other housing organizations**
 - c) Partner with local workforce development centers
 - d) Work with Tribal organizations to ensure that Tribal members can access CoC-funded assistance (where applicable)

6) Racial Equity

- In nearly every community, **Black, Indigenous, and other people of color are substantially overrepresented** in the homeless population.
- HUD is emphasizing **system and program changes to address racial equity** within CoCs and projects.
- Responses to preventing and ending homelessness should **address racial inequities to ensure successful outcomes** for all persons experiencing homelessness such as **partnering with a racially diverse set of community partners and people experiencing homelessness and partnering with organizations** with experience serving underserved populations.
- CoCs should review local data, policies, procedures, and processes to **identify barriers that result in racial disparities and take steps to eliminate barriers** to improve racial equity and to address disparities.

7) Improving Assistance to LGBTQ+ Individuals

- Discrimination on the basis of gender identity or sexual orientation manifests differently for different individuals and often overlaps with other forms of prohibited discrimination.
- CoCs should **address the needs of LGBTQ+, transgender, gender non-conforming, and non-binary individuals and families** in their planning processes.
- When considering which projects to select in their local competition, CoCs should ensure all projects provide **privacy, respect, safety, and access** regardless of gender identity or sexual orientation.
- CoCs should also **partner with organizations** with expertise in serving LGBTQ+ populations.

8) Persons with Lived Experience/Expertise

- The people who know best what solutions will effectively end homelessness are those who are experiencing homelessness.
- HUD expects CoCs to **include people with lived homeless expertise and experience in their local planning and decision-making processes.**
- People with lived experience/expertise should determine how local policies may need to be revised and updated to improve the effectiveness of homelessness assistance programs, including participating in **planning and oversight** activities, **developing local competition processes, monitoring and evaluation.**
- CoC leaders and community partners should prioritize **hiring people who have experienced homelessness** in areas where their expertise is needed.

9) Building an Effective Workforce (NEW)

- Homeless assistance providers need **effective, well-supported staff** to provide high quality assistance.
- Unfortunately, recruiting and retaining qualified staff for programs to assist persons experiencing homelessness has proven difficult due to low pay and the challenging nature of the work.
- To address this issue, **HUD is applying cost of living adjustments to supportive service activities and other staffing-focused budget lines to allow CoC budgets to keep up with rising costs.**
- HUD also encouraged CoCs to **work with funders and other community stakeholders to improve pay and support for people who work in the homelessness sector.**

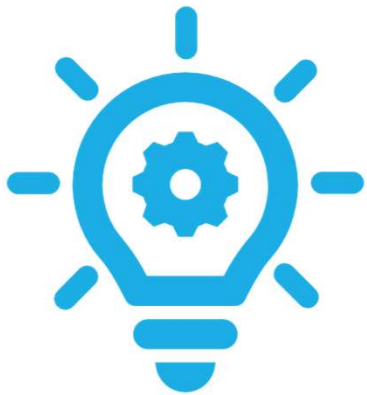
10) Increasing Affordable Housing Supply

- The lack of affordable housing is the main driver of homelessness.
- CoCs play a critical role in **educating local leaders and stakeholders about the importance of increasing the supply of affordable housing** and the specific consequences of the continued lack of affordable housing.
- CoCs should be communicating with jurisdiction leaders, including for the development of Consolidated Plans, about the harmful effects of the lack of affordable housing and they should engage local leaders about steps such as **zoning and land use reform** that would increase the supply of affordable housing.

Funding & Tiering Information

Funding & Tiering of Projects

- **Tier 1** = 90 percent Annual Renewal Demand (ARD)
 - ARD = Total of all renewal projects
 - This does not include YHDP Renewal and Replacement projects which are non-competitive.
- **Tier 2** = The difference between Tier 1 and the maximum amount of CoC Renewal, CoC Reallocation, DV Bonus, DV Reallocation, and CoC Bonus funds that a CoC applies for.
- **CoC Bonus** = 12% of Final Pro Rate Need (FPRN), which is the higher of ARD and Preliminary Pro Rata Need (PPRN)
- In addition, HUD is awarding an additional \$52M in bonus projects specifically for survivors of domestic violence.
 - **DV Bonus** = 15% of PPRN



90% ARD in Tier 1 means that this year's NOFO will be highly competitive. Only 90% of the CoC's current funding amount will be "safe" in Tier 1. The CoC will compete for the remaining funds.

Scoring of Tier 2 ranked projects

- Tier 2 projects will be competitively funded based on a maximum score of 100 points:
 - CoC Score = Up to 50 points
 - Project Ranking = up to 40 points based on how high the project is ranked in Tier 2 and how much in funding is ranked above it
 - Commitment to Housing First= Up to 10 points


- Tier 2 projects may be:
 - Renewals; or
 - New projects created through reallocation; or
 - New CoC Bonus projects; or
 - New DV Bonus projects

- NOFO specifies that the 2-tiered funding approach is to prioritize based on local needs and gaps.


Eastern PA CoC: What does this mean for you?

As of 8/13, HUD has not posted the official bonus amounts. Based on our estimates, The Eastern PA CoC may apply for up to **approximately \$29,246,898**. This includes the ARD + CoC Bonus + DV Bonus + CoC Planning grant.


CoC Number and Name	Estimated ARD	Tier 1	CoC Bonus	DV Bonus	CoC Planning
Eastern PA CoC PA-509	\$22,815,921	\$20,534,821	\$2,737,899	\$2,552,388*	\$1,140,791



FY23 =
\$1,328,271



FY23 =
1,829,522




FY23 =
\$948,765


Western PA CoC: What does this mean for you?

As of 8/13, HUD has not posted the official bonus amounts. Based on our estimates, The Western PA CoC may apply for up to **approximately \$24,844,381***. This includes the ARD (including YHDP) + CoC Bonus + DV Bonus + CoC Planning grant.


CoC Number and Name	Estimated ARD	Tier 1 (excludes YHDP)	CoC Bonus	DV Bonus	CoC Planning
Western PA CoC PA-601	\$19,688,823	\$16,140,730	\$2,362,659	\$1,808,458	\$984,441



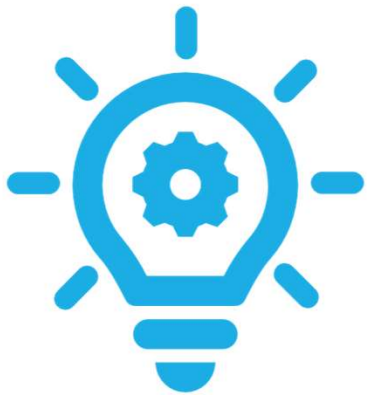
FY23 =
\$1,171,959



FY23 =
\$1,273,849



FY23 =
\$837,113



Both the Eastern and Western PA CoCs have increased their funding significantly over the past several years.

West CoC funding increased from \$9.4M in 2017 to \$20.5M in 2023 (118% increase in 6 years).

East CoC funding increased from \$11.9M in 2017 to \$23.8M in 2023 (100% increase in 6 years).

Submitting a strong CoC application is critical to bringing in new funds for the CoC to serve households experiencing homelessness.

Scoring of the CoC-Level Application

Scoring of CoC-level Application

Comparison of Scoring Categories, 2021-2024/2025	FY2021	FY2022	FY2023	FY2024-FY2025	Change 2023 to 2024-2025
CoC Coordination and Engagement	96	83	85	84	-1
Project Ranking, Review, and Capacity	30	30	27	28	+1
System Performance	23	59	60	60	No Change
Homeless Management Information System	11	9	9	9	No Change
Point-in-Time Count	3	5	5	5	No Change
Coordination with Housing and Healthcare	10 Bonus	14	14	14	No Change
TOTAL	163 + 10	200	200	200	No Change

CoC Coordination and Engagement

Up to **84 points** to be awarded to CoCs

- that demonstrate **coordination with other systems of care** that serve homeless individuals and families, including **sources of funding other than the CoC Program**;
- **an inclusive and outcome-oriented community process**, including an organization structure(s) and decision-making process for developing and implementing a CoC strategy that is **inclusive of representatives from both the private and public sectors**;
- has a **fair and impartial project review and selection process**; and
- has created, maintained, and built upon a **community-wide inventory of housing** for homeless individuals and families

CoC Coordination and Engagement

Rating Factor	Max Points
Inclusive Structure and Participation	5
Coordination with Federal, State, Local Private, and Other Organizations	2
Ensuring Families are Not Separated	2
CoC Collaboration Related to Children and Youth	3
Addressing the Needs of DV Survivors	5
Addressing the Needs of LGBTQ+ Individuals	6
Public Housing Authorities	10
Preventing People Transitioning from Systems from Exp. Homelessness	2
Housing First	10
Street Outreach	3
Criminalization	2
Rapid Rehousing	9
Mainstream Benefits and Other Assistance	2
Partnerships with Public Health Agencies	5
Coordinated Entry System and Affirmatively Furthering Fair Housing (AFFH)	6
Advancing Racial Equity in Homelessness	6
Involving Individuals with Lived Experience	5
Section 3 Requirements for CoCs	-2
Increasing Affordable Housing Supply	1

Project Capacity, Review & Ranking

Up to **28 points** to be awarded to CoCs that demonstrate:

- the existence of a **coordinated, inclusive, and outcome-oriented community process** for the solicitation, objective review, ranking, and selection of project applications, and
- **a process by which renewal projects are reviewed for performance and compliance.**

Rating Factor	Max Points
Objective Criteria	4
Using System Performance Measures	9
Comparable Databases to Evaluate DV Providers	1
Rapid Return to Permanent Housing and Severity of Barriers Experienced by Participants	4
Advance Racial Equity in the Local CoC Process	4
Reallocating Projects	3
Ranking and Selection Process	3

Project Capacity, Review & Ranking

Using System Performance Measures: up to 9 points

The CoC must demonstrate it publicly notified applicants in advance of the local competition and used criteria based on system performance measures:

- Up to 2 of the 9 points for attaching the CoC's local scoring and rating criteria, including point values, that included outcome measures related to CoC system performance measures (SPMs);
- Up to 3 of the 9 points based on the CoC's use of system performance measures (e.g., returns to homelessness, jobs and income growth) in the local review, selection, rating process;
- Up to 2 of the 9 points where **the CoC used system performance measures to account for at least 20 percent of the total points** available for project applications; and
- Up to 2 of the 9 points for use of more than one measure related to system performance criteria, including rapid returns to permanent housing

Homeless Management Information System (HMIS)

Up to **9** points will be awarded to CoCs that demonstrate the existence of a **functioning HMIS, and that victim service providers user comparable databases**, that facilitates the collection of information on homelessness using residential and other homeless services and stores that data in an electronic format.

Rating Factor	Maximum Points
Housing Inventory Count	1
Comparable Database for DV Providers	2
Bed Coverage	4
Longitudinal Systems Analysis (LSA)	2

Point-in-Time Count

Up to **5** points will be awarded to CoCs that **collect, use and submit 2024 PIT Count data.**

Rating Factor	Maximum Points
PIT Count and Data Submission	3
Effectively Count Youth	2

System Performance

Up to **60** points will be awarded to CoCs for system-wide performance related to reducing homelessness.

Rating Factor	Maximum Points
Reducing the Number of Homeless Individuals and Families	12
Reduction in the Number of First-time Homeless	3
Length of Time Homeless	13
Successful Permanent Housing Placement or Retention	13
Returns to Homelessness	8
Jobs and Income Growth	7
Submitting SPMs on Time	4

Coordination with Housing and Healthcare

Up to **14** points will be awarded to CoCs that **submit new PSH, RRH, and Joint TH/RRH Component applications demonstrating coordination with housing providers and healthcare organizations.**

Rating Factor	Maximum Points
Leveraging Housing Resources	7
Leveraging Healthcare Resources	7

Leveraging Housing Resources up to 7 points

- CoCs will receive full points by demonstrating that they have applied for at least one PSH, RRH, or Joint TH/RRH Component project that utilizes housing subsidies or subsidized housing units not funded through the CoC or ESG funding. Programs must document these agreements with letter of commitments or formal contracts/documents.
- In the case of PSH, must leverage housing resources for at least 25% of the units included in the project
- In the case of RRH or TH-RRH, must serve at least 25% of program participants with leveraged housing resources

Leveraging Healthcare Resources

up to 7 points

- These points are available for CoCs that demonstrate through a written commitment from a health care organization that:
 - In the case of a substance use treatment or recovery provider, it will provide access to treatment or recovery services for all program participants who qualify and choose those services; OR
 - The value of assistance being provided is at least an amount that is equivalent to 25% of the funding being requested for the project, which will be covered by the healthcare organization.

New Projects

New Projects

Eligible **Bonus & Reallocation** projects:

- Permanent Supportive Housing (PSH)
- Rapid Re-Housing (RRH)*
- Joint TH and RRH (Joint TH/RRH)*
- Dedicated HMIS project
- SSO to develop or operate a coordinated entry system (SSO-CE)*
- Expansion project
- Transition Grant

All new projects will be reviewed by HUD to determine if they meet project quality threshold requirements

*Project types also eligible for the DV Bonus

Funding & Match

BUDGET LINE ITEMS (BLIS)

New project applicants can apply for funds for the following Budget Line Items (BLIs):

- Rental Assistance
- Leasing
- Operating
- Supportive Services
- HMIS
- VAWA Costs
- Rural Costs (if applicable)
- Administrative Costs

There are various restrictions that apply to these BLIs. The CoC's New Project RFP/Solicitation will include more information on what is allowed.

MATCH

- All CoC projects have a **25% match requirement** (minus the leasing budget line item), including new projects
- Project applications that include **third-party in-kind** match commitment must attach a **Memorandum of Understanding (MOU) or Memorandum of Agreement (MOA) in esnaps**.
- Match letters – not referenced in the instructions but based on previous years we suggest that you ensure they are updated in your files and that the dates and amounts on the Match letters are updated. This will be needed for contracting.

Permanent Supportive Housing (PSH)

- Permanent Supportive Housing (PSH) is permanent housing with indefinite leasing or rental assistance paired with supportive services to assist persons experiencing homelessness and have a disability or families with an adult or child member with a disability achieve housing stability.
- New **PSH projects in the Eastern/Western PA CoCs** must serve :
 - Persons experiencing **chronic homelessness** at the time they initially enroll in the project.

PSH: Chronic Dedicated

Beds Dedicated to Chronically Homeless Individuals and Families: A permanent supportive housing bed that is dedicated specifically for use by chronically homeless individuals and families within a CoC's geographic area.

When a program participant exits the project, the bed must be filled by another chronically homeless participant unless there are no chronically homeless persons located within the CoC's geographic area.

- **Reminder:** While the disability of a child may qualify the household for PSH, a household does not meet the chronic definition if the child is the household member with the qualifying disability.

Rapid Re-Housing (RRH)

- Rapid Rehousing provides supportive services and short or medium-term tenant-based rental assistance to help an individual or family experiencing homelessness, with or without disabilities, move as quickly as possible into permanent housing and achieve stability in that housing.
- In the Eastern/Western PA CoCs, new **RRH projects** may serve persons who qualify as homeless under paragraphs (1) or (4) of 24 CFR 578.3.

(Continued on next slide)

Rapid Re-Housing (RRH)

- Persons who qualify as homeless under paragraphs (1) or (4) of 24 CFR 578.3 (HUD Homeless Definition) include:
 - **Category 1:** persons residing in a place not meant for human habitation; residing in an emergency shelter or coming directly from the streets;
 - **Category 4:** person who is experiencing trauma or a lack of safety related to, or fleeing or attempting to flee, domestic violence, dating violence, sexual assault, stalking, or other dangerous, traumatic, or life-threatening conditions related to the violence against the individual or a family member in the individual's or family's current housing situation, including where the health and safety of children are jeopardized (*NOTE: this is definition from the VAWA 2022 reauthorization which governs CoC Program*)

Joint Transitional Housing/ Rapid Re-Housing Component (TH/RRH)

- The Joint TH and RRH component project (TH-RRH) combines two program components – transitional housing and rapid rehousing – in a single project to serve individuals and families experiencing homelessness.
- The housing costs for this project can be structured as:
 - Leasing of a structure or units, AND/OR operating costs to provide transitional housing;
AND
 - Short- or medium-term tenant-based rental assistance on behalf of program participants to pay for the rapid rehousing portion of the project
- Grantee must be able to provide both components, TH and RRH

Joint TH/RRH

- Some communities utilize the TH component as temporary low-barrier housing while helping to quickly move to permanent housing.
- The TH-RRH program model must be driven by participant choice. Participant may choose to only utilize TH, only utilize RRH, or utilize both.
- TH-RRH projects must have at least twice the number of RRH units as TH units to ensure that at any given time a program participant may move from transitional housing to permanent housing.

New Projects – Leveraging

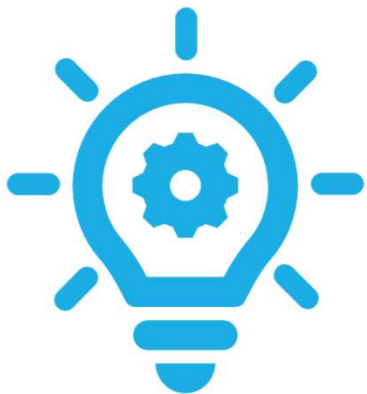
- NOFO includes an opportunity for CoCs to be awarded up to 14 points in the scoring of their CoC application for submitting permanent housing applications that leverage non-CoC resources to cover housing and healthcare costs.
- **New PSH, RRH, and TH-RRH project applicants are encouraged to partner with community partners to leverage 25% or more of the project's housing and/or healthcare needs through community partnerships and will receive points for this in the new project selection process.**
 - Commitments of less than 25% can receive partial points in the new project selection process.

New Projects – Leveraging

- **Leveraging housing costs:**
 - 7 points will be awarded to the CoC if a new project application includes **housing subsidies or subsidized housing units for at least 25% of the units (PSH) or at least 25% of the participants in the project (RRH or TH-RRH).**
 - Examples: an allocation of Section 8/ Housing Choice Vouchers from your local Public Housing Authority, versus utilizing CoC funding to provide Rental Assistance; an allocation of units at a Low-Income Housing Tax Credit building that provides subsidized housing; among other opportunities.

New Projects – Leveraging

- **Leveraging healthcare costs:**
 - 7 points will be awarded to the CoC if a new project application includes non-CoC healthcare resources to cover **25% of the funding being requested for the entire project**. Examples:
 - Health, mental health, dental, or substance use services.
 - In the case of a substance abuse treatment or recovery provider, it will provide access to treatment or recovery services for all program participants who qualify and choose those programs.



Tip: New projects that bring in housing or healthcare leveraging are much more likely to be selected by the Funding Committee, as leveraging factors heavily into how the Funding Committee evaluates new projects.

See CoC New Project Training Series from April 2024 for more information on leveraging:

<https://pennsylvaniacoc.org/resources/coc-new-project-training-sessions-april-2024-easternwestern-pa-cocs>

New Projects - Timelines

- New Project RFP released on August 5th. Preliminary Applications due by 12pm noon on **Thursday, August 29th**.
- Funding Committee will notify selected new projects by **Friday, September 20th**.
- There will be a mandatory new project briefing on **Tuesday, September 24th** from 10am-11:30am for selected applicants.
- Selected applicants will submit their e-snaps new project application to DMA for review, following the timeline indicated in the CoC's award letter.
 - New project application esnaps drafts will be due to DMA for feedback by **9/27**.
 - DMA will return feedback on new project apps by **10/10** and final apps will be due in esnaps by **10/17**.
 - Please plan accordingly!

New Projects – Project Selection

- New project thresholds and selection criteria/scoring factors can be found in the new project RFP. The Funding Committees score and select new projects based on these factors.
- New project scoring tool used by Funding Committee can be found on CoC website NOFO Competition pages (for reference):
 - East: <https://pennsylvaniacoc.org/eastern-pa-coc-fy2024-coc-nofo-competition>
 - West: <https://pennsylvaniacoc.org/western-pa-coc-fy2024-coc-nofo-competition>

New Projects – Project Selection

- The CoC hosted a 2-part new project training in April 2024. New project applicants are strongly encouraged to watch the training.
- Training covers eligible project types, eligible budget line items, how to complete the budget template, housing and healthcare leveraging, and more.
- Training materials posted here:
 - East: <https://pennsylvaniacoc.org/eastern-pa-coc-fy2024-coc-nofo-competition>
 - West: <https://pennsylvaniacoc.org/western-pa-coc-fy2024-coc-nofo-competition>



Tip: If you are considering applying for a new project, **we strongly recommend that you review the CoC gaps analysis** to identify key needs and gaps in your community. The Funding Committee uses the gaps analysis data when reviewing new project applications (e.g., what is the need for this project?)

West:

<https://pennsylvaniacoc.org/resources/western-pa-coc-2024-gaps-analysis>

East: <https://pennsylvaniacoc.org/resources/eastern-pa-coc-2024-gaps-analysis>

DV Bonus

DV Bonus: Overview

- \$52 million available. CoC may apply for up to 15 percent of its Preliminary Pro Rata Need (PPRN), or a minimum of \$50,000 to create DV Bonus projects
- A CoC may apply for the following types of projects:
 1. **Rapid Re-housing (RRH) and Joint TH/RRH** projects dedicated to serving survivors of domestic violence, dating violence, sexual assault or stalking (***may apply for more than 1 project provided that each application is for at least \$50K***)
 2. **SSO Projects for Coordinated Entry (SSO-CE)** to implement policies, procedures, and practices that equip the CoC's coordinated entry to better meet the needs of survivors of domestic violence, dating violence, sexual assault, or stalking (e.g., to implement policies and procedures that are trauma-informed, client-centered or to better coordinate referrals between the CoC's coordinated entry and the victim service providers coordinated entry system where they are different). (***may apply for only 1***)

DV Bonus: Eligible Project Types

- New stand-alone or expansion project
 - Existing DV-dedicated RRH, TH-RRH, and SSO-CE projects can request an expansion through the DV Bonus RFP.
- Renewal projects originally awarded under a previous year's DV Bonus must continue to serve survivors of domestic violence, dating violence, sexual assault, and stalking.
- Projects must enter data into their HMIS-comparable database. The project budget may include HMIS funding to cover the cost of the HMIS-comparable database.

DV Bonus: Project Scoring

Point structure for scoring DV Bonus projects. Projects to be scored on a 100-point scale:

RRH & JOINT TH/RRH

- 50 points- in direct proportion to the score received on the CoC Application
- 10 points – need for the project (quantified)
- 10 points – how the CoC collaborates with victim service providers based on CoC Application questions
- 15 points – quality of the project applicant experience
- 8 points – demonstration of inclusion of victim-centered practices
- 7 points – how the program will involve survivors with lived expertise in the policy and program development

SSO-CE

- 50 points - in direct proportion to the score received on the CoC Application
- 10 points – how the CoC collaborates with victim service providers based on CoC Application questions
- 25 points – need for the project
- 15 points – how the program will involve survivors with lived expertise in the policy and program



If you apply for a DV Bonus project and are selected by the CoC, you will have to work with the CoC to draft several narrative responses that are required within the CoC application (in addition to your new project application in e-snaps).

Transition Grants

(RENEWAL REALLOCATES TO CREATE NEW)

Transition Grants

- A grant to fund a **new project to transition an eligible renewal project type** being eliminated through **reallocation** from one program component to another **over a 1-year period**.
 - **Existing project must be reallocated**
- A Transition Grant cannot also be an Expansion or a Consolidation.
- Must be the **same recipient** for the eligible renewal grant(s) being eliminated. Total budget amount remains the same.
- YHDP and DV Bonus renewal projects are not eligible to use the transition process.

Transition Grants

- CoC grantees interested in transition grants must apply through the new project RFP.

Expansion Projects

(RENEWAL EXPANDS UNITS/SERVICES THROUGH NEW PROJECT)

Expansion Projects

- HUD will allow project applicants to apply for a new expansion project under DV Bonus, DV Reallocation, reallocation, and CoC Bonus processes.
- A renewal project applicant may submit a new project application to expand current operations **by adding units, beds, persons served, services provided** to existing program participants, or in the case of HMIS, increase the current HMIS grant activities within the CoC's geographic area.
- Under this type of request, for the new expansion project to be selected for conditional award, the renewal project application must also be selected for conditional award.

Expansion Projects

- Projects approved for an expansion will submit two project applications in esnaps (HUD's application system):
 - Renewal project application
 - New project application with the expanded activities

Expansion Projects

- CoC grantees interested in expanding their existing renewal must apply through new project RFP.



Tip: If you have an existing CoC renewal project that is meeting a critical need in your community and is performing well (including performance and grant management), consider applying for an expansion grant to add units or services.

Renewal Projects

Renewal Projects: Review/Update

- Renewal Projects: All renewal applicants must submit a renewal application in esnaps. All grantees have received instructions/timelines from the CoC with next steps.
- Throughout the application, an asterisk (*) is an indication that you may need to provide a response or update information. Look for the symbol * to ensure that you have not missed providing a required response.
- Screens that require annual updates:
 - Recipient Performance Screen
 - Renewal Expansion Screen
 - Renewal Grant Consolidation Screen
 - Screen 3A. Project Detail
 - Screen 6I. Sources of Match
 - All of Part 7: Attachments and Certification
 - All of Part 8: Submission Summary

Renewal Projects: Submit Without Changes

- Submit Without Changes is an option if:
 - Your 2024 renewal application mirrors the final HUD-approved information in your most recent grant agreement
- The Submit Without Changes screen is at the end of the application.
- If you want to make any changes in your application, you will need to navigate to the Submit Without Changes screen. Once there, you will be able to indicate whether you want to make changes by answering question 2.
- If you indicate that you want to make changes in question 2, you will be able to select the screens that you would like to edit.
- You must also provide a description of the change you have made on this screen.

Renewal Projects: Match

Match:

- On the **7A Attachment screen**, project applications that include third-party **in-kind** match commitment on the “Sources of Match” screen have a **requirement for a Memorandum of Understanding (MOU) or Memorandum of Agreement (MOA) to be attached.**

Process: Renewal Applications

DMA sent instructions to renewal grantees on 8/7/24.

By Thursday, August 29th at 5pm:

Submit the following to the Dropbox link provided to you via email:

- PDF(s) of each of your **completed** Project Application(s), exported from e-snaps
- **Check the Submission Summary to make sure ALL sections have been completed**
- FILENAME: 2024 Renewal App – Agency Name – Project Name

DO NOT SUBMIT THE APPLICATION ON ESNAPS (YET)

Process: Renewal Applications

By September 16th:

You will receive a project review form with required corrections.

By September 20th:

Or within 5 working days of receipt of review, whichever is sooner, you must **submit** your corrected application **on e-snaps**.

Renewal Projects: Guides

- **USE THE GUIDES AND DETAILED INSTRUCTIONS.** These documents will provide you with the information you need.
- HUD has yet to post the updated instructions.
- You should be able to access them here when they are posted:
<https://www.hudexchange.info/programs/e-snaps/#Project>
 - **Tip:** Just focus on the few pages assigned to your project type!
- First-time renewals will need to set up the application. Use the information from the new project application that was submitted last year.
- Other renewals will be able to import information.



Tip: If you are submitting a renewal application for the first time, use the prior year's new project application and the GIW as a guide.

Consolidation

(MERGING MULTIPLE PROJECTS INTO ONE SINGLE PROJECT)

Consolidation

- Eligible renewal project applicants will have the ability to **consolidate two or more** eligible renewal projects - **but no more than ten projects** - into one project application during the application process
- Applicants can pursue multiple consolidations
- The projects being combined during a grant consolidation will continue uninterrupted. There is a formula to determine the time period during which the new consolidated project will run.
- Projects must have the **same recipient** and be for the **same component**

Consolidation

- *(Once approved by the CoC)* To apply, do the following in e-snaps:
 - must **submit separate renewal project applications** for each of the grants that are proposed to be consolidated
 - Complete requested information on the “Renewal Grant Consolidation Screen” in e-snaps

VAWA Costs BLI (new as of 2023)

- In FY2023, HUD introduced the VAWA Costs Budget Line Item (BLI). Eligible activities include:
 - costs related to facilitating and coordinating activities to ensure compliance with the CoC's emergency transfer plan, such as assistance with moving costs, travel costs, security deposits, utilities, housing fees, case management, housing navigation, and technology to make an available unit safe
 - costs for ensuring compliance with VAWA confidentiality requirements
- Please note that in your renewal application all renewal projects will automatically have the VAWA funding checkbox selected for them, and this box cannot be unchecked.
- This allows for funds to be moved into the new VAWA BLI upon request to your field office. Since the costs associated with emergency transfers cannot be fully predicted and planned in advance, this will allow grantees to work with their field office to move money into this BLI at a later time if the need arises.

VAWA Costs BLI (new as of 2023)

- In general, HUD is allowing renewal projects to shift up to 10% from one BLI to another BLI. This would include shifting funds to the VAWA Costs BLI from another BLI.
- **Applicants wishing to shift funds to this BLI should consult with their CoC prior to doing so.**

Rural Costs BLI (new as of 2023)

- In FY2023, HUD introduced the Rural Costs Budget Line Item (BLI). Eligible activities include:
 - Short-term emergency lodging, including in motels or shelters, directly or through vouchers
 - Repairs to units in which homeless individuals and families will be housed; or are currently not fit for human habitation
 - Staff training, professional development, skill development, and staff retention activities
- Applicants must serve rural geographies. The list of rural geocodes (FY23) can be accessed here: <https://www.hud.gov/sites/dfiles/CPD/documents/CoC/FY-2023-Rural-Area-Report.pdf>
- Renewal projects may shift up to 10% to the Rural Costs BLI from another BLI.
 - Applicants wishing to shift funds to this BLI should consult with their CoC prior to doing so.

Appeals

Appeals

- The 2024 Funding Policies outline the CoC's appeal policies related to renewal scoring (renewal scoring process concluded earlier this summer), new project selection, and reallocation.
- Funding Policies can be found on the CoC 2024 NOFO Competition pages:
 - East: <https://pennsylvaniacoc.org/eastern-pa-coc-fy2024-coc-nofo-competition>
 - West: <https://pennsylvaniacoc.org/western-pa-coc-fy2024-coc-nofo-competition>

Resources

Resources for e-snaps

- Visit HUD’s e-snaps 101 Toolkit page:
<https://www.hudexchange.info/resource/6170/esnaps-101-toolkit/>
 - Glossary & icons explanations
 - Checklist for getting started
 - Creating an e-snaps user profile
 - Requesting access to e-snaps
 - Giving access to e-snaps to staff
- Visit HUD’s e-snaps 201 Toolkit page:
<https://www.hudexchange.info/resource/6171/esnaps-201-toolkit/>
 - Updating the Applicant Profile
 - Accessing project applications
 - Video
 - Written Guide
 - Common e-snaps issues

HUD has provided both “Detailed Instructions” and “Navigational Guides” – be sure to review those documents:

- Main e-snaps CoC application page: <https://www.hudexchange.info/programs/e-snaps/>
- Renewal and New Project Detailed Instructions and Navigational Guides will be posted here when available:
https://www.hud.gov/program_offices/comm_planning/coc/competition



Tip: When working in e-snaps, the Detailed Instructions and Navigational Guides are your friends! When in doubt, check these resources first.

Detailed Instructions: guidance on how to respond to each question/what should be included

Navigational guides: how to navigate through the screens. Good resource if you are stuck!

Contact Information

Contact Information

- **Questions for the CoC/DMA:**
 - **East:** easterncoc@pennsylvaniacoc.org
 - **West:** westerncoc@pennsylvaniacoc.org
 - ***CoC email addresses are fastest way to reach us***, but you can also call DMA office and someone will get back to you: (215) 576-1558
- **E-snaps TA from HUD:** e-snaps@hud.gov
 - E-snaps technical issues, including creating an individual user profile, lockouts/password resets, requesting access, navigating e-snaps, updating the Applicant Profile, creating a project, accessing the application on the Submissions screen

CoC NOFO Competition Webpages

- East: <https://pennsylvaniacoc.org/eastern-pa-coc-fy2024-coc-nofo-competition>
- West: <https://pennsylvaniacoc.org/western-pa-coc-fy2024-coc-nofo-competition>

HAPPY
2024 NOFO
SEASON!!



CoC NOFO-Related Questions

CoCBuilds PSH NOFO

CoCBuilds PSH NOFO

- **Purpose:** First-of-its-kind funding for **new construction, acquisition, or rehabilitation of permanent supportive housing (i.e., bricks and mortar project)**. Through one-time awards under the CoC program, this NOFO will enable communities to develop new units of rental housing with supportive services for people experiencing homelessness.
- Each CoC can apply for ONE new PSH project.
- The max award for both East and West is \$7.5M.
- CoC Boards deciding if CoCs will apply. If so – look out for RFP by end of August.
- CoC-level application due 11/21. RFP responses will be due prior to this.

CoCBuils PSH NOFO

- No more than 20% of each award can be used for program activities outside of construction/acquisition/rehab (e.g., supportive services, project-based rental assistance, operating costs).
- No more than 10% of award may be used for project administration.
- Selected projects must provide proof of site control prior to execution of the grant agreement; and execute the grant agreement with HUD no later than 9/1/25. Grant terms may be two, three, four, or five years.
- Eligible program participants are individuals and families experiencing homelessness where at least one individual in the household has a disability.

CoCBuils PSH NOFO

- Selected applicants/developers/relevant subrecipients will need to have both **strong development experience** and **strong experience serving households experiencing homelessness** to adequately respond to RFP.
 - Applicants can consider identifying subrecipient partners.
- Eligible applicants include state governments, county governments, city or township governments, special district governments, public housing authorities, Native American tribal governments or tribal organizations, and nonprofits having a 501(c)(3) status.
- 25% match requirement.

CoCBuilds PSH NOFO

- More info here:
 - [https://mcusercontent.com/e1a442ef49ad7761f7575387a/files/3e1885ba-d772-97f2-adba-535e2a17d247/Eastern and Western PA CoCs CoC Builds PSH NOFO DMA Overview.pdf](https://mcusercontent.com/e1a442ef49ad7761f7575387a/files/3e1885ba-d772-97f2-adba-535e2a17d247/Eastern_and_Western_PA_CoCs_CoC_Builds_PSH_NOFO_DMA_Overview.pdf)

East: Rapid Exits Pilot

East: Rapid Exits Pilot

- **The CoC is soliciting applications for a Rapid Exit pilot project.**
- Project Type = Rapid Re-Housing
- Maximum Budget = \$300,000
- Project must include housing search assistance, or describe how it will be provided
- In addition, the project can include:
 - Case management (limited)
 - Assistance with moving costs
 - Transportation
 - Utility deposits
- The bulk of the budget will be allocated to rental assistance, as each household served can be provided with up to three months' rent: (1) security deposit; (2) first month's rent; (3) last month's rent.

East: Rapid Exits Pilot

- Rapid exit interventions are provided to a household **as soon as possible after the household enters a shelter, a transitional housing program, or an unsheltered setting.**
- The basic structure of the project is to provide quick identification of eligible households, quickly enroll them in Coordinated Entry (if not already enrolled), quickly enroll them into the project and **provide housing search assistance.**
- The households is provided with **up to three months rental assistance** – first, last and security deposit. A review of benefits should also occur in order to ensure that the **household is enrolled in all eligible entitlements** – health insurance, food stamps, childcare assistance, etc. At that point, the household is closed out.